

## **EVERSOURCE INVESTOR MEETINGS**

June 2023



#### **Safe Harbor Statement**

All per-share amounts in this presentation are reported on a diluted basis. The only common equity securities that are publicly traded are common shares of Eversource Energy. The earnings and EPS of each business do not represent a direct legal interest in the assets and liabilities of such business, but rather represent a direct interest in Eversource Energy's assets and liabilities as a whole. EPS by business is a financial measure that is not recognized under generally accepted accounting principles (non-GAAP) and is calculated by dividing the net income or loss attributable to common shareholders of each business by the weighted average diluted Eversource Energy common shares outstanding for the period. Earnings discussions also include non-GAAP financial measures referencing earnings and EPS excluding certain transaction and transition costs. Eversource Energy uses these non-GAAP financial measures to evaluate and provide details of earnings results by business and to more fully compare and explain results without including these items. This information is among the primary indicators management uses as a basis for evaluating performance and planning and forecasting of future periods. Management believes the impacts of transaction and transition costs are not indicative of Eversource Energy's ongoing costs and performance. Management views these charges as not directly related to the ongoing operations of the business and therefore not an indicator of baseline operating performance. Due to the nature and significance of the effect of these items on net income attributable to common shareholders and EPS, management believes that the non-GAAP presentation is a more meaningful representation of Eversource Energy's financial performance and provides additional and useful information to readers in analyzing historical and future performance of the business. These non-GAAP financial measures should not be considered as alternatives to Eversource Energy's reported net income attributable to common shareholders or

This document includes statements concerning Eversource Energy's expectations, beliefs, plans, objectives, goals, strategies, assumptions of future events, future financial performance or growth and other statements that are not historical facts. These statements are "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. Generally, readers can identify these forward-looking statements through the use of words or phrases such as "estimate," "expect," "anticipate," "intend," "plan," "project," "believe," "forecast," "should," "could" and other similar expressions. Forward-looking statements involve risks and uncertainties that may cause actual results or outcomes to differ materially from those included in the forward-looking statements. Forward-looking statements are based on the current expectations, estimates, assumptions or projections of management and are not guarantees of future performance. These expectations, estimates, assumptions or projections may vary materially from actual results. Accordingly, any such statements are qualified in their entirety by reference to, and are accompanied by, the following important factors that may cause our actual results or outcomes to differ materially from those contained in our forward-looking statements, including, but not limited to: cyberattacks or breaches, including those resulting in the compromise of the confidentiality of our proprietary information and the personal information of our customers; disruptions in the capital markets or other events that make our access to necessary capital more difficult or costly; changes in economic conditions, including impact on interest rates, tax policies, and customer demand and payment ability; ability or inability to commence and complete our major strategic development projects and opportunities; acts of war or terrorism, physical attacks or grid disturbances that may damage and disrupt our electric transmission and electric, natural gas, and water distribution systems; actions or inaction of local, state and federal regulatory, public policy and taxing bodies; substandard performance of third-party suppliers and service providers; fluctuations in weather patterns, including extreme weather due to climate change; changes in business conditions, which could include disruptive technology or development of alternative energy sources related to our current or future business model: contamination of, or disruption in, our water supplies; changes in levels or timing of capital expenditures; changes in laws, regulations or regulatory policy, including compliance with environmental laws and regulations; changes in accounting standards and financial reporting regulations; actions of rating agencies; and other presently unknown or unforeseen factors.

Other risk factors are detailed in Eversource Energy's reports filed with the Securities and Exchange Commission (SEC). They are updated as necessary and available on Eversource Energy's website at www.eversource.com and on the SEC's website at www.sec.gov. All such factors are difficult to predict and contain uncertainties that may materially affect Eversource Energy's actual results, many of which are beyond our control. You should not place undue reliance on the forward-looking statements, as each speaks only as of the date on which such statement is made, and, except as required by federal securities laws, Eversource Energy undertakes no obligation to update any forward-looking statement or statements to reflect events or circumstances after the date on which such statement is made or to reflect the occurrence of unanticipated events.



# **Eversource is the Largest New England Utility** and **1** of the **15** Largest in the United States

#### **Eversource**

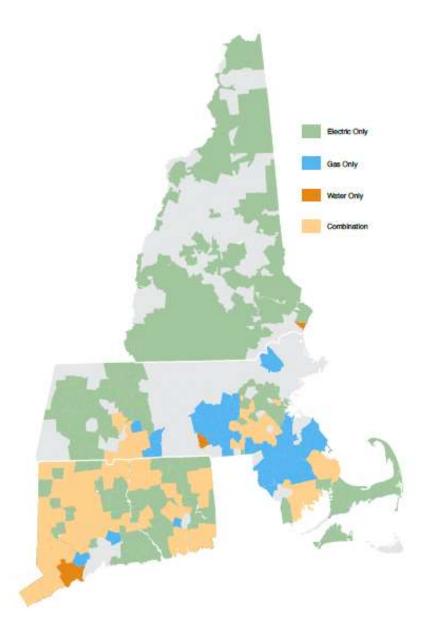
	Electric Customers	3.29 million
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Natural Gas Customers 890,000

Water Customers 237,000

Employees 9,600

Assets \$53 billion



#### **A Unique Investment Opportunity**

- Projected long-term EPS growth: Solidly in the upper half of 5%-7% from core business
  - Electric transmission growth platform, about 35% of rate base
  - Continued O&M discipline
  - Natural gas system upgrades that include replacement of aging infrastructure, significantly reducing methane emissions
  - Expanding our water footprint through acquisitions
- Projected dividend growth in line with earnings growth
- Growth driven from implementing progressive state policies on reducing emissions, and accelerating adoption of clean resources, making our delivery systems more resilient to severe weather events and other impacts of climate change
- Very strong financial condition with superior credit ratings
- Top-tier operating performance
- A strong, experienced management team with a proven track record

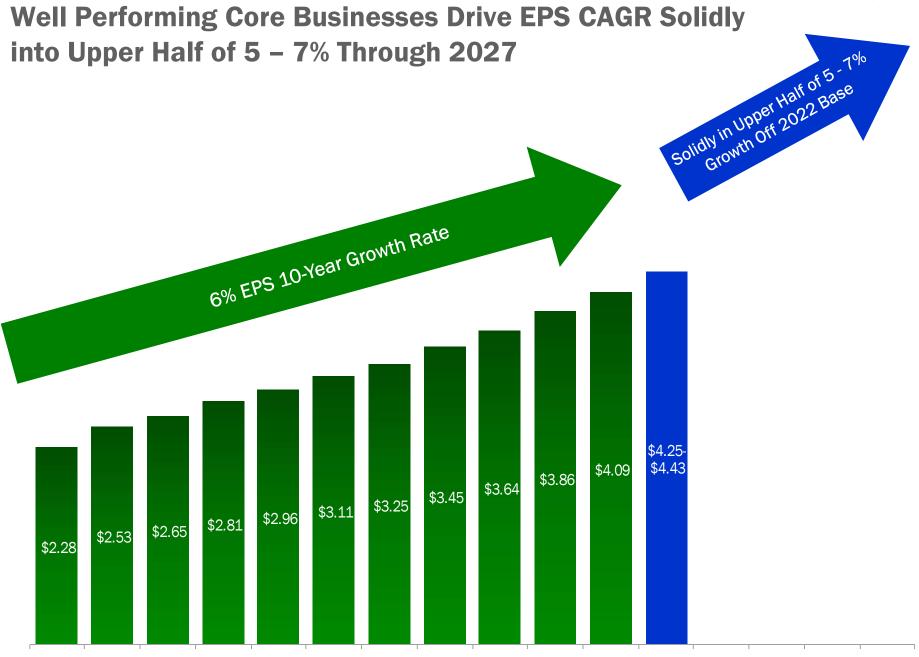




Cost Contro







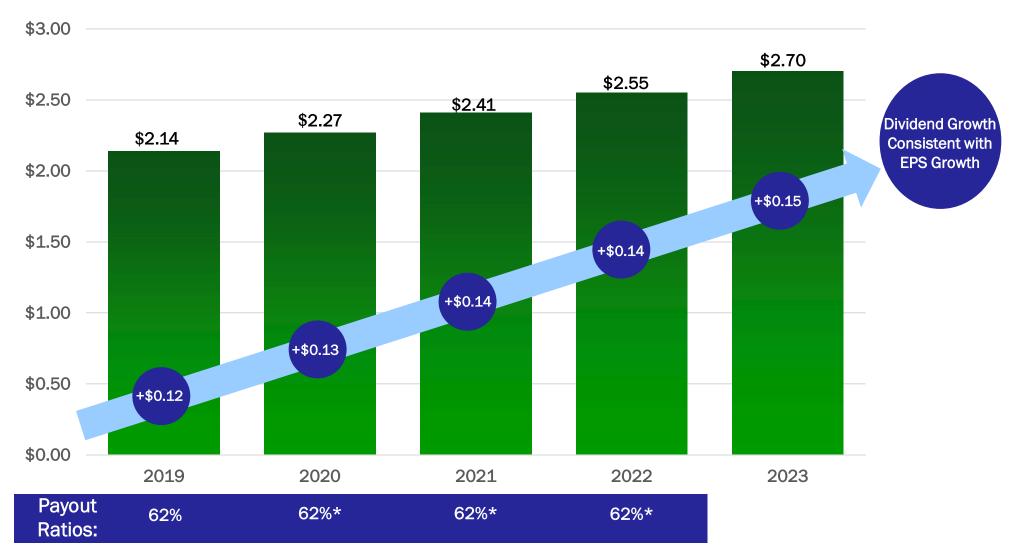
2012A\* 2013A\* 2014A\* 2015A\* 2016A 2017A 2018A 2019A\* 2020A\* 2021A\* 2022A\* 2023E\* 2024E 2025E 2026E 2027E

<sup>\*</sup> Reflects non-GAAP results, excludes nonrecurring charges



#### **Dividend Growth Continues to Outperform Peers**

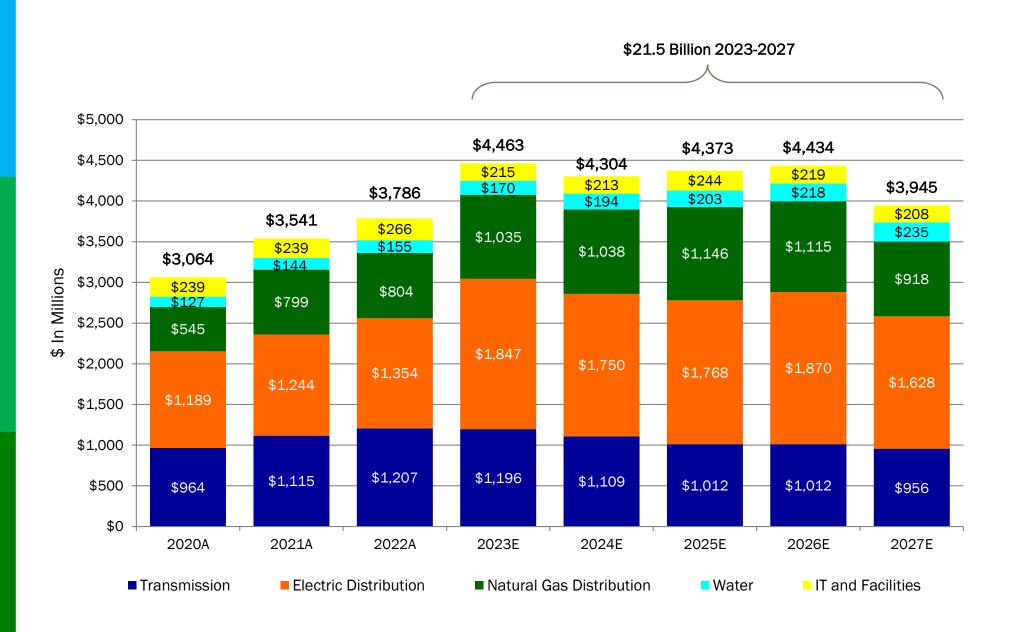
#### Annualized Dividend



<sup>\*</sup>Reflects non-GAAP results, excludes non-GAAP charges

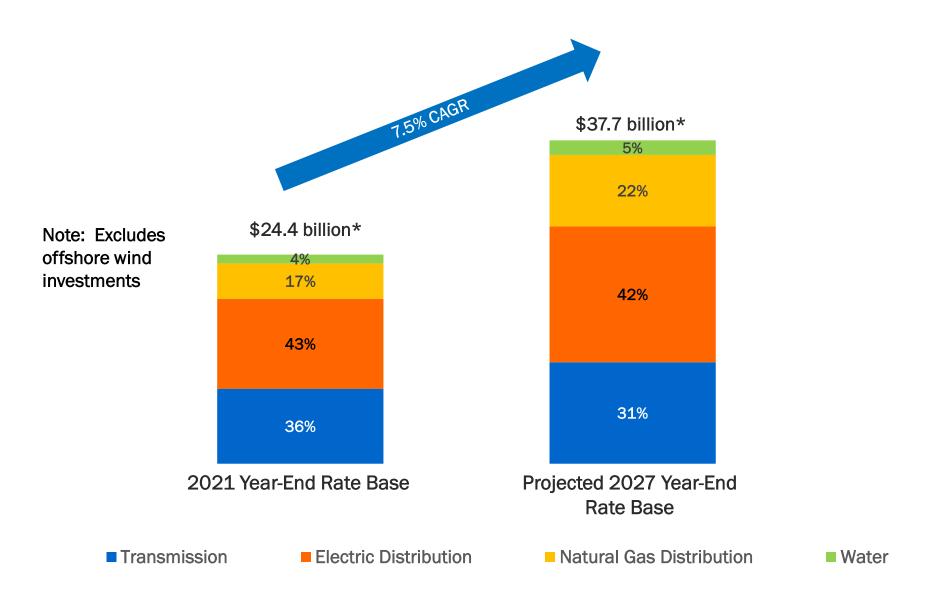


#### **Projected Capital Expenditures For Core Businesses**





#### Rate Base by Core Line of Business - Current and Future



<sup>\*</sup> Rate base estimates exclude certain CWIP balances which totaled approximately \$2 billion at the end of 2021 and are expected to increase to approximately \$3 billion by the end of 2027

## Key Elements Inside and Outside Our \$21.5B Core Business Capital Investment Forecast

#### <u>Included in Forecast</u>

- Execution of updated capital investment forecast
- Recently approved Distributed Energy Resource projects in MA
- DPU-approved AMI in MA
- □ DPU-approved Grid Mod and EV programs in MA
- ☐ FERC-approved Park City Wind contract

#### **Not Included**

- ☐ AMI in CT
- □ Electric storage investments in CT
- ☐ Significant onshore grid enhancements to enable offshore wind resources to reach load centers
- ☐ Amounts related to Commonwealth Wind offshore project
- Clean technology investments for natural gas alternatives



#### **Status of State and Federal Regulatory Reviews**

#### Electric Transmission (Federal Energy Regulatory Commission) 41% of earnings

- Pending FERC decision on New England transmission ROEs dating back to 2011 in 4 open cases
  - Earnings currently reflect base ROE of 10.57% with a maximum ROE for any single project of 11.74%

#### Electric Distribution (CT PURA, MA DPU, NHPUC) 40% of earnings

- CL&P: Settlement approved in October 2021
  - Under Settlement terms, no PURA-initiated rate review can commence before at least October 1, 2025
  - Authorized capital structure (53% common equity) and ROE (9.25%) remain in place
  - Certain reconciling mechanisms continue to operate such as revenue decoupling, electric system improvement, and energy efficiency
- NSTAR Electric: Rate review order issued in November 2022
  - Annualized increase of \$64 million effective January 1, 2023
  - Authorized capital structure of 53.21% common equity and authorized ROE of 9.8%
  - Performance-based ratemaking approved for a 5-year term, with annual adjustment on January 1, 2024
- PSNH: Operating under rate settlement that took effect in January 2021
  - The last of three step increases was effective November 2022

#### Natural Gas Distribution (CT PURA, MA DPU) 16% of earnings

- NSTAR Gas and Eversource Gas of MA operating under 10-year and 8-year rate plans, respectively
  - Most recent distribution increases were effective November 2022
- Yankee Gas prior rate case occurred in 2018
  - o Certain reconciling mechanisms continue to operate, such as revenue decoupling and gas system improvement

#### Aquarion CT: (CT PURA) 3% of earnings

Permanent stay granted on rate decrease ordered by PURA; briefs and hearings scheduled through December 2023

# Massachusetts is a Supportive Regulatory Environment for Clean Energy Investment

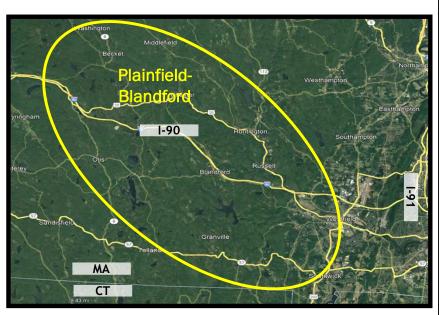
## Clean Energy Regulatory Support Mechanisms

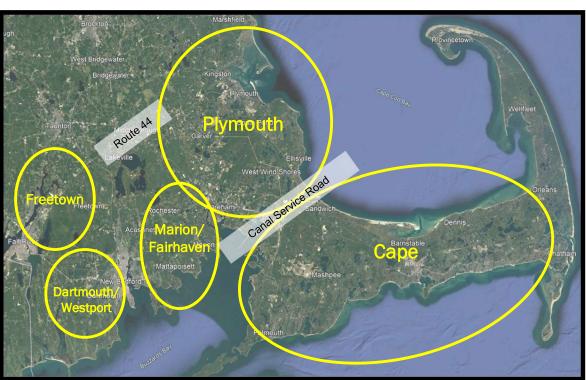
Grid Modernization Factor	Regulatory support for incremental costs associated with Grid Modernization Investments
Solar Renewable Target	Regulatory support for incremental costs of solar tariff generation units <5MW
Utility-Owned Solar Program	Regulatory support for incremental costs of three company-owned solar facilities
Long-Term Renewable Contract	Regulatory support for costs of long-term renewable contracts under the Green Communities Act, with compensation for use of balance sheet
Geothermal Energy Infrastructure	Regulatory support for incremental costs of geothermal network demonstration project
Advanced Metering Infrastructure	Regulatory support for incremental costs of advanced metering investment made from 2022-2028



#### Proposed Capital Investments Needed to Unlock Renewable Distributed Energy Resources (DER) in Massachusetts

- ☐ Interconnection upgrades needed to deliver additional clean energy into our system
  - Current proposal would enable about 1 GW of solar if all six clusters are approved
- Cost recovery allocated between local transmission and distribution customers, and a portion from developers
- One cluster now approved. Decision on remaining five clusters expected this year
- Eversource targeting completion of these projects four years from the decision dates





#### **MA Grid Mod and AMI Update**

#### **Grid Modernization**

- Ongoing per Four-Year Plan (2022-2025)
- □ Approximately \$205 million additional capital investment program through 2025
- □ Includes grid technologies to improve reliability, system planning tools, communications infrastructure, and Distributed Energy Resource Management Systems (DERMS)

### <u>Advanced Metering Infrastructure</u> <u>Key Customer Benefits</u>

- ☐ Rate options to lower energy costs
- Outages detected without customer reporting
- ☐ Easy access to near real-time usage information

#### Approval Specifics

- ☐ MA DPU approval in November 2022
- □ Core AMI investments budget cap of approximately \$535 million
- ☐ Investments above budget cap can be recovered in a future base distribution rate proceeding

#### **Electric Vehicle Charging Infrastructure - Phase II Program**

- December 2022 MA DPU authorized approximately \$188 million investment over 4 years to build out EV make-ready infrastructure
  - Approximately \$66 million is capital, remainder is O&M
- Goal is to support the installation of cohesive networks of charging infrastructure; assist fleet operators to develop their own electrification roadmaps; and accelerate deployment of at-home charging
- Allocate investment in environmental justice communities
- Offer rebates to customers for charging installation
  - Public and workplace charging
  - Residential customers
- Will enable approximately 8,000 commercial charging ports

#### **Networked Geothermal Pilot**

- Broke ground on June 12, 2023 in Framingham, MA
- 149 customers and 39 buildings total
- Primary purpose is to gather sufficient data on the costs, operation, emissions reductions and customer satisfaction with the technology



#### **Eversource Offshore Wind Update**

- On May 25, Eversource announced an update to its offshore wind strategic review
- The sale of 50 percent interest in uncommitted lease area of 175,000 developable acres off the south coast of Massachusetts to Ørsted for \$625 million in an all-cash transaction
  - Transaction is expected to close by the end of the third quarter of 2023
  - Primary approval required from The Committee on Foreign Investment in the United States
- Eversource to buy the tax equity for South Fork for \$575 million immediately after closing on the sale of the uncommitted acreage
  - Half of \$575 million immediately goes to Eversource as a 50% owner of South Fork
  - Credits will be used in the fourth quarter of 2023 and first half of 2024 to lower Eversource's cash tax obligation
- Advance the sale of 50% interest in South Fork Wind, Revolution Wind, and Sunrise Wind
- Eversource expects its second quarter 2023 results will include a non-recurring after-tax impairment charge currently estimated to range from \$220 million to \$280 million
- Proceeds from the transactions will be used to pay off parent-company debt
- Eversource remains committed to being a catalyst to the region's clean energy transition, with our regulated companies building many of the facilities that will enable offshore wind generation



## **Offshore Wind Updates**

Assumptions	Feb 2023	May 2023
Costs Locked in for Three Projects	~90%	~92%
Offshore Investment at Quarter End	\$1.95B	\$2.16B
Expected Spending in 2023	\$1.9B - \$2.1B	\$1.4B - \$1.6B
Expected Spending 2024 – 2026	\$1.6B - \$1.9B	\$2.1B - \$2.4B
Expected Long-Term Average ROE	11-13%	11-13%
South Fork Wind In Service	Late 2023 (Under Construction)	Late 2023 (Under Construction)
Revolution Wind In Service	In 2025	In 2025
Sunrise Wind In Service	Late 2025	Late 2025

#### **Impact of CT Senate Bill 7**

- Senate Bill 7 has passed the Senate and House and is expected to be signed into law by the Governor this month
- CL&P's settlement agreement establishes that the next PURA-initiated rate review does not commence before October 1, 2025.
  - Yankee Gas has reached its four-year rate review period
- Senate Bill 7 has 40 sections covering a range of topics, mostly of minor impact
- No provisions address supply prices or the regional infrastructure challenges causing the energy spikes that were the impetus for the bill
- The rate-setting provisions allow PURA more discretion over revenue decoupling and rate-case timing and prohibit cost recovery of certain operating expenses in future rate cases, among other provisions
  - None of the rate-setting provisions have immediate effect. All require some future process, primarily a general rate proceeding
  - Our view is the rate-setting provisions are susceptible to a successful court challenge

#### **Expected Sources of Cash to Fund Five-Year Capital Program**

# Principal Funding Sources



**Cash Flows from Operations** 



**New Debt Issuances** 



**Remaining ATM** 

(Approx. \$1B)



Treasury Shares to Fund DRP and Employee Plans



Proceeds from sale of OSW Assets

#### **Equity Issuance Update**

#### **New Shares**

- \$1.2 billion At-The-Market Program issued 2.17M shares at a weighted average price of \$92.31 in 2022 with proceeds of approximately \$200 million
- No additional shares issued through May 2023

### **Treasury Shares**

- □ Dividend reinvestment, employee equity programs continue with approximately 950,000 shares issued in 2022
- □ Approximately 430,000 additional shares issued through May 2023

## 2023 Debt Issuances to Fund Utility Capital Needs and Maturities

#### **2023 Issuances through May**

Company	Size/Coupon	Maturity
CL&P	\$500M @ 5.25%	Jan 15, 2053
PSNH	\$300M @ 5.15%	Jan 15, 2053
Parent	\$750M @ 5.45%	Mar 1, 2028
Parent	\$550M @ 5.45%	Mar 1, 2028
Parent	\$450M @ 4.75%	May 15, 2026
Parent	\$800M @ 5.125%	May 15, 2033

#### **2023 Larger Maturities**

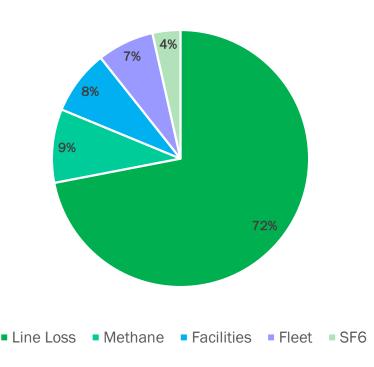
Company	Size/Coupon	Maturity
CL&P	\$400M @ 2.50%	Jan 15, 2023
Parent	\$450M @ 2.80%	May 1, 2023
Parent	\$350M @ SOFR + 25 b.p.	Aug 15, 2023
PSNH	\$325M @ 3.50%	Nov 1, 2023
NSTAR Electric	\$80M @ 3.88%	Nov 15, 2023
Parent	\$400M @ 3.80%	Dec 1, 2023



#### **Eversource Is Building On Our Commitment to Lower Emissions**

- In 2019, we announced an industry leading goal to reduce emissions from 5 key operational areas:
  - Line loss
  - Leaks from natural gas distribution
  - Facilities
  - Vehicle fleet
  - Use of SF6, a potent greenhouse gas, in electrical equipment
- In 2022, we built on this strong foundation by committing to set a Science Based Target







DRIVING AMBITIOUS CORPORATE CLIMATE ACTION

## Industry-Leading Carbon Neutrality Goal Helps the New England Region Meet Its Targets

# Eversource Targets Carbon Neutral By 2030

- ☐ Reducing electric line loss
- □ Lowering methane emissions from gas distribution system
- ☐ Fleet Adoption of hybrid vehicles and alternative fuel sources
- Facility lighting and HVAC upgrades
- ☐ Replacement of SF6 in substation equipment

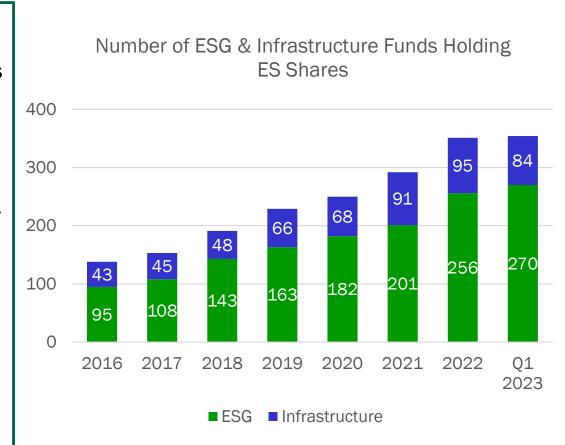
# Regional Targets 80+% GHG Reductions By 2050

- Industry-leading energy efficiency programs
- Utility-owned solar
- ☐ Offshore wind development
- □ Reducing high dependence on high-emitting oil through ZEV infrastructure buildout, heating conversions
- Enabling third-party renewable buildout



## **Eversource's Strong Sustainability Profile Continues to Attract ESG, Infrastructure Investors**

- Very strong ratings among leading ESG raters
- One of the most diverse Boards in the utility industry
- Nation's leading energy efficiency programs
- Strong focus on growing solar regulated solar portfolio
- Last of the ES fossil generating assets divested in January 2018 in New Hampshire
- Consolidation of Board oversight under Governance, Environmental and Social Responsibility Committee



### **A Value Proposition That Delivers Results for Investors**

		_
Keys to Our Success:  1. Exceed industry EPS and dividend growth	Results Delivered: Long-term average recurring EPS and dividend growth of about 6%, through 2022. Growth driven by robust regulated Cap Ex program and effective cost management	<b>√</b>
2. Control O&M spending	Track record of strong cost discipline	<b>\</b>
3. Maintain strong financial condition	Top-tier credit ratings	<b>✓</b>
4. Deliver top-tier service quality and reliability	Reliability metrics top decile vs. peers	1
<ol> <li>Manage a robust investment program focused on safety, reliability, customer service and clean energy</li> </ol>	Capital expenditures of \$21.5 billion for 2023 -2027 for core businesses ensure a safe and reliable delivery system for our 4.4 million customers	<b>✓</b>
6. Pursue clean energy solutions for the region	Progress on offshore wind, energy efficiency, solar, storage, AMI installation, EV infrastructure	1
7. Address environmental, social and governance strengths	Achieving top-tier industry ratings from key sustainability raters	<b>√</b>

#### **Eversource Recognized as a Leading Energy Company**



Included in Newsweek's list of Most Responsible Companies as the #1 Utility

Included in the CNBC/Just Capital list of JUST 100 Companies, a ranking of most responsible publicly traded companies





Recognized in Bloomberg's Gender-Equality Index for our commitment to transparency in gender reporting and promoting women's equality in the workplace

Recognized by As You Sow as a Top 10 company and #1 Utility for DE&I data transparency and commitment to racial equity and social justice





Recognized as a 2023 Institutional Investor "Most Honored Company" for industry leading ESG, investor relations and multiple other categories as voted by institutional investors