# 2021 Third Quarter Results

November 3, 2021





#### **Safe Harbor Statement**

All per-share amounts in this news release are reported on a diluted basis. The only common equity securities that are publicly traded are common shares of Eversource Energy. The earnings and EPS of each business do not represent a direct legal interest in the assets and liabilities of such business, but rather represent a direct interest in Eversource Energy's assets and liabilities as a whole. EPS by business is a financial measure not recognized under generally accepted accounting principles (non-GAAP) that is calculated by dividing the net income or loss attributable to common shareholders of each business by the weighted average diluted Eversource Energy common shares outstanding for the period. Earnings discussions also include non-GAAP financial measures referencing 2021 earnings and EPS excluding charges at CL&P related to a settlement agreement that included refunds to customers and funding of various customer assistance initiatives and a storm performance penalty imposed on CL&P by PURA and 2021 and 2020 earnings and EPS excluding certain acquisition and transition costs. Eversource Energy uses these non-GAAP financial measures to evaluate and provide details of earnings results by business and to more fully compare and explain 2021 and 2020 results without including these items. This information is among the primary indicators management uses as a basis for evaluating performance and planning and forecasting of future periods. Management believes the impacts of the CL&P settlement agreement, the storm performance penalty imposed on CL&P by PURA, and acquisition and transition costs are not indicative of Eversource Energy's ongoing costs and performance. Management views these charges as not directly related to the ongoing operations of the business and therefore not an indicator of baseline operating performance. Due to the nature and significance of the effect of these items on net income attributable to common shareholders and EPS, management believes that the non-GAAP presentation is a more meanin

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Other risk factors are detailed in Eversource Energy's reports filed with the Securities and Exchange Commission (SEC). They are updated as necessary and available on Eversource Energy's website at www.eversource.com and on the SEC's website at www.sec.gov. All such factors are difficult to predict and contain uncertainties that may materially affect Eversource Energy's actual results, many of which are beyond our control. You should not place undue reliance on the forward-looking statements, as each speaks only as of the date on which such statement is made, and, except as required by federal securities laws, Eversource Energy undertakes no obligation to update any forward-looking statement or statements to reflect events or circumstances after the date on which such statement is made or to reflect the occurrence of unanticipated events.

## **Agenda**



Joe Nolan
President & CEO

- Business Update
- Regulatory Developments
- Offshore Wind Update



**Phil Lembo** *Executive Vice President and CFO* 

- Q3 2021 Financial Results
- CT Settlement
- Natural Gas Prices
- Grid Modernization and AMI Update



# **Eversource-Ørsted Projects Poised to Help New England and New York Meet Long-Term Goals**

	South Fork Wind	Revolution Wind	Sunrise Wind	
Size	130 MW	704 MW	924 MW	
Construction Operation Plan Filing with BOEM	Filed Oct 2018; FEIS issued Aug. 2021; Decision delayed, but permit still expected by mid-Jan 2022	Filed March 2020; review schedule was received on April 30, 2021; final approval expected in Q3 2023	Filed September 2020; BOEM approval expected in Q3 2023	
State Permit	NY State Article VII Permit Approved March 18, 2021	Filed December 2020, completed initial hearing and public administrative hearings in late March & April	Filed December 2020, supplemented application on April 12 with route enhancements	
Current Commercial Ops Date	Late 2023	In 2025	Late 2025	
Price as of first day of commercial operation	~ \$0.160/KWH for 90 MW ~ \$0.086/KWH for 40 MW (avg. annual escalator: 2%)	\$0.09843/KWH for RI (no escalator) \$0.09843/KWH for CT for 200 MW (no escalator) \$0.0995/KWH for CT for 104 MW (no escalator)	\$0.11037/KWH (no escalator)	
Term	20 years	20 years	25 years	
Status of Contracts	130 MW for NY	400 MW for RI approved 200 MW for CT approved 104 MW for CT approved	Contract signed with NYSERDA in October 2019	
Interconnection	East Hampton, NY (LI)	Davisville, RI	Brookhaven, NY (LI)	

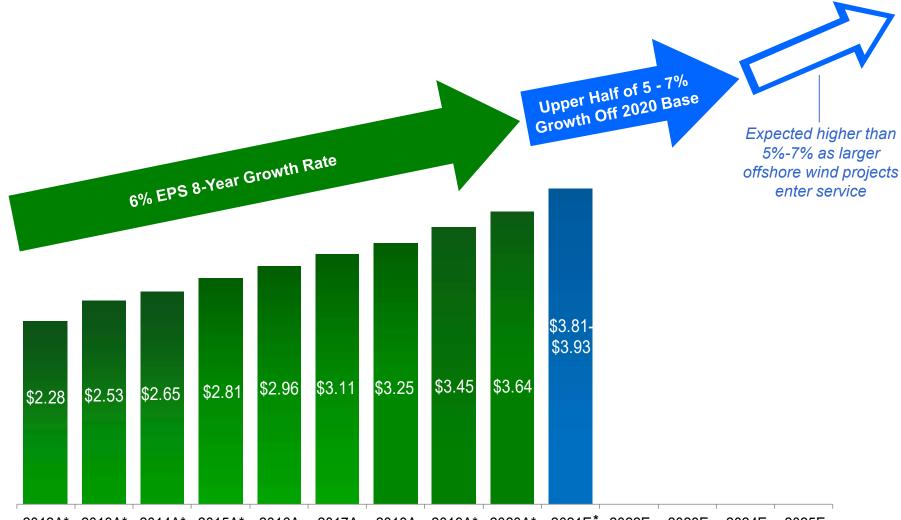


### **Third Quarter and Nine Months 2021 EPS Results**

	3Q 2021	3Q 2020	3Q Change	9M 2021	9M 2020	9M Change
Electric Transmission	\$0.40	\$0.36	\$0.04	\$1.20	\$1.13	\$0.07
Electric Distribution (Non-GAAP)	0.62	0.60	0.02	1.31	1.33	(0.02)
Natural Gas Distribution	(0.06)	(0.04)	(0.02)	0.37	0.22	0.15
Water Distribution	0.05	0.07	(0.02)	0.09	0.11	(0.02)
Parent & Other (Non-GAAP)	0.01	0.03	(0.02)	(0.02)	0.01	(0.03)
EPS, Ex. CT Settlement and Acquisition/Transition Costs (Non-GAAP)	1.02	1.02	0.00	2.95	2.80	0.15
CT Settlement & Acquisition/Transition Costs	(0.20)	(0.01)	(0.19)	(0.30)	(0.04)	(0.26)
Reported EPS (GAAP)	\$0.82	\$1.01	\$(0.19)	\$2.65	\$2.76	\$(0.11)



# Well-Performing Core Businesses Drive EPS CAGR to Upper Half of 5 – 7% Through 2025



2012A\* 2013A\* 2014A\* 2015A\* 2016A 2017A 2018A 2019A\* 2020A\* 2021E\* 2022E 2023E 2024E 2025E \*Excludes merger and integration costs in 2012-2015, NPT charge in 2019, CT settlement charges in 2021, and Columbia Gas acquisition and transition costs in 2020 and 2021



### **Key Elements of Approved CT Settlement**

#### **Customer Rate Benefits**

- Bill Credit \$65M (split between December 2021 and January 2022)
- Funding for Customer Assistance \$10M
- Eversource to withdraw appeal of the \$28.4M storm performance penalty (to be credited to customers from September 2021 – August 2022)

#### **Base Rates**

- No base rate increase can occur before at least January 1, 2024
- Decision constitutes statutorily required 4-year rate review
- Ended rate reduction docket
- Authorized capital structure and ROE from the 2018 settlement remain in place
- Certain trackers continue to operate such as revenue decoupling, resilience investments, and energy efficiency program recoveries

#### **Governance and Other Commitments**

- Hire a new Connecticut-based CL&P President solely dedicated to Connecticut
- Add three independent directors to CL&P Board
- Hire additional lineworkers
- Support two lineworker recruitment and training programs

## **Status Report - CT EV and AMI Filings**

#### EV

- Compliance Filing submitted 10/15/21
  - Submitted program design documents including proposed budget and implementation plan
  - PURA review and approval
    - Draft Decision 11/18/21
    - Final PURA Decision 12/8/21
    - Program Launch 1/1/22

#### **AMI**

- Technology will provide customer, operational and environmental benefits
- Current AMR metering technology nearing end of life cycle
- Goal All customers on AMI by end of 2025
- Capital investment of approximately \$475 million
- Updated plan based on PURA straw proposal requirement due this month



# Status Report - MA Grid Mod, AMI and EV Programs

#### **Grid Mod**

- Advanced Distribution Management System/Communications
- Monitoring & Control/Volt Var Optimization
- Advanced Load Flow/Distributed Energy Management System
- Four-year Plan capital investment of nearly \$200 million for 2022-2025

#### **AMI**

- Implementation during 2022-2027 capital investment of approximately \$575 million
- Technology will provide customer, operational and environmental benefits

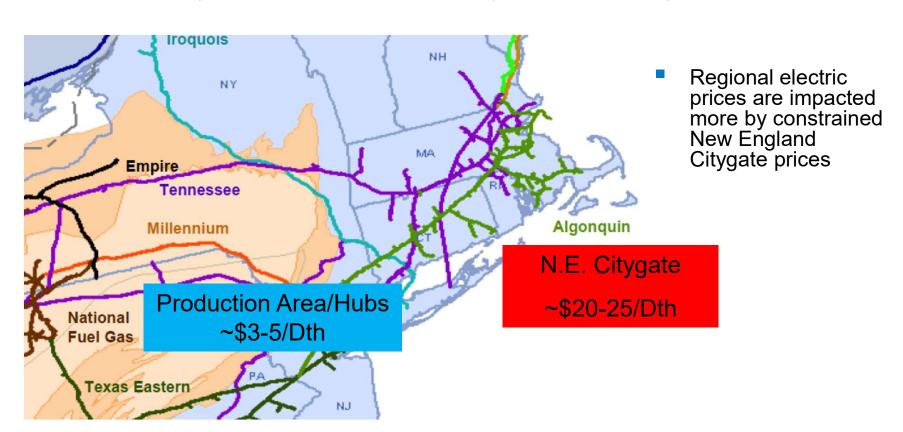
#### EV

- Phase II program
  - Public & Workplace Segment financial support for Electric Vehicle Supply Equipment at public and workplace sites
  - Residential Segment financial support for at-home charging enablement (properties w/ 1-4 units & multi-units of 5 or more)
  - Fleet Segment
- Total Cost \$192 million; \$68 million capital investment (included in current forecast)
- DPU Decision Mid 2022



# Gas LDCs Plan For and Secure Firm Capacity to Meet Customer Needs

- LDCs have contracted for pipeline expansions to meet load growth
  - Algonquin Gas Transmission "AlM" and "Atlantic Bridge"
  - Tennessee Gas Pipeline "Connecticut Expansion"
- Gas customers pay lower production area prices (related to NYMEX)

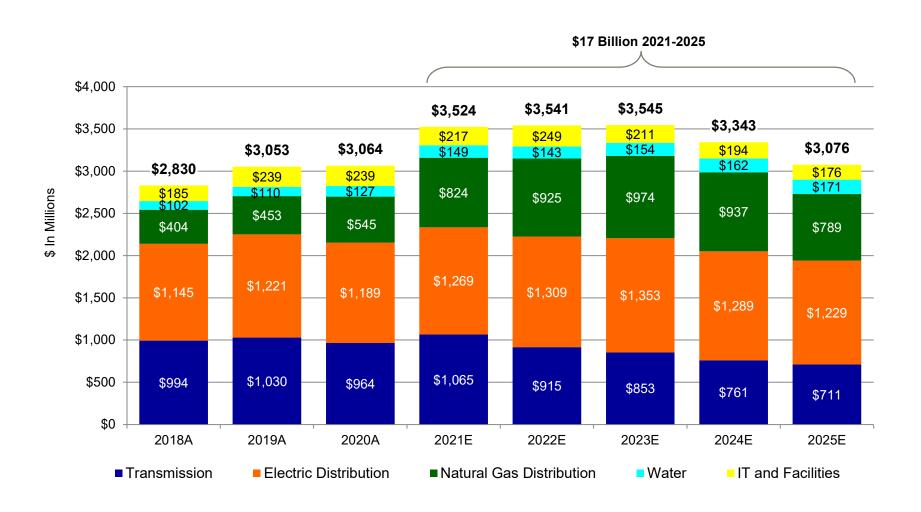




# **APPENDIX**



# **Projected Capital Expenditures For Core Businesses**





# **Key PURA Regulatory Dockets**

Description	Docket Number	Current Schedule		
Review of Tropical Storm Isaias	20-08-03/ 20-08- 03RE01	Settlement approved 10/27/21		
Annual review of multiple CL&P trackers (RAM)	21-01-03	Interim decision issued 4/28/21; New rates subject to true-up, 6/1/21; Phase II decision issued, 9/15/21; Rate adjustment, 10/1/21		
New rate designs, including possible low-income, economic development rates, possible interim rate reduction	17-12- 03RE11	Interim rate reduction settlement approved 10/27/21. Low-income and economic development rates inquiry pending		
AMI	17-12- 03RE02	AMI proposals are due to PURA 11/8/21		
Zero-emission vehicle deployment	17-12- 03RE04	PURA issued Notice of Technical Meeting on 10/18/21; Written comments due 11/1/21; Final decision expected 12/8/21		
Methodology for establishing residential bill credits for power outages longer than 96 hours	20-12-46	Final decision issued on 6/30/21		
Performance Based Ratemaking design	21-05-15	Now open		



### **U.S. Gas Production Slow to Recover**

- Pandemic drove all energy prices to 10-year lows last year
- Energy production companies cut capital expenditures and weather events impacted supply which is still lagging the rapid economic recovery in 2021
- US LNG exports at record levels this year with global LNG prices at 10-year highs as global LNG demand is very strong with prices in Europe and Asia over \$30/Dth

