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Debra A. Howland Executive Director New Hampshire Public Utilities Commission 21 S. Fruit Street, Suite 10 Concord, NH 03301

Re: 4th Quarter 2018 Customer Migration Report

Dear Ms. Howland:

In its Order No. 24,714 – Order Approving Energy Service Rate in Docket DE 06-125, the Commission directed PSNH d/b/a Eversource Energy to provide monthly data regarding the migration of its customers to the competitive market on a quarterly basis. Enclosed for filing with the Commission is a Customer Migration Report for the 4th quarter of 2018. This report is being filed electronically with one paper copy being sent to the Commission.

We would be pleased to respond to any questions the Commission may have on this report.

Very truly yours,

Christopher J. Goulding

Manager, NH Revenue Requirements

CJG:kd Enclosure

cc: Service List (by electronic mail only)

Eversource Energy - New Hampshire Migration of Customers To and From the Competitive Energy Supply Market 2018 Quarter 4 Report

to the New Hampshire Public Utilities Commission

Customers Receiving

| | Energ | y Service From the C | competitive Market | Retail Sales | | | |
|--------------------|-------------------|----------------------|----------------------------|-----------------|-----------------------|------------------|-----------------------|
| | (1) | (2) | (3) | (4) | (5) | (6) | (7) |
| | | | | | % of Customers | | %of Kilowatt-hours |
| | Number of | Total | Estimated Demand at the | Total | Not Billed for PSNH's | Total KWH | Not Billed for PSNH's |
| | Customers Not | Kilowatt-hours | Time of PSNH's System Peak | Customers | Energy Service as a | Delivered To All | Energy Service as a |
| | Billed for PSNH's | Delivered | Reported to the ISO-NE | Taking Delivery | % of Total Customers* | Customers | % of Total KWH |
| | Energy Service | (KWH) | (KW) | Service | Col (1) / Col (4) | (KWH) | Col (2) / Col (6) |
| October | | | | | | | |
| Residential | 98,404 | 54,563,873 | | 440,444 | 22.34% | 220,566,278 | 24.74% |
| Small C&I Rate G | 28,497 | 78,024,034 | | 76,285 | 37.36% | 129,071,042 | 60.45% |
| Medium C&I Rate GV | 1,205 | 119,402,345 | | 1,407 | 85.64% | 130,256,075 | 91.67% |
| Large C&I Rate LG | 108 | 95,228,005 | | 119 | 90.76% | 98,159,546 | 97.01% |
| Street Lighting | <u>401</u> | 736,527 | | 763 | <u>52.56%</u> | 1,176,095 | <u>62.62%</u> |
| Total | 128,615 | 347,954,784 | 655,220 | 519,018 | 24.78% | 579,229,036 | 60.07% |
| <u>November</u> | | | | | | | |
| Residential | 96,737 | 57,395,811 | | 438,902 | 22.04% | 237,434,650 | 24.17% |
| Small C&I Rate G | 28,172 | 76,177,134 | | 76,103 | 37.02% | 128,390,233 | 59.33% |
| Medium C&I Rate GV | 1,203 | 117,114,893 | | 1,392 | 86.42% | 127,286,118 | 92.01% |
| Large C&I Rate LG | 112 | 103,045,943 | | 123 | 91.06% | 105,874,642 | 97.33% |
| Street Lighting | <u>396</u> | <u>547,474</u> | | 769 | <u>51.50%</u> | 1,030,387 | <u>53.13%</u> |
| Total | 126,620 | 354,281,255 | 653,332 | 517,289 | 24.48% | 600,016,029 | 59.05% |
| <u>Decemeber</u> | | | | | | | |
| Residential | 96,113 | 69,929,913 | | 440,662 | 21.81% | 293,739,797 | 23.81% |
| Small C&I Rate G | 27,860 | 84,112,550 | | 76,187 | 36.57% | 147,955,609 | 56.85% |
| Medium C&I Rate GV | 1,178 | 130,876,092 | | 1,396 | 84.38% | 143,140,164 | 91.43% |
| Large C&I Rate LG | 109 | 95,904,510 | | 120 | 90.83% | 98,781,447 | 97.09% |
| Street Lighting | <u>400</u> | <u>759,909</u> | | <u>776</u> | <u>51.55%</u> | 1,335,329 | <u>56.91%</u> |
| Total | 125,660 | 381,582,974 | 652,269 | 519,141 | 24.21% | 684,952,346 | 55.71% |

^{*&}quot;Total Customers" refers to all customers taking Delivery Service.