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Erica L. Menard

Manager, NH Revenue Requirements

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August 17, 2020

Ms. Debra A. Howland Executive Director New Hampshire Public Utilities Commission 21 S. Fruit St., Suite 10 Concord, New Hampshire 03301-2429

Re: Chapter PUC 300 Rules for Electric Service

Part PUC 308 Forms Required by all Utilities

Form F-1

Dear Ms. Howland:

Public Service of New Hampshire d/b/a Eversource Energy (Eversource) is submitting the following pursuant to the requirements of Chapter Puc 300 Rules for Electric Service.

An original of Eversource's NHPUC Form F-1 consisting of three schedules: Calculation of Per Books Rate of Return, Current Cost of Capital, and Sales by Customer Class and supporting detail for the 12-month period ending June 30, 2020. An index of the Form F-1 is included for your convenience.

One copy of Eversource's Form F-1 was filed electronically with the NHPUC, and the second copy is included with this filing letter.

If you require additional copies of the items listed above, or have any questions, please feel free to contact me.

Very truly yours,

Erica L. Menard

Manager, NH Revenue Requirements

Creca L Menard

ELM:kd Enclosures

cc: A. Desbiens

T. Frantz, NHPUC

Office of Consumer Advocate

J. Hunt

J. Kotkin

J. Purington

D. Horton

PUBLIC SERVICE COMPANY OF NEW HAMPSHIRE D/B/A EVERSOURCE ENERGY

NHPUC Form F-1

Second Quarter 2020

INDEX

Schedule 1 - Calculation of Per Books Rate of Return (3 pages)

Schedule 2 - Current Cost of Capital (2 pages)

Schedule 3 - Sales by Customer Class (4 pages)

PUBLIC SERVICE COMPANY OF NEW HAMPSHIRE D/B/A EVERSOURCE ENERGY

SCHEDULE 1

CALCULATION OF PER BOOKS RATE OF RETURN

(Thousands of Dollars, Excluding Percentage Data)

	_	Twelve Months Ended: June 30, 2020					
	-	Distribution	Retail Transmission	Transmission (1)	Regulatory	Other/ Eliminations	Total Company
1 2	Net Operating Income (from page 2) Less: RRBsNet Interest Expense and Fees	90,394	(353)	90,284	17,601 -	60	197,986
3	Adjusted Operating Income	90,394	(353)	90,284	17,601	60	197,986
4	5 Qtr. Average Rate Base (from page 3)	1,334,388	(4,300)	1,069,862	(7,984)	-	2,391,966
5	Rate of Return (ROR line 3 / line 4)	6.77%	N/A	8.44%	N/A	N/A	8.28%
6	Less:Long-term Debt (from Schedule 2)	1.78%		1.78%			1.78%
7	Equity Component of ROR	4.99%	N/A	6.66%	N/A	N/A	6.50%
8	Equity PercentageDebt to Equity Ratio (from Sch. 2)	56.49%		56.49%			56.49%
9	Return on Equity (ROE) (2)	8.83%	N/A	11.79%	N/A	N/A	11.51%

¹⁰ Amounts shown above may not add due to rounding.

^{11 (1)} PSNH's Transmission segment (6T) provides wholesale transmission services and is regulated by the FERC.

 ⁽²⁾ For rate making purposes, the NHPUC has included the cost of short-term debt (STD) into the allowed
 capital structure for PSNH's Distribution (6D) segment. The inclusion of STD in the capital structure when
 used in the calculations above would result in an ROE of 9.04% in segment 6D.

PUBLIC SERVICE COMPANY OF NEW HAMPSHIRE D/B/A EVERSOURCE ENERGY

SCHEDULE 1 (continued)

OPERATING INCOME STATEMENT (1)

(Thousands of Dollars)

				Twelve Months Ended:	June 30, 2020			
			Retail			Other/		
		 Distribution	Transmission	Transmission	Regulatory	Eliminations (2)	Tota	I Company
1	Operating Revenues	\$ 403,409 \$	169,282 \$	210,827 \$	144,166	(148,303)	\$	779,380
2	Operating Expenses							
3	Production Expenses	87	23	0	55,758	0		55,868
4	Transmission Expenses	0	169,891	14,861	-	(148,355)		36,396
5	Distribution Expenses	81,019		32	304	Ó		81,354
6	Customer Accounting	22,434		2	33,962	74,353		130,750
7	General Administrative	61,687		18,030	(4,309)	(74,361)		1,048
8	Other	 -		-	<u>-</u>	<u>-</u>		
9	Sub-Total	165,227	169,914	32,925	85,714	(148,363)		305,417
10	Depreciation	62,528		33,016	-	-		95,544
11	Amortization of Depletion of Utility Plant	2,254		360	-	-		2,613
12	Regulatory Debits	16,565		-	48,874	0		65,439
13	Taxes Other Than Income Taxes	41,424		27,630		-		69,054
14	Federal Income Taxes	447	3,158	8,541	12,679	-		24,825
15	Income Taxes - Other	(3,582)	1,234	944	5,008	-		3,604
16	Deferred Income Taxes, net	28,156	(4,672)	17,127	(25,711)	-		14,902
17	Investment Tax Credit Adjustments	(4)	-	(0)		-		(4)
18	Gain on Disposal of Utility Plant	-	-	-	-	-		
19	Total Operating Expenses	313,015	169,635	120,543	126,564	(148,363)		581,394
20	Net Operating Income	\$ 90,394 \$	(353) \$	90,284 \$	17,601 \$	60	\$	197,986

⁽¹⁾ Business segmention of income statement revenues and expenses is supported by detailed journal entry or transaction data which is summarized by automated systems which can produce segmented income statements.

Amounts shown above may not add due to rounding.

 $[\]hbox{ (2) Primarily inter-segment eliminations between the Transmission and Distribution segments.} \\$

PUBLIC SERVICE COMPANY OF NEW HAMPSHIRE D/B/A EVERSOURCE ENERGY

SCHEDULE 1 (continued)

FIVE QUARTER AVERAGE RATE BASE BY SEGMENT (1)

(Thousands of Dollars)

1		Five-Quarter Average at: June 30, 2020						
2	COMPONENTS OF RATE BASE	Distribution	Retail Transmission			Other/ Eliminations	Total Company	
3	Electric Plant In Service	\$ 2,267,541	\$ -	\$ 1,495,474	\$ - \$	-	\$ 3,763,015	
4	Less: Accumulated Provision for Depreciation	617,105	; -	207,716	-	-	824,821	
5	Plant Held For Future Use (Transmission only)			9,112	-	-	9,112	
6	Net Utility Plant	1,650,435	; -	1,296,871	-	-	2,947,306	
7	Androscoggin Reservoir	-		-	-	-	-	
8	Plus: Working Capital Allowance (2)	20,370	(6,939)	4,059	-	-	17,491	
9	Fuel	-		-	-	-	-	
10	Material and Supplies	10,137	-	9,971	4,577	-	24,685	
11	Prepayments	4,435	; -	2,442	230	-	7,107	
12	Regulatory Assets	51,952	5,658	4,704	3,544	-	65,858	
13	Less: Accumulated Deferred Income Taxes	390,672	949	248,186	(7,180)	-	632,627	
14	Regulatory Liabilities	3,805	2,071	-	23,514	-	29,390	
15	Customer Deposits/Advances	8,464	<u> </u>	-	-	-	8,464	
16	Total Rate Base	\$ 1,334,388	\$ \$ (4,300)	\$ 1,069,862	\$ (7,984) \$	<u>-</u>	\$ 2,391,966	

^{17 (1)} Business segmention of rate base balance sheet accounts is produced quarterly at the sub-account level.

^{18 (2)} The Working Capital Allowance is calculated as 45/365 of non-fuel O&M costs.

PUBLIC SERVICE COMPANY OF NEW HAMPSHIRE D/B/A EVERSOURCE ENERGY

SCHEDULE 2

CURRENT COST OF CAPITAL

(Thousands of Dollars, Excluding Percentage Data)

		Five-Quarter Average at June 30, 2020
1	1. Equity	
2	The cost of equity by business segment is shown on Schedule 1, page 1	
4	2. Long-term Debt (excludes Rate Reduction Bonds)	
5 6	000s	
7	Long Term Debt, net of issuance expense	1,006,203
8	Total Equity	1,306,436
9	Total	2,312,639
10	Long-term DebtAnnual Expense	41,210
11	Effective Interest Rate (line 10 / line 7) (Note 1)	4.10%
12	%	
13	Long Term Debt, net of issuance expense	43.51%
14	Total Equity	56.49%
15	Total	100.00%
16	Long Term Debt Weighted Avg Effective Int Rate (line 11 * line 13)	1.78%
17	3. Preferred Stock	
18	There are no issues of preferred stock outstanding	N/A
19 20 21 22	(Note 1) For rate making purposes, the NHPUC has included the cost of short-PSNH's Distribution segment capital structure. The inclusion of this adjustme shown above would change the debt-to-equity ratio of the capital structure to respectively, and result in a weighted average effective interest rate of 1.79%.	ent in the capital structure

Public Service of New Hampshire d/b/a Eversource Energy NHPUC Form F-1 Schedule 2 - Current Cost of Capital Page 2 of 2

NHPUC Form F-1

PUBLIC SERVICE COMPANY OF NEW HAMPSHIRE D/B/A EVERSOURCE ENERGY

SCHEDULE 2 (continued)

CURRENT COST OF CAPITAL

(Thousands of Dollars, Excluding Percentage Data)

Five-Quarter Average June 30, 2020 **Short-term Debt** 1 2 000s 3 Short-term Debt 58,640 4 Short-term Debt--Annual Expense 1,212 Effective Interest Rate (line 4 / line 3) 5 2.07% For rate making purposes, the NHPUC has included the cost of STD in PSNH's 7 Distribution segment capital structure. Information regarding the impact of STD on PSNH's Distribution segment capital structure and weighted

average cost of debt and ROE is shown on Sch. 1, page 1 and Sch. 2, page 1.

PUBLIC SERVICE COMPANY OF NEW HAMPSHIRE D/B/A EVERSOURCE ENERGY

SCHEDULE 3 - SALES BY CUSTOMER CLASS

ELECTRIC SERVICE REVENUE BY CLASS OF CUSTOMER

						Re	venue (Thous	ands of	Dollars)			
		Distri	bution	Т	ransmission	S	Stranded Cost		stem nefits	Energy Service		Total
							2020 Q					
1	Residential	\$	55,875	\$	18,636	\$	11,944	\$	3,118	\$ 57,591	\$	147,164
2	Small commercial and industrial (1)		21,895		8,453		5,329		2,995	16,349		55,020
3	Large commercial and industrial (1)		14,084		12,043		5,385		4,780	5,695		41,988
4	Outdoor lighting		2,040		122		107		58	350		2,678
5	Total Retail billed		93,895		39,254		22,765		10,951	79,985		246,849
6	Retail unbilled		(1,039)		(470)		(2,373)		-	(1,920)		(5,802)
7	Total Retail calendar		92,856		38,784		20,392		10,951	78,065		241,048
8	Sales for resale (requirement)		1,194		0		-		-	0		1,195
9	Total Quarter I	\$	94,051	\$	38,784	\$	20,392	\$	10,951	\$ 78,065	\$	242,242
							2020 Q	uarter II				
10	Residential	\$	53,031	\$	17,078	\$	7,801	\$	3,047	\$ 51,126	\$	132,082
11	Small commercial and industrial (1)		20,085		7,478		3,366		2,602	12,401		45,931
12	Large commercial and industrial (1)		13,454		11,744		4,343		4,666	2,781		36,989
13	Outdoor lighting		2,033		86		65		42	234		2,460
14	Total Retail billed		88,603		36,386		15,575		10,356	66,543		217,463
15	Retail unbilled		1,267		956		343		-	926		3,493
16	Total Retail calendar		89,870		37,342		15,918		10,356	67,469	•	220,956
17	Sales for resale (requirement)		1,242		0		-		-	0		1,243
18	Total Quarter II	\$	91,113	\$	37,342	\$	15,918	\$	10,356	\$ 67,469	\$	222,198
							2020 Qı	uarter III				
19	Residential	\$	-	\$	-	\$	-	\$	-	\$ -	\$	-
20	Small commercial and industrial (1)		-		-		-		-	-		-
21	Large commercial and industrial (1)		-		-		-		-	-		-
22	Outdoor lighting		-		-		-		-	-		-
23	Total Retail billed		-		-		-		-	-		-
24	Retail unbilled		-		-		-		-	-		-
25	Total Retail calendar		-		-		-		-	-		-
26	Sales for resale (requirement)		-		-		-		-	-		
27	Total Quarter III	\$	-	\$	-	\$		\$	-	\$ -	\$	-
							2020 Qı	arter IV				
28	Residential	\$	-	\$	-	\$	-	\$	-	\$ -	\$	-
29	Small commercial and industrial (1)		-		-		-		-	-		-
30	Large commercial and industrial (1)		-		-		-		-	-		-
31	Outdoor lighting		-		-		-		-	-		
32	Total Retail billed		-		-		-		-	-		-
33	Retail unbilled		-		-		-		-	-		
34	Total Retail calendar		-		-		-		-	-		-
35	Sales for resale (requirement)		-		-				-	 -		
36	Total Quarter IV	\$	-	\$	-	\$	-	\$		\$ -	\$	
							2020 Yea					
37	Residential	\$	108,906	\$	35,713	\$	19,746	\$	6,164	\$ 108,717	\$	279,247
38	Small commercial and industrial (1)		41,979		15,931		8,695		5,597	28,750		100,951
39	Large commercial and industrial (1)		27,539		23,788		9,728		9,446	8,477		78,976
40	Outdoor lighting		4,074		209		172		100	584		5,138
41	Total Retail billed		182,498		75,640		38,340		21,307	146,528		464,312
42	Retail unbilled		229		486		(2,029)			(994)		(2,309)
43	Total Retail calendar	_	182,727		76,126		36,311		21,307	145,534		462,003
44	Sales for resale (requirement)		2,437		0					0		2,437
45	Total Year-to-Date	\$	185,163	\$	76,126	\$	36,311	\$	21,307	\$ 145,534	\$	464,441

⁽¹⁾ The "Small commercial and industrial" class corresponds to General Service Rate G (loads for billing purposes do not exceed 100 kilowatts). The "Large commercial and industrial" class corresponds to Primary General Service Rate GV and Large General Service Rate LG classes (loads exceed 100 kilowatts).

PUBLIC SERVICE COMPANY OF NEW HAMPSHIRE D/B/A EVERSOURCE ENERGY

SCHEDULE 3 - SALES BY CUSTOMER CLASS

ELECTRIC SERVICE REVENUE BY CLASS OF CUSTOMER

Residential September Residential September Residential September							R	evenue (Thous	sands of	Dollars)				
Residential \$2,283 \$ 17,822 \$ 15,506 \$ 1,964 \$ 66,08 \$ 15,4192			Di	stribution		Transmission								Total
Residential \$2,283 \$ 17,822 \$ 15,506 \$ 1,964 \$ 66,08 \$ 15,4192								2010.0	ortor I					
Small commercial and industrial (1)	1	Residential	\$	52 803	¢	17 822	\$			1 964	\$	66.008	\$	15/ 102
Large commercial and industrial (1)			Ψ		Ψ	, -	Ψ		Ψ		Ψ	,	Ψ	,
4 Outdoor lighting 1.828 109 1.46 4.5 332 2.520 6 Retail unbilled (821) (489) (2,520) - (5,552) (9,483) 7 Total Retail calcendera 87,399 36,713 26,450 8.243 85,774 224,578 8 Sales for resale (requirement) 1,586 0 - - 0 1,586 9 Total Quarter I \$8,895 \$36,713 \$26,450 \$3,23 \$8,774 224,6164 10 Residential ***Proprietail*** ***Proprietail*** ****Proprietail*** 11 Small commercial and industrial (1) 2,010 7,696 5,711 3,179 55,130 \$12,816 12 Large commercial and industrial (1) 13,301 11,463 4,974 3,999 4,427 38,164 14 Total Retail Dilled 50,477 33,115 19,749 7,720 73,771 214,832 16 Total Retail Calendra 79,917 33,010 19,506 7,720 71,055 211,208 17 Sales f														
5 Total Retail billed 88.320 37.002 28.970 8,243 91,326 254,048 7 Total Retail calendar 67.399 36,713 26,450 8,243 85,774 244,578 8 Sales for resale (requirement) \$ 88,985 \$ 36,713 26,450 8,243 \$ 85,774 244,578 9 Total Quarter I \$ 88,985 \$ 36,713 \$ 26,509 8,243 \$ 85,774 244,578 10 Residential \$ 45,220 \$ 13,875 \$ 9,571 \$ 1,379 \$ 55,130 \$ 123,184 11 Small commercial and industrial (1) 20,010 7,696 5,111 2,309 4,427 38,164 12 Large commercial and industrial (1) 13,301 11,463 4,974 3,999 4,427 38,164 13 Outdoor lighting 1,396 81 93 34 221 2,416 14 Total Retail billed (560) (105) (243) - (2,716) (3,624) 15 Retail unbilled (560) (105) (243) - 7,1055 212,38		• • • • • • • • • • • • • • • • • • • •		-, -		,		,		,		-,		,
8 Sales for resple (requirement) 8 Sales for sale (requirement) 8 Sales for sale (requirement) 8 Sales for sale (requirement) 9 Sales for resple (requirement) 11 Small commercial and industrial (1) 12 Cuttoo lighting 13 Outdoor lighting 14 Total Retail billed 15 Sales for resple (requirement) 15 Sales for resple (requirement) 16 Total Quarter II 17 Sales for resple (requirement) 17 Sales for resple (requirement) 18 Total Quarter II 19 Residential 19 Sales for resple (requirement) 19 Residential 10 Sales for resple (requirement) 19 Residential 10 Sales for resple (requirement) 10 Sales for resple (requirement) 11 Sales for resple (requirement) 11 Sales for resple (requirement) 12 Sales for resple (requirement) 13 Sales for resple (requirement) 14 Sales for resple (requirement) 15 Sales for resple (requirement) 16 Sales for resple (requirement) 17 Sales for resple (requirement) 18 Total Quarter II 19 Residential 19 Sales for resple (requirement) 19 Sales for resple (requirement) 19 Sales for resple (requirement) 10 Sales for resple (requirement) 11 Sales for resple (requirement) 11 Sales for resple (requirement) 11 Sales for resple (requirement) 12 Sales for resple (requirement) 13 Sales for resple (requirement) 14 Sales for resple (requirement) 15 Sales for resple (requirement) 15 Sales for resple (requirement) 16 Sales for resple (requirement) 17 Sales for resple (requirement) 18 Sales for resple (requirement) 19 Sales for resple (requirement) 19 Sales for resple (requirement) 19 Sales for resple (requirement) 10 Sales for resple (requirement) 10 Sales for resple (requirement) 11 Sales for resple (requirement) 11 Sales for resple (requirement) 11 Sales for resple (requirement) 12 Sales for resple (requirement) 13 Sales for resple (requirement) 14 Total Quarter II 15 Sales for resple (requirement) 15 Sales for resple (requirement) 16 Sales for respl	5	Total Retail billed				37,202		28,970		8,243		91,326		
Sales for resale (requirement)	6	Retail unbilled		(921)		(489)		(2,520)		-		(5,552)		(9,483)
Page						36,713		26,450		8,243		85,774		
Residential		(' '						-		-				
Residential S. S. S. S. S. S. S. S	9	Total Quarter I	\$	88,985	\$	36,713	\$	26,450	\$	8,243	\$	85,774	\$	246,164
11 Small commercial and industrial (1) 20,010 7,696 5,111 2,308 15,943 51,068 12 Large commercial and industrial (1) 13,301 11,463 4,974 3,999 4,427 38,168 13 Outdoor lighting 1,936 81 93 34 271 2,416 14 Total Retail billied 60,477 33,115 19,749 7,720 73,771 214,582 15 Retail unbilled 60,477 33,115 19,506 7,720 71,055 211,208 16 Total Retail calendar 79,917 33,010 19,506 7,720 71,055 211,208 17 Total Quarter II 8 81,107 33,010 19,506 7,720 71,055 211,208 18 Total Quarter II 8 81,107 33,010 19,506 7,720 71,055 212,398 19 Residential 5 55,403 18,491 13,659 7,720 7,1055 5 212,398 19 Residential 5 55,403 18,491 13,659 2,264 5,3,900 5 153,717 20 Small commercial and industrial (1) 23,201 9,448 6,635 2,715 17,605 5,9604 21 Large commercial and industrial (1) 15,364 13,552 6,187 4,882 3,703 43,287 22 Outdoor lighting 1,981 91 97 36 2,244 2,479 23 Total Retail billied 95,949 41,582 25,577 9,497 85,482 259,087 24 Retail unbilled 97,067 41,632 27,143 9,497 82,984 258,323 25 Sales for resale (requirement) 1,411 0 0 0 1,411 27 Total Quarter III \$ 9,064 1,247 130 48 339 2,711 28 Residential \$ 50,940 \$ 16,084 \$ 12,720 \$ 1,603 \$ 50,162 \$ 1,515,08 29 Small commercial and industrial (1) 21,775 8,448 6,114 2,291 4,135 52,783 30 Large commercial and industrial (1) 21,775 8,448 6,114 2,291 4,135 52,783 31 Outdoor lighting 2,046 8,527 37,579 25,044 7,910 67,613 227,673 32 Total Retail billied 89,527 37,579 25,044 7,910 67,613 227,673 33 Retail commercial and industrial (1) 14,766 12,920 6,080 3,981 3,983 2,2711 3,949 3,220 3,2319 3,220 3,2319 34 Total Retail billied 89,527 3,539 23,533 16,080								2019 Q	uarter II					
Large commercial and industrial (1) 13,301 11,463 4,974 3,999 4,427 3,6164 Total Retail billed 60,477 33,115 19,749 7,720 73,771 214,832 Retail unbilled 60,690 (105) (243) - (2,716) (3,624) Total Retail calendar 79,917 33,010 19,506 7,720 71,055 211,208 Total Retail calendar 79,917 33,010 19,506 7,720 71,055 211,208 Total Quarter II 8 81,107 33,010 19,506 7,720 71,055 211,208 Residential 55,403 18,491 19,506 7,720 71,055 212,398 Residential 55,403 18,491 13,659 2,264 63,900 153,717 Residential 523,201 9,448 6,635 2,715 17,605 59,004 Large commercial and industrial (1) 15,364 13,552 6,187 4,482 3,703 43,287 Total Retail billed 95,494 41,582 26,577 9,497 85,482 259,087 Retail unbilled 95,494 41,582 26,577 9,497 85,482 259,087 Retail calendar 97,067 41,632 27,143 9,497 82,984 258,323 Sales for resale (requirement) 1,411 0 0 1,411 Total Quarter III 5 98,478 41,632 27,143 9,497 82,984 258,323 Sales for resale (requirement) 1,411 0 0 0 1,411 Total Quarter III 5 98,478 41,632 27,143 9,497 82,984 259,375 Total Retail calendar 97,067 41,632 27,143 9,497 82,984 258,323 Sales for resale (requirement) 1,411 0 0 0 1,411 Total Quarter III 5 98,478 41,632 5 27,63 3,968 2,957 40,691 Outdoor lighting 2,046 1277 5 3,448 6,114 2,291 14,135 5 2,763 Outdoor lighting 2,046 1277 5 3,448 6,114 2,291 14,135 5 2,763 Outdoor lighting 2,046 1277 5 3,484 6,114 2,291 14,135 5 2,763 Outdoor lighting 2,046 1277 5 3,489 5 3,606 2,957 40,691 Outdoor lighting 2,046 1277 13,989 2,047 5 2,048 2,957 40,691 Outdoor lighting 2,0465 3,9893 26,254 7,910 7,220 236,918 Sales for resale (requirement) 1,498 0 0 0			\$		\$		\$		\$		\$		\$	
1														
Total Retail billed 80.477 33.115 19.749 7.720 73.771 214.832 Retail unbilled 6.660) (10.55) (24.3) - (2.716) (3.624) Total Retail calendar 79.917 33.010 19.506 7.720 71.055 211.208 Total Quarter II						,								, -
Retail unbilled G660 C105 C243 - (2,716) C3,624 Total Quarter II		8 8												
Total Retail calendar 7,917 33,010 19,506 7,720 71,055 211,208 1,190 1,190 0 0 1,190						,		,		7,720		,		,
Sales for resale (requirement)										7 720				
Residential \$ \$5,403								19,506		7,720				
Residential \$55,403		(' '	\$,	\$		\$	19,506	\$	7,720	\$		\$	
Residential \$55,403								2010 0	iortor III					
Small commercial and industrial (1)	10	Pacidontial	· ·	EE 402	¢	10 401	¢			2 264	¢	62 000	Ф	152 717
Large commercial and industrial (1)			φ		Φ	-, -	φ		φ		φ		Φ	,
22						,		,				,		
Total Retail billed 95,949 41,582 26,577 9,497 85,482 259,087						,		,		,				,
Retail unbilled		8 8												
Sales for resale (requirement)	24	Retail unbilled						,		-		,		,
Total Quarter III	25	Total Retail calendar		97,067		41,632		27,143		9,497		82,984		258,323
Residential \$50,940 \$ 16,084 \$ 12,720 \$ 1,603 \$ 50,162 \$ 131,508		Sales for resale (requirement)						-		-				
28 Residential \$ 50,940 \$ 16,084 \$ 12,720 \$ 1,603 \$ 50,162 \$ 131,508 29 Small commercial and industrial (1) 21,775 8,448 6,114 2,291 14,135 52,763 30 Large commercial and industrial (1) 14,766 12,920 6,080 3,968 2,957 40,691 31 Outdoor lighting 2,046 127 130 48 359 2,711 32 Total Retail billed 89,527 37,579 25,044 7,910 67,613 227,673 33 Retail unbilled 2,025 1,403 1,209 - 4,607 9,245 34 Total Retail calendar 91,552 38,983 26,254 7,910 72,220 236,918 35 Sales for resale (requirement) 1,149 0 - - - 0 1,149 36 Total Quarter IV \$ 204,465 \$ 66,271 \$ 51,456 \$ 7,209 \$ 233,199 \$ 562,601 38 Smal	27	Total Quarter III	\$	98,478	\$	41,632	\$	27,143	\$	9,497	\$	82,984	\$	259,735
29 Small commercial and industrial (1) 21,775 8,448 6,114 2,291 14,135 52,763 30 Large commercial and industrial (1) 14,766 12,920 6,080 3,968 2,957 40,691 31 Outdoor lighting 2,046 127 130 48 359 2,711 32 Total Retail billed 89,527 37,579 25,044 7,910 67,613 227,673 33 Retail unbilled 2,025 1,403 1,209 - 4,607 9,245 34 Total Retail calendar 91,552 38,983 26,254 7,910 72,220 236,918 35 Sales for resale (requirement) 1,149 0 - - 0 1,149 36 Total Quarter IV \$ 92,701 \$ 38,983 \$ 26,254 7,910 \$ 72,220 \$ 238,067 37 Residential \$ 204,465 \$ 66,271 \$ 51,456 \$ 7,209 \$ 233,199 \$ 562,601 38 Small commercial and indu														
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Total Retail calendar 91,552 38,983 26,254 7,910 72,220 236,918						,				7,910				,
35 Sales for resale (requirement) 1,149 0 - - 0 1,149 36 Total Quarter IV 92,701 38,983 26,254 7,910 72,220 238,067 2019 Year-to-Date 2019 Year-to-Date 37 Residential 204,465 66,271 51,456 7,209 233,199 562,601 38 Small commercial and industrial (1) 85,403 33,459 24,766 9,748 65,870 219,247 39 Large commercial and industrial (1) 56,613 49,340 23,653 16,250 17,826 163,681 40 Outdoor lighting 7,791 408 466 163 1,297 10,125 41 Total Retail billed 354,273 149,478 100,340 33,371 318,192 955,654 42 Retail unbilled 1,662 859 (988) - (6,159) (4,626) 43 Total Retail calendar 355,934 150,337 99,352 33,371 312,033 951,025 44 Sales for resale (requ										7 010				
Total Quarter IV \$ 92,701 \$ 38,983 26,254 7,910 72,220 233,067 2019 Year-to-Date 2019 Year-to-Date 2019 Year-to-Date 37 Residential \$ 204,465 66,271 \$ 51,456 7,209 \$ 233,199 \$ 562,601 38 Small commercial and industrial (1) 85,403 33,459 24,766 9,748 65,870 219,247 39 Large commercial and industrial (1) 56,613 49,340 23,653 16,250 17,826 163,681 40 Outdoor lighting 7,791 408 466 163 1,297 10,125 41 Total Retail billed 354,273 149,478 100,340 33,371 318,192 955,654 42 Retail unbilled 1,662 859 (988) - (6,159) (4,626) 43 Total Retail calendar 355,934 150,337 99,352 33,371 312,033 951,028 44 Sales for resale (requirement) 5,336 0 - - - 1								20,254		7,310				,
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37 Residential \$ 204,465 66,271 \$ 51,456 7,209 \$ 233,199 \$ 562,601 38 Small commercial and industrial (1) 85,403 33,459 24,766 9,748 65,870 219,247 39 Large commercial and industrial (1) 56,613 49,340 23,653 16,250 17,826 163,681 40 Outdoor lighting 7,791 408 466 163 1,297 10,125 41 Total Retail billed 354,273 149,478 100,340 33,371 318,192 95,6654 42 Retail unbilled 1,662 859 (988) - (6,159) (4,626) 43 Total Retail calendar 355,934 150,337 99,352 33,371 312,033 951,028 44 Sales for resale (requirement) 5,336 0 - - - 1 5,337									·	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,				
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44 Sales for resale (requirement) 5,336 0 - 1 5,337										33.371				
								,				1		,
	45		\$		\$	150,338	\$	99,352	\$	33,371	\$	312,034	\$	

⁽¹⁾ The "Small commercial and industrial" class corresponds to General Service Rate G (loads for billing purposes do not exceed 100 kilowatts). The "Large commercial and industrial" class corresponds to Primary General Service Rate GV and Large General Service Rate LG classes (loads exceed 100 kilowatts).

PUBLIC SERVICE COMPANY OF NEW HAMPSHIRE D/B/A EVERSOURCE ENERGY

SCHEDULE 3 - SALES BY CUSTOMER CLASS

KILOWATT-HOURS DELIVERED AND AVERAGE NUMBER OF CUSTOMERS BY CLASS OF CUSTOMER

		Kilowatt- Hours	Average Number of
		Delivered	Customers
		2020 Quarte	r I
1	Residential	840,383,002	444,610
2	Small commercial and industrial*	420,410,411	76,731
3	Large commercial and industrial*	672,022,408	1,496
4	Outdoor lighting	7,994,834	764
5	Total Retail billed	1,940,810,655	523,601
6	Retail unbilled	(34,828,363)	
7	Total Retail calendar	1,905,982,291	523,601
8	Sales for resale (requirement)	1,760	12
9	Total Quarter I	1,905,984,051	523,613
		2020 Quarter	
10	Residential	769,440,176	446,374
11	Small commercial and industrial*	350,121,550	77,040
12	Large commercial and industrial*	629,787,562	1,506
13	Outdoor lighting	5,617,127	770
14	Total Retail billed	1,754,966,415	525,690
15	Retail unbilled	34,004,380	
16	Total Retail calendar	1,788,970,795	525,690
17	Sales for resale (requirement)	1,240	12
18	Total Quarter II	1,788,972,035	525,702
		2020 Quarter	· III
19	Residential	-	-
20	Small commercial and industrial*	-	-
21	Large commercial and industrial*	-	-
22	Outdoor lighting	<u> </u>	
23	Total Retail billed	-	-
24	Retail unbilled	-	
25	Total Retail calendar	-	-
26 27	Sales for resale (requirement) Total Quarter III	-	<u> </u>
21	Total Quarter III		-
	5 11 21	2020 Quarter	IV
28 29	Residential Small commercial and industrial*	-	-
30		-	-
31	Large commercial and industrial*	-	-
32	Outdoor lighting Total Retail billed	-	
33	Retail unbilled	-	-
34	Total Retail calendar	<u></u> _	
35	Sales for resale (requirement)		_
36	Total Quarter IV	-	
		2020 Vaar ta F	
37	Residential	2020 Year-to-E	445,492
37 38	Small commercial and industrial*	1,609,823,178 770,531,961	445,492 76,885
39	Large commercial and industrial*	1,301,809,970	76,885 1,501
40	Outdoor lighting	13,611,961	767
40	Total Retail billed	3,695,777,069	524,645
41	Retail unbilled	(823,983)	524,045
43	Total Retail calendar	3,694,953,086	524,645
44	Sales for resale (requirement)	3,000	12
45	Total Year-to-Date	3,694,956,086	524,657
-70	. J.a. I out to buto	0,00-1,000,000	<u> </u>

^{*} The "Small commercial and industrial" class corresponds to General Service Rate G (loads for billing purposes do not exceed 100 kilowatts). The "Large commercial and industrial" class corresponds to Primary General Service Rate GV and Large General Service Rate LG classes (loads exceed 100 kilowatts).

PUBLIC SERVICE COMPANY OF NEW HAMPSHIRE D/B/A EVERSOURCE ENERGY

SCHEDULE 3 - SALES BY CUSTOMER CLASS

KILOWATT-HOURS DELIVERED AND AVERAGE NUMBER OF CUSTOMERS BY CLASS OF CUSTOMER

		Kilowatt-	Average
		Hours	Number of
		Delivered	Customers
1	Residential	883,666,584	441,293
2	Small commercial and industrial*	433,712,453	76,194
3	Large commercial and industrial*	680,023,684	1,511
4	Outdoor lighting	7,823,445	774
5	Total Retail billed	2,005,226,166	519,772
6	Retail unbilled	(37,776,947)	
7	Total Retail calendar	1,967,449,218	519,772
8	Sales for resale (requirement)	2,280	16
9	Total Quarter I	1,967,451,498	519,788
			r II
10	Residential	687,672,491	441,360
11	Small commercial and industrial*	393,930,827	76,468
12	Large commercial and industrial*	682,299,798	1,516
13	Outdoor lighting	5,830,663	770
14	Total Retail billed	1,769,733,779	520,114
15	Retail unbilled	(12,739,869)	
16	Total Retail calendar	1,756,993,910	520,114
17	Sales for resale (requirement)	1,400	11_
18	Total Quarter II	1,756,995,310	520,124
		2019 Quarte	r III
19	Residential	871,864,656	442.826
20	Small commercial and industrial*	463,380,800	76,679
21	Large commercial and industrial*	764,613,618	1,509
22	Outdoor lighting	6,122,130	761
23	Total Retail billed	2,105,981,204	521,774
24	Retail unbilled	(27,804,162)	-
25	Total Retail calendar	2,078,177,042	521,774
26	Sales for resale (requirement)	1,120	13
27	Total Quarter III	2,078,178,162	521,788
		2019 Quarte	· IV
28	Residential	724,306,047	442,907
29	Small commercial and industrial*	390,869,316	76,633
30	Large commercial and industrial*	677,029,260	1,508
31	Outdoor lighting	8,309,363	759
32	Total Retail billed	1,800,513,986	521,808
33	Retail unbilled	81,990,964	
34	Total Retail calendar	1,882,504,950	521,821
35	Sales for resale (requirement)	800_	
36	Total Quarter IV	1,882,505,750	521,821
		2019 Year-to-	Date
37	Residential	3,167,509,778	442,097
38	Small commercial and industrial*	1,681,893,397	76,493
39	Large commercial and industrial*	2,803,966,360	1,511
40	Outdoor lighting	28,085,600	766
41	Total Retail billed	7,681,455,135	520,867
42	Retail unbilled	3,669,986	-
43	Total Retail calendar	7,685,125,120	520,867
44	Sales for resale (requirement)	5,600	13
45	Total Year-to-Date	7,685,130,720	520,880

^{*} The "Small commercial and industrial" class corresponds to General Service Rate G (loads for billing purposes do not exceed 100 kilowatts). The "Large commercial and industrial" class corresponds to Primary General Service Rate GV and Large General Service Rate LG classes (loads exceed 100 kilowatts).