

DERMS and EV RFP

Eversource (the Company) will be issuing a request for proposals (RFP) to solicit proposals from qualified Distributed Energy Resource Management System (DERMS) and Electric Vehicle (EV) Enrollment Services and Rebate Processing vendors to provide support and best-in-class Customer Experience for EV and Demand Management programs across Eversource territories.

Eversource is seeking solutions that can bring significant resources to the table, but most importantly, the best program reach and Customer experience in every Asset Type, including:

- Electric vehicle telematics, chargers, and direct to driver
- Smart thermostats,
- Batteries, and
- Load curtailment for large commercial and industrial customers.

The Company is looking for bidders that thoughtfully consider the Customer experience throughout the distinct phases of participation—from Customer marketing, acquisition, upfront incentive, and event participation through the payment experience during the off season.

The Company anticipates three-year contracts to provide services from 2025-2027. It is envisioned that contracts will be finalized in a timely manner so that program implementation can begin by the summer dispatch season, which starts June 1, 2025.

Eversource will be conducting this RFP through ARIBA, an e-sourcing platform. If you would like to express interest in this RFP, please email eeprocurement@eversource.com. In ARIBA, you will find all the information necessary to navigate through the tool and respond to the RFP. The RFP timeline and assessment process is stated below:

RFP issued to Vendors: By Fri, April 19, 2024

Bidder Pre-Bill Call: Wed, May 1, 2024

Deadline to Ask Questions via the ARIBA tool: Wed, May 1, 2024

Final Proposal Submission: Wed, May 22, 2024

Please note that all questions relating to this RFP must be submitted through the ARIBA Sourcing tool using the Messages function to ensure accurate information is provided to all project team members and suppliers, as well as to ensure process consistency. Eversource will ONLY provide information related to this RFP via the Message function. No other communication vehicles will be allowed.