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**Erica L. Menard**  
Manager, NH Revenue Requirements

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March 8, 2021

Daniel C. Goldner, Chair  
New Hampshire Public Utilities Commission  
21 S. Fruit St., Suite 10  
Concord, New Hampshire 03301-2429

Re: Chapter PUC 300 Rules for Electric Service  
Part PUC 308 Forms Required by all Utilities  
Form F-1

Dear Chair Goldner:

Public Service of New Hampshire d/b/a Eversource Energy (Eversource) is submitting the following pursuant to the requirements of Chapter Puc 300 Rules for Electric Service.

An original of Eversource's NHPUC Form F-1 consisting of three schedules: Calculation of Per Books Rate of Return, Current Cost of Capital, and Sales by Customer Class and supporting detail for the 12-month period ending December 31, 2021. An index of the Form F-1 is included for your convenience.

One copy of Eversource's Form F-1 was filed electronically with the NHPUC, and the second copy is included with this filing letter.

If you require additional copies of the items listed above, or have any questions, please feel free to contact me.

Very truly yours,

A handwritten signature in black ink that reads "Erica L. Menard". The signature is written in a cursive, flowing style.

Erica L. Menard  
Manager, NH Revenue Requirements

ELM:ma

Enclosures

cc : E. Engstrom  
D.W. Foley  
T. Frantz, NHDOE  
Office of Consumer Advocate  
J. Kotkin  
D. Foley  
D. Horton

**PUBLIC SERVICE COMPANY OF NEW HAMPSHIRE  
D/B/A EVERSOURCE ENERGY**

**NHPUC Form F-1**

**Fourth Quarter 2021**

**INDEX**

**Schedule 1 - Calculation of Per Books Rate of Return (3 pages)**

**Schedule 2 - Current Cost of Capital (1 page)**

**Schedule 3 - Sales by Customer Class (4 pages)**

**PUBLIC SERVICE COMPANY OF NEW HAMPSHIRE  
D/B/A EVERSOURCE ENERGY**

**SCHEDULE 1**

**CALCULATION OF PER BOOKS RATE OF RETURN**

**(Thousands of Dollars, Excluding Percentage Data)**

**Twelve Months Ended: December 31, 2021**

	Distribution	Retail Transmission	Transmission (1)	Stranded Costs	Generation/ Default Energy Service/ Eliminations	Total Company	Reference
1 Net Operating Income	83,219	(179)	106,200	17,228	(2,556)	203,912	Schedule 1, Page 2, Line 20
2 5 Qtr. Average Rate Base	1,441,406	(11,183)	1,319,734	(5,419)	(48,006)	2,696,533	Schedule 1, Page 3, Line 14
3 <b>Rate of Return (ROR)</b>	<b>5.77%</b>	<b>N/A</b>	<b>8.05%</b>	<b>N/A</b>	<b>N/A</b>	<b>7.56%</b>	Line 1 / Line 2
4 Less: Short-Term and Long-term Debt	1.42%		1.42%			1.42%	Schedule 2, Page 1, Line 26
5 Equity Component of Rate of Return	4.35%	N/A	6.63%	N/A	N/A	6.14%	Line 3 - Line 4
6 Equity Percentage--Debt to Equity Ratio	56.62%		56.62%			56.62%	Schedule 2, Page 1, Line 21
7 <b>Return on Equity (ROE)</b>	<b>7.68%</b>	<b>N/A</b>	<b>11.71%</b>	<b>N/A</b>	<b>N/A</b>	<b>10.84%</b>	Line 5 / Line 6

8 Amounts shown above may not add due to rounding.

9 (1) PSNH's Transmission segment (6T) provides wholesale transmission services and is regulated by the FERC.

PUBLIC SERVICE COMPANY OF NEW HAMPSHIRE  
D/B/A EVERSOURCE ENERGY

SCHEDULE 1 (continued)

OPERATING INCOME STATEMENT (1)

(Thousands of Dollars)

		Twelve Months Ended: December 31, 2021					
		Distribution	Retail Transmission	Transmission	Stranded Costs	Generation/ Default Energy Service/ Eliminations (2)	Total Company
1	Operating Revenues	\$ 434,766	\$ 233,330	\$ 256,311	\$ 163,604	89,163	\$ 1,177,174
2	Operating Expenses						
3	Production Expenses	22	41	-	44,947	285,342	330,352
4	Transmission Expenses	3	233,569	18,517	-	(194,602)	57,487
5	Distribution Expenses	93,640	-	18	(147)	-	93,511
6	Customer Accounting	22,649	-	0	42,462	2,787	67,898
7	General Administrative	72,521	-	22,090	(12,424)	(624)	81,563
8	Other	-	-	-	-	-	-
9	Sub-Total	188,835	233,611	40,625	74,839	92,902	630,811
10	Depreciation	84,109	-	41,154	-	-	125,263
11	Amortization of Depletion of Utility Plant	561	-	-	-	-	561
12	Regulatory Debits	13,264	-	-	73,550	18	86,832
13	Taxes Other Than Income Taxes	53,377	-	37,982	-	(4)	91,356
14	Federal Income Taxes	10,646	(90)	14,167	18,735	(1,189)	42,270
15	Income Taxes - Other	11	(26)	3,501	7,408	(468)	10,427
16	Deferred Income Taxes, net	747	14	12,682	(28,155)	459	(14,254)
17	Investment Tax Credit Adjustments	(4)	-	(0)	-	-	(4)
18	Gain on Disposal of Utility Plant	-	-	-	-	-	-
19	Total Operating Expenses	351,547	233,509	150,111	146,377	91,719	973,262
20	<b>Net Operating Income</b>	<b>\$ 83,219</b>	<b>\$ (179)</b>	<b>\$ 106,200</b>	<b>\$ 17,228</b>	<b>\$ (2,556)</b>	<b>\$ 203,912</b>

21 (1) Business segmentation of income statement revenues and expenses is supported by detailed journal entry or transaction data  
22 which is summarized by automated systems which can produce segmented income statements.

23 (2) Eliminations is primarily inter-segment eliminations between the Transmission and Distribution segments.

PUBLIC SERVICE COMPANY OF NEW HAMPSHIRE  
D/B/A EVERSOURCE ENERGY

SCHEDULE 1 (continued)

FIVE QUARTER AVERAGE RATE BASE BY SEGMENT (1)

(Thousands of Dollars)

1 Five-Quarter Average at: December 31, 2021

2 COMPONENTS OF RATE BASE	Distribution	Retail Transmission	Transmission	Stranded Costs	Generation/ Default Energy Service/ Eliminations	Total Company	Reference
3 Electric Plant In Service	\$ 2,426,725	\$ -	\$ 1,793,926	-	-	\$ 4,220,651	Company actuals
4 Less: Accumulated Provision for Depreciation	653,694	-	240,114	(15)	-	893,793	Company actuals
5 Plant Held For Future Use (Transmission only)	-	-	8,544	-	-	8,544	Company actuals
6 Net Utility Plant	1,773,032	-	1,562,355	15	-	3,335,401	Line 3 - Line 4 + Line 5
7 Plus: Working Capital Allowance (2)	12,239	(5,998)	5,009	-	-	11,250	Schedule 1, Page 2, Line 9 x Working Capital %
8 Material and Supplies	11,906	-	11,668	2,428	-	26,002	Company actuals
9 Prepayments	5,411	1	2,838	290	1,687	10,227	Company actuals
10 Regulatory Assets	42,085	1,876	5,350	1,686	-	50,997	Company actuals
11 Less: Accumulated Deferred Income Taxes	396,217	(1,861)	267,485	19,743	-	681,585	Company actuals
12 Regulatory Liabilities	(576)	8,922	0	(9,906)	49,693	48,133	Company actuals
13 Customer Deposits/Advances	7,626	-	-	-	-	7,626	Company actuals
14 <b>Total Rate Base</b>	<b>\$ 1,441,406</b>	<b>\$ (11,183)</b>	<b>\$ 1,319,734</b>	<b>\$ (5,419)</b>	<b>\$ (48,006)</b>	<b>\$ 2,696,533</b>	Line 6 + Lines 7 through 10 - Lines 11 through 13

15 (1) Business segmentation of rate base balance sheet accounts is produced quarterly at the sub-account level.

16 (2) The Working Capital Allowance is calculated as 6.48% of non-fuel O&M costs per Docket No. DE 19-057 for Distribution and 45/365 of non-fuel O&M costs for Transmission.

**PUBLIC SERVICE COMPANY OF NEW HAMPSHIRE  
D/B/A EVERSOURCE ENERGY**

**SCHEDULE 2**

**CURRENT COST OF CAPITAL  
(Thousands of Dollars, Excluding Percentage Data)**

	<b>Five-Quarter Average at December 31, 2021</b>	<b>Reference</b>
<b>1 <u>1. Equity</u></b>		
2 Cost of Common Equity	7.68%	Schedule 1, Page 1, Line 7
3 Weighted Cost of Equity	4.35%	Line 2 x Line 21
<b>4 <u>2. Short-Term and Long-term Debt (excludes Rate Reduction Bonds)</u></b>		
<b>5 <u>Principal Balance (\$000s)</u></b>		
6 Short Term Debt	93,760	Company actuals
7 Long Term Debt, net of issuance expense	1,110,645	Company actuals
8 Total Equity	<u>1,572,306</u>	Company actuals
9 Total	2,776,711	Total Lines 6-8
<b>10 <u>Annual Debt Expense (\$000s)</u></b>		
11 Short-Term Debt Annual Expense	464	Company actuals
12 Long-Term Debt Annual Expense	<u>39,028</u>	Company actuals
13 Total Short-Term and Long-Term Debt Annual Expense	39,492	Line 11 + Line 12
<b>14 <u>Cost of Debt (%)</u></b>		
15 Short-Term Debt Effective Interest Rate	0.49%	Line 11 / Line 6
16 Long-Term Debt Effective Interest Rate	<u>3.51%</u>	Line 12 / Line 7
17 Short-Term and Long-Term Debt Effective Interest Rate	3.28%	Line 13 / (Line 6 + Line 7)
<b>18 <u>Capitalization Percentage</u></b>		
19 Short Term Debt	3.38%	Line 6 / Line 9
20 Long Term Debt, net of issuance expense	40.00%	Line 7 / Line 9
21 Total Equity	<u>56.62%</u>	Line 8 / Line 9
22 Total	100.00%	Total Lines 19-21
<b>23 <u>Weighted Average Cost of Capital</u></b>		
24 Short-Term Debt Weighted Avg Effective Int Rate	0.02%	Line 15 x Line 19
25 Long-Term Debt Weighted Avg Effective Int Rate	<u>1.40%</u>	Line 16 x Line 20
26 Short-Term and Long-Term Debt Weighted Avg Effective Int Rate	1.42%	Line 24 + Line 25
27 Weighted Cost of Capital	5.77%	Line 3 + Line 26
<b>28 <u>3. Preferred Stock</u></b>		
29 There are no issues of preferred stock outstanding	N/A	

**PUBLIC SERVICE COMPANY OF NEW HAMPSHIRE**  
**D/B/A EVERSOURCE ENERGY**  
**SCHEDULE 3 - SALES BY CUSTOMER CLASS**  
**ELECTRIC SERVICE REVENUE BY CLASS OF CUSTOMER**

		Revenue (Thousands of Dollars)						
		Distribution	Transmission	Stranded Cost	System Benefits	RRA	Energy Service	Total
		<b>2021 Quarter I</b>						
1	Residential	\$ 64,528	\$ 27,706	\$ 11,025	\$ 4,160	\$ -	\$ 52,374	\$ 159,794
2	Small commercial and industrial (1)	22,531	10,919	4,772	3,073	-	12,667	53,961
3	Large commercial and industrial (1)	14,607	15,859	5,497	4,837	-	3,537	44,337
4	Outdoor lighting	1,575	149	109	53	-	227	2,113
5	Total Retail billed	103,241	54,633	21,403	12,123	-	68,804	260,204
6	Retail unbilled	(118)	(1,546)	1,004	-	-	(2,228)	(2,889)
7	Total Retail calendar	103,123	53,087	22,406	12,123	-	66,576	257,315
8	Sales for resale (requirement)	1,268	0	-	-	-	-	1,268
9	<b>Total Quarter I</b>	<b>\$ 104,391</b>	<b>\$ 53,087</b>	<b>\$ 22,406</b>	<b>\$ 12,123</b>	<b>\$ -</b>	<b>\$ 66,576</b>	<b>\$ 258,584</b>
		<b>2021 Quarter II</b>						
10	Residential	\$ 56,460	\$ 22,141	\$ 10,651	\$ 3,059	\$ -	\$ 40,524	\$ 132,835
11	Small commercial and industrial (1)	23,041	11,191	5,701	2,818	-	10,879	53,629
12	Large commercial and industrial (1)	15,670	16,737	7,106	5,279	-	464	45,256
13	Outdoor lighting	1,577	110	107	40	-	173	2,008
14	Total Retail billed	96,748	50,180	23,565	11,196	-	52,040	233,728
15	Retail unbilled	2,527	2,731	1,047	-	-	1,694	7,999
16	Total Retail calendar	99,275	52,911	24,612	11,196	-	53,734	241,727
17	Sales for resale (requirement)	1,381	0	-	-	-	-	1,381
18	<b>Total Quarter II</b>	<b>\$ 100,655</b>	<b>\$ 52,911</b>	<b>\$ 24,612</b>	<b>\$ 11,196</b>	<b>\$ -</b>	<b>\$ 53,734</b>	<b>\$ 243,108</b>
		<b>2021 Quarter III</b>						
19	Residential	\$ 68,097	\$ 28,905	\$ 11,246	\$ 4,458	\$ (74)	\$ 61,309	\$ 173,941
20	Small commercial and industrial (1)	26,448	13,125	5,657	3,313	(27)	15,419	63,935
21	Large commercial and industrial (1)	17,288	19,323	5,738	5,163	(18)	365	47,859
22	Outdoor lighting	1,577	112	62	40	(2)	217	2,006
23	Total Retail billed	113,411	61,465	22,702	12,974	(121)	77,309	287,741,141
24	Retail unbilled	(1,379)	(2,082)	(2,794)	-	(50)	4,020	(2,286)
25	Total Retail calendar	112,031	59,384	19,907	12,974	(171)	81,330	285,455
26	Sales for resale (requirement)	1,462	0	-	-	-	0	1,462
27	<b>Total Quarter III</b>	<b>\$ 113,493</b>	<b>\$ 59,384</b>	<b>\$ 19,907</b>	<b>\$ 12,974</b>	<b>\$ (171)</b>	<b>\$ 81,330</b>	<b>\$ 286,918</b>
		<b>2021 Quarter IV</b>						
28	Residential	\$ 58,024	\$ 23,004	\$ 6,788	\$ 3,178	\$ (120)	\$ 61,729	\$ 152,603
29	Small commercial and industrial (1)	22,551	10,902	3,737	2,772	(46)	15,328	55,245
30	Large commercial and industrial (1)	15,956	17,851	4,493	5,054	(36)	3,998	47,315
31	Outdoor lighting	1,546	148	38	52	(1)	324	2,107
32	Total Retail billed	98,078	51,905	15,056	11,057	(204)	81,378	257,270
33	Retail unbilled	1,085	1,595	781	-	(9)	4,020	7,473
34	Total Retail calendar	99,163	53,500	15,838	11,057	(213)	85,398	264,743
35	Sales for resale (requirement)	1,234	0	-	-	-	0	1,234
36	<b>Total Quarter IV</b>	<b>\$ 100,397</b>	<b>\$ 53,500</b>	<b>\$ 15,838</b>	<b>\$ 11,057</b>	<b>\$ (213)</b>	<b>\$ 85,398</b>	<b>\$ 265,977</b>
		<b>2021 Year-to-Date</b>						
37	Residential	\$ 247,109	\$ 101,757	\$ 39,709	\$ 14,856	\$ (194)	\$ 215,936	\$ 619,173
38	Small commercial and industrial (1)	94,571	46,137	19,867	11,976	(73)	54,292	226,770
39	Large commercial and industrial (1)	63,522	69,770	22,833	20,333	(54)	8,364	184,767
40	Outdoor lighting	6,275	520	316	186	(3)	940	8,234
41	Total Retail billed	411,477	218,183	82,725	47,350	(325)	279,532	1,038,944
42	Retail unbilled	2,115	698	38	-	(60)	7,506	10,297
43	Total Retail calendar	413,592	218,882	82,763	47,350	(384)	287,038	1,049,241
44	Sales for resale (requirement)	5,345	0	-	-	-	0	5,346
45	<b>Total Year-to-Date</b>	<b>\$ 418,937</b>	<b>\$ 218,882</b>	<b>\$ 82,763</b>	<b>\$ 47,350</b>	<b>\$ (384)</b>	<b>\$ 287,038</b>	<b>\$ 1,054,586</b>

(1) The "Small commercial and industrial" class corresponds to General Service Rate G (loads for billing purposes do not exceed 100 kilowatts).  
The "Large commercial and industrial" class corresponds to Primary General Service Rate GV and Large General Service Rate LG classes (loads exceed 100 kilowatts).

**PUBLIC SERVICE COMPANY OF NEW HAMPSHIRE  
D/B/A EVERSOURCE ENERGY**

**SCHEDULE 3 - SALES BY CUSTOMER CLASS**

**ELECTRIC SERVICE REVENUE BY CLASS OF CUSTOMER**

		Revenue (Thousands of Dollars)					
		Distribution	Transmission	Stranded Cost	System Benefits	Energy Service	Total
		<b>2020 Quarter I</b>					
1	Residential	\$ 55,875	\$ 18,636	\$ 11,944	\$ 3,118	\$ 57,591	\$ 147,164
2	Small commercial and industrial (1)	21,895	8,453	5,329	2,995	16,349	55,020
3	Large commercial and industrial (1)	14,084	12,043	5,385	4,780	5,695	41,988
4	Outdoor lighting	2,040	122	107	58	350	2,678
5	Total Retail billed	93,895	39,254	22,765	10,951	79,985	246,849
6	Retail unbilled	(1,039)	(470)	(2,373)	-	(1,920)	(5,802)
7	Total Retail calendar	92,856	38,784	20,392	10,951	78,065	241,048
8	Sales for resale (requirement)	1,194	0	-	-	0	1,195
9	<b>Total Quarter I</b>	<b>\$ 94,051</b>	<b>\$ 38,784</b>	<b>\$ 20,392</b>	<b>\$ 10,951</b>	<b>\$ 78,065</b>	<b>\$ 242,242</b>
		<b>2020 Quarter II</b>					
10	Residential	\$ 53,031	\$ 17,078	\$ 7,801	\$ 3,047	\$ 51,126	\$ 132,082
11	Small commercial and industrial (1)	20,085	7,478	3,366	2,602	12,401	45,931
12	Large commercial and industrial (1)	13,454	11,744	4,343	4,666	2,781	36,989
13	Outdoor lighting	2,033	86	65	42	234	2,460
14	Total Retail billed	88,603	36,386	15,575	10,356	66,543	217,463
15	Retail unbilled	1,267	956	343	-	926	3,493
16	Total Retail calendar	89,870	37,342	15,918	10,356	67,469	220,956
17	Sales for resale (requirement)	1,242	0	-	-	0	1,243
18	<b>Total Quarter II</b>	<b>\$ 91,113</b>	<b>\$ 37,342</b>	<b>\$ 15,918</b>	<b>\$ 10,356</b>	<b>\$ 67,469</b>	<b>\$ 222,198</b>
		<b>2020 Quarter III</b>					
19	Residential	\$ 63,336	\$ 25,500	\$ 9,900	\$ 4,450	\$ 61,566	\$ 164,752
20	Small commercial and industrial (1)	23,411	10,982	4,149	3,296	14,591	56,430
21	Large commercial and industrial (1)	15,417	15,976	5,149	5,445	2,427	44,415
22	Outdoor lighting	2,006	112	61	44	224	2,448
23	Total Retail billed	104,170	52,570	19,260	13,236	78,809	268,045
24	Retail unbilled	(1,520)	959	(674)	-	(4,599)	(5,834)
25	Total Retail calendar	102,650	53,529	18,586	13,236	74,210	262,210
26	Sales for resale (requirement)	1,509	0	-	-	0	1,509
27	<b>Total Quarter III</b>	<b>\$ 104,159</b>	<b>\$ 53,529</b>	<b>\$ 18,586</b>	<b>\$ 13,236</b>	<b>\$ 74,210</b>	<b>\$ 263,719</b>
		<b>2020 Quarter IV</b>					
28	Residential	\$ 53,297	\$ 23,046	\$ 7,551	\$ 3,238	\$ 44,255	\$ 131,386
29	Small commercial and industrial (1)	21,224	10,865	3,380	2,811	11,474	49,754
30	Large commercial and industrial (1)	14,284	17,058	4,677	4,886	2,775	43,679
31	Outdoor lighting	2,010	167	78	60	290	2,605
32	Total Retail billed	90,814	51,137	15,685	10,994	58,794	227,424
33	Retail unbilled	1,302	1,356	485	-	2,894	6,038
34	Total Retail calendar	92,117	52,493	16,170	10,994	61,688	233,462
35	Sales for resale (requirement)	1,179	0.0	-	-	0	1,179
36	<b>Total Quarter IV</b>	<b>\$ 93,296</b>	<b>\$ 52,493</b>	<b>\$ 16,170</b>	<b>\$ 10,994</b>	<b>\$ 61,688</b>	<b>\$ 234,641</b>
		<b>2020 Year-to-Date</b>					
37	Residential	\$ 225,538	\$ 84,260	\$ 37,197	\$ 13,852	\$ 214,538	\$ 575,384
38	Small commercial and industrial (1)	86,615	37,778	16,224	11,704	54,815	207,136
39	Large commercial and industrial (1)	57,240	56,821	19,553	19,777	13,679	167,070
40	Outdoor lighting	8,090	488	310	204	1,099	10,191
41	Total Retail billed	377,482	179,347	73,285	45,537	284,130	959,781
42	Retail unbilled	11	2,801	(2,218)	-	(2,699)	(2,105)
43	Total Retail calendar	377,493,362	182,148	71,067	45,537	281,431	957,676
44	Sales for resale (requirement)	5,124	0	-	-	0	5,125
45	<b>Total Year-to-Date</b>	<b>\$ 382,618</b>	<b>\$ 182,148</b>	<b>\$ 71,067</b>	<b>\$ 45,537</b>	<b>\$ 281,431</b>	<b>\$ 962,801</b>

(1) The "Small commercial and industrial" class corresponds to General Service Rate G (loads for billing purposes do not exceed 100 kilowatts).  
The "Large commercial and industrial" class corresponds to Primary General Service Rate GV and Large General Service Rate LG classes (loads exceed 100 kilowatts).



**PUBLIC SERVICE COMPANY OF NEW HAMPSHIRE  
D/B/A EVERSOURCE ENERGY**

**SCHEDULE 3 - SALES BY CUSTOMER CLASS**

**KILOWATT-HOURS DELIVERED AND AVERAGE NUMBER OF CUSTOMERS BY CLASS OF CUSTOMER**

	Kilowatt- Hours Delivered	Average Number of Customers
<b>2021 Quarter I</b>		
1 Residential	929,167,179	448,939
2 Small commercial and industrial*	413,495,999	77,326
3 Large commercial and industrial*	650,789,488	1,510
4 Outdoor lighting	7,145,568	744
5 Total Retail billed	2,000,598,235	528,519
6 Retail unbilled	(49,980,450)	-
7 Total Retail calendar	1,950,617,785	528,519
8 Sales for resale (requirement)	1,840	5
<b>9 Total Quarter I</b>	<b>1,950,619,625</b>	<b>528,524</b>
<b>2021 Quarter II</b>		
10 Residential	741,772,141	449,706
11 Small commercial and industrial*	379,253,699	77,592
12 Large commercial and industrial*	650,222,520	1,521
13 Outdoor lighting	5,336,320	741
14 Total Retail billed	1,776,584,680	529,560
15 Retail unbilled	76,552,928	-
16 Total Retail calendar	1,853,137,608	529,560
17 Sales for resale (requirement)	1,240	12
<b>18 Total Quarter II</b>	<b>1,853,138,848</b>	<b>529,572</b>
<b>2021 Quarter III</b>		
19 Residential	959,872,722	450,682
20 Small commercial and industrial*	445,542,647	77,913
21 Large commercial and industrial*	752,412,218	1,548
22 Outdoor lighting	5,419,160	755
23 Total Retail billed	2,163,246,747	530,898
24 Retail unbilled	(66,491,168)	-
25 Total Retail calendar	2,096,755,579	530,898
26 Sales for resale (requirement)	1,440	5
<b>27 Total Quarter III</b>	<b>2,096,757,019</b>	<b>530,902</b>
<b>2021 Quarter IV</b>		
28 Residential	760,784,765	450,869
29 Small commercial and industrial*	373,132,472	77,986
30 Large commercial and industrial*	679,299,956	1,553
31 Outdoor lighting	7,093,581	738
32 Total Retail billed	1,820,310,773	531,146
33 Retail unbilled	61,006,702	-
34 Total Retail calendar	1,881,317,476	531,146
35 Sales for resale (requirement)	1,600	-
<b>36 Total Quarter IV</b>	<b>1,881,319,076</b>	<b>531,146</b>
<b>2021 Year-to-Date</b>		
37 Residential	3,391,596,807	450,049
38 Small commercial and industrial*	1,611,424,816	77,704
39 Large commercial and industrial*	2,732,724,182	1,533
40 Outdoor lighting	24,994,630	745
41 Total Retail billed	7,760,740,435	530,031
42 Retail unbilled	21,088,013	-
43 Total Retail calendar	7,781,828,448	530,031
44 Sales for resale (requirement)	6,120	5
<b>45 Total Year-to-Date</b>	<b>7,781,834,568</b>	<b>530,036</b>

\* The "Small commercial and industrial" class corresponds to General Service Rate G (loads for billing purposes do not exceed 100 kilowatts).  
The "Large commercial and industrial" class corresponds to Primary General Service Rate GV and Large General Service Rate LG classes (loads exceed 100 kilowatts).

**PUBLIC SERVICE COMPANY OF NEW HAMPSHIRE  
D/B/A EVERSOURCE ENERGY**

**SCHEDULE 3 - SALES BY CUSTOMER CLASS**

**KILOWATT-HOURS DELIVERED AND AVERAGE NUMBER OF CUSTOMERS BY CLASS OF CUSTOMER**

	Kilowatt- Hours Delivered	Average Number of Customers
<b>2020 Quarter I</b>		
1 Residential	840,383,002	444,610
2 Small commercial and industrial (1)	420,410,411	76,732
3 Large commercial and industrial (1)	672,023,408	1,505
4 Outdoor lighting	7,994,834	753
5 Total Retail billed	1,940,811,655	523,600
6 Retail unbilled	(34,828,363)	-
7 Total Retail calendar	1,905,983,291	523,600
8 Sales for resale (requirement)	1,760	12
<b>9 Total Quarter I</b>	<b>1,905,985,051</b>	<b>523,612</b>
<b>2020 Quarter II</b>		
10 Residential	769,440,176	446,374
11 Small commercial and industrial (1)	350,121,550	77,045
12 Large commercial and industrial (1)	629,787,562	1,513
13 Outdoor lighting	5,617,127	759
14 Total Retail billed	1,754,966,415	525,691
15 Retail unbilled	34,004,380	-
16 Total Retail calendar	1,788,970,795	525,691
17 Sales for resale (requirement)	1,240	12
<b>18 Total Quarter II</b>	<b>1,788,972,035</b>	<b>525,703</b>
<b>2020 Quarter III</b>		
19 Residential	990,047,212	447,486
20 Small commercial and industrial (1)	443,673,423	77,238
21 Large commercial and industrial (1)	732,472,270	1,504
22 Outdoor lighting	5,981,515	756
23 Total Retail billed	2,172,174,420	526,984
24 Retail unbilled	(61,744,555)	-
25 Total Retail calendar	2,110,429,865	526,984
26 Sales for resale (requirement)	1,360	12
<b>27 Total Quarter III</b>	<b>2,110,431,225</b>	<b>526,996</b>
<b>2020 Quarter IV</b>		
28 Residential	771,961,770	447,979
29 Small commercial and industrial (1)	378,295,192	77,239
30 Large commercial and industrial (1)	657,353,989	1,506
31 Outdoor lighting	8,136,098	744
32 Total Retail billed	1,815,747,049	527,467
33 Retail unbilled	54,037,481	-
34 Total Retail calendar	1,869,784,530	527,467
35 Sales for resale (requirement)	1,520	12
<b>36 Total Quarter IV</b>	<b>1,869,786,050</b>	<b>527,479</b>
<b>2020 Year-to-Date</b>		
37 Residential	3,371,832,160	446,612
38 Small commercial and industrial (1)	1,592,500,575	77,063
39 Large commercial and industrial (1)	2,691,637,229	1,507
40 Outdoor lighting	27,729,574	753
41 Total Retail billed	7,683,699,538	525,935
42 Retail unbilled	(8,531,057)	-
43 Total Retail calendar	7,675,168,481	525,935
44 Sales for resale (requirement)	5,880	12
<b>45 Total Year-to-Date</b>	<b>7,675,174,361</b>	<b>525,947</b>

(1) The "Small commercial and industrial" class corresponds to General Service Rate G (loads for billing purposes do not exceed 100 kilowatts). The "Large commercial and industrial" class corresponds to Primary General Service Rate GV and Large General Service Rate LG classes (loads exceed 100 kilowatts).