2017 Year-End Results
Investor Call

February 23, 2018
Safe Harbor Statement

All per-share amounts in this presentation are reported on a diluted basis. The only common equity securities that are publicly traded are common shares of Eversource Energy. The earnings and EPS of each business do not represent a direct legal interest in the assets and liabilities allocated to such business, but rather represent a direct interest in Eversource Energy’s assets and liabilities, as a whole. EPS by business is a non-GAAP (not determined using generally accepted accounting principles) measure that is calculated by dividing the net income or loss attributable to controlling interests of each business by the weighted average diluted Eversource parent common shares outstanding for the period. Management uses this non-GAAP financial measure to evaluate earnings results, provide details of earnings results by business, and more fully compare and explain our fourth quarter and full-year 2017 and 2016 results. Management believes that this measurement is useful to investors to evaluate the actual and projected financial performance and contribution of Eversource Energy’s businesses. Non-GAAP financial measures should not be considered as alternatives to Eversource Energy’s consolidated net income attributable to controlling interests or EPS determined in accordance with GAAP as indicators of Eversource Energy’s operating performance.

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Agenda

Jim Judge
Chairman, President & CEO

- 2017 Financial and Operational Successes
- Shareholder Value
- Clean Energy Leadership

Lee Olivier
EVP Enterprise Energy Strategy & Business Development

- Northern Pass
- Bay State Wind
- New England Natural Gas Supply Challenges

Phil Lembo
EVP and CFO

- 2017 Performance
- 2018 Outlook
- Long-Term Forecast & Growth Rate
- Tax Reform
- Regulatory Update
Jim Judge
Chairman, President & Chief Executive Officer
Recent Successes

Resolution of key electric distribution rate cases

Excellent reliability and safety performance

Completion of Aquarion transaction

Completion of fossil generation divestiture

Progress on numerous clean energy initiatives

$100 million invested in Massachusetts solar
DPU approval of EV infrastructure, battery storage initiatives

Continued conversion from oil to natural gas heating systems

S&P credit rating raised to “A+”: Highest rating in industry
Strong Long-Term Earnings Growth Expected to Continue

6.4% EPS 5-Year Growth Rate

$2.28  $2.53  $2.65  $2.81  $2.96  $3.11  $3.20 - $3.30


*Excludes merger and integration costs
Eversource’s Total Return Consistently Outperforms the Industry

<table>
<thead>
<tr>
<th>Total Shareholder Return</th>
<th>2017</th>
<th>3-Year</th>
<th>5-Year</th>
<th>10-Year</th>
</tr>
</thead>
<tbody>
<tr>
<td>ES (1)</td>
<td>18.0%</td>
<td>30.0%</td>
<td>90.4%</td>
<td>183.5%</td>
</tr>
<tr>
<td>EEI Index</td>
<td>11.7%</td>
<td>26.1%</td>
<td>83.7%</td>
<td>97.6%</td>
</tr>
<tr>
<td>S&amp;P 500</td>
<td>21.8%</td>
<td>38.3%</td>
<td>108.1%</td>
<td>126.0%</td>
</tr>
</tbody>
</table>

(1) TSR for 2017 represents the 8th time in 9 years that ES has achieved double-digit returns. Only two other companies in the EEI Index can make this claim.
Dividend Growth Continues to Outperform Peers

**Annualized Dividend**

<table>
<thead>
<tr>
<th>Year</th>
<th>Dividend</th>
<th>Payout Ratio</th>
</tr>
</thead>
<tbody>
<tr>
<td>2011</td>
<td>$1.10</td>
<td>7.3%</td>
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<tr>
<td>2012</td>
<td>$1.372</td>
<td>24.7%*</td>
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<tr>
<td>2013</td>
<td>$1.47</td>
<td>7.1%</td>
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<tr>
<td>2014</td>
<td>$1.57</td>
<td>6.8%</td>
</tr>
<tr>
<td>2015</td>
<td>$1.67</td>
<td>6.4%</td>
</tr>
<tr>
<td>2016</td>
<td>$1.78</td>
<td>6.6%</td>
</tr>
<tr>
<td>2017</td>
<td>$1.90</td>
<td>6.7%</td>
</tr>
<tr>
<td>2018</td>
<td>$2.02</td>
<td>6.3%</td>
</tr>
</tbody>
</table>

*Reflects impact of NU-NSTAR merger*

**Payout Ratios:**
- 2011: 58%
- 2012: 59%
- 2013: 59%
- 2014: 60%
- 2015: 61%

* 8% 8-Year CAGR

5% - 7%
“Cold snap makes New England the world’s priciest gas market”  - Bloomberg (Dec. 27, 2017)

New England experienced the highest prices in the world, even though some of the lowest prices were available just 200 miles away

- New England natural gas prices increased more than 300% on average
  - Firm heating demand consumed New England’s pipeline capacity
  - Interruptible loads including power generators competed for scarce available gas

- Prices in the nearby Appalachian basin were generally stable during the same period
Lee Olivier
EVP Enterprise Energy Strategy &
Business Development
Northern Pass Status

Remaining Permits for Construction:
- NHSEC permit
- Army Corps of Engineers (post-NHSEC decision)
- Canadian National Energy Board

Regulatory Hurdles Cleared:

New Hampshire
- Departments of Environmental Services and Transportation
- NHPUC authorization to commence business as a public utility and to cross public lands and waters
- NHPUC approval of PSNH – NPT lease settlement

Federal
- DOE Presidential Permit, final EIS, final Record of Decision
- USFS final Record of Decision

Canadian
- Quebec Provincial Permit
Eversource and Ørsted plan to construct a first-of-its-kind, large scale, offshore wind facility in North America

50-50 partnership in Bay State Wind

Proposed offshore wind farm 15-25 miles south of Martha’s Vineyard

- 300 square mile ocean area can accommodate at least 2,000 MW of capacity
Upcoming Off-Shore Wind RFPs

**Massachusetts:** 1,600 MW authorized by legislature in 2016
- Proposals submitted for initial tranche 12/20/17
- Bay State Wind submitted proposals for 400 MW and 800 MW
- Selection of projects for negotiation by 4/23/18
- Submission of long-term contracts for DPU approval by 7/31/18

**Connecticut:** CT DEEP issued RFP on 1/31/18 for up to 825,000 MWh/year of off-shore wind, as part of total renewable solicitation of up to 899,250 MWh/year
- Could support up to 200 MW of off-shore wind
- Contracts up to 20 years
- Bids due 4/2/18
- Selection of bids in June
- Submission of contracts with PURA in the fall

**Rhode Island:** Earlier this month, Governor Raimondo announced 400 MW RFP for new renewables, including off-shore wind
- RFP pending

**New York:** NY State Energy Research & Development Authority issued master plan on 1/29/18 to develop 2,400 MW of off-shore wind by 2030
- At least 800 MW to be procured over 2018-2019
Winter Cold Snaps Highlight Gas Capacity Problem

- Polar Vortex (2013/14) increased gas demand, threatened reliability, and drove skyrocketing prices
  - $3.2B in extra electricity costs for New England over the course of the winter
- The recent cold snap created a similar disruption in New England’s prices, reliability, and emissions
  - $0.5B in additional costs in just 13 days
  - 2 million barrels of oil burned to make up for inadequate natural gas supplies; just 2 days from running out of oil at many plants
  - Incremental carbon emissions were equivalent to adding 6 million cars
  - LNG spot market supplied by unstable source countries (Russia)
- Upgrading existing infrastructure will save New England customers $1B or more each year
Natural Gas is an Emissions Reduction Success Story in New England

New England has dramatically reduced power sector emissions since 2000, even as demand has risen

Reductions were driven principally by the transition to clean-burning natural gas

Source: ISO-NE
Phil Lembo

EVP & Chief Financial Officer
## 2017 vs. 2016 Results

<table>
<thead>
<tr>
<th></th>
<th>Q4 2017</th>
<th>Q4 2016</th>
<th>Change</th>
<th>Full Year 2017</th>
<th>Full Year 2016</th>
<th>Change</th>
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</thead>
<tbody>
<tr>
<td><strong>Electric Distribution</strong></td>
<td>$0.33</td>
<td>$0.26</td>
<td>$0.07</td>
<td>$1.57</td>
<td>$1.46</td>
<td>$0.11</td>
</tr>
<tr>
<td><strong>Electric Transmission</strong></td>
<td>$0.32</td>
<td>$0.33</td>
<td>($0.01)</td>
<td>$1.23</td>
<td>$1.16</td>
<td>$0.07</td>
</tr>
<tr>
<td><strong>Natural Gas Distribution</strong></td>
<td>$0.08</td>
<td>$0.08</td>
<td>$0.00</td>
<td>$0.23</td>
<td>$0.24</td>
<td>($0.01)</td>
</tr>
<tr>
<td><strong>Parent &amp; Other</strong></td>
<td>$0.02</td>
<td>$0.05</td>
<td>($0.03)</td>
<td>$0.08</td>
<td>$0.10</td>
<td>($0.02)</td>
</tr>
<tr>
<td><strong>Reported EPS (GAAP)</strong></td>
<td>$0.75</td>
<td>$0.72</td>
<td>$0.03</td>
<td>$3.11</td>
<td>$2.96</td>
<td>$0.15</td>
</tr>
</tbody>
</table>
2018 Guidance

EPS Range $3.20 - $3.30

Key Drivers Compared to 2017

- Transmission rate base growth
- Aquarion earnings
- Electric distribution rate increases
- Lower O&M

- Higher depreciation and property taxes
- Loss of PSNH generation earnings
- Higher interest expense
Projected Capital Expenditures

$10.8 Billion 2018-2021

- Transmission
- NPT
- Electric Distribution and MA Solar
- Gas Distribution
- Water
- Other, Primarily IT

$1,937
$2,209
$2,515
$3,042
$2,997
$2,579

$1,011
$271
$335
$1,170
$963
$380

$816
$903
$1,082
$300
$984
$940

$769
$856
$889
$872
$665
$560

$101
$213
$138
$178
$124
$111

$271
$389
$138
$125
$112

$41
$49
$422
$108
$108

$41
$436
$70

$0
$500
$1,000
$1,500
$2,000
$2,500
$3,000
$3,500

2015A
2016A
2017A
2018E
2019E
2020E
2021E
Rate Base by Business – Current and Future

Estimated 2017 Year-End Rate Base:
- Transmission, ex NPT: 36%
- NPT: 1%
- Electric Distribution & MA Solar: 48%
- Gas Distribution: 10%
- Water: 5%

Projected 2021 Rate Base:
- Transmission, ex NPT: 33%
- NPT: 12%
- Electric Distribution & MA Solar: 44%
- Gas Distribution: 4%
- Water: 4%

Note: Excludes rate base investments through equity interest: (e.g. Bay State Wind)

*Excludes New Hampshire generation
End of 2020 Rate Base Projection Up $2.1 Billion from Prior Forecast - Supporting 5% - 7% EPS CAGR

Reasons for Increase:
- Aquarion: $920M
- Additional Electric & Gas Cap Ex: $583M
- Tax Reform: $575M
Impact of Tax Reform

**Key Takeaways**

- For utilities, lower corporate tax rate will benefit customers
- Refund of excess accumulated deferred federal income tax (ADIT) will slightly reduce cash flows
- Normalized portion of excess ADIT to be refunded to customers over the lives of the property
- ADIT at the lower rate of 21 percent will result in an increase in rate base over time
- Continuation of interest deductibility at the parent company
INVESTOR CALL

Regulatory Status of Implementing Tax Reform

• FERC
  - Lower tax rate will reconcile through transmission rates
  - Separate filing to address ADIT

• NSTAR Electric
  - FIT rate decline to 21% reflected in new rates
  - Proposal for excess deferred FIT due to MDPU by 7/1/18

• CL&P
  - FIT rate decline to 21% will be reflected in 5/1/18 rates
  - Filing proposal for excess ADIT in early spring to be effective as soon as 7/1/18

• PSNH, Aquarion NH
  - Proposal due to NHPUC by 4/1/18

• NSTAR Gas
  - Proposal due to MDPU by 7/1/18

• Yankee Gas
  - Will address all tax changes into 2018 rate case filing

• Aquarion CT
  - Benefits to be passed on to customers as part of annual 2/28/18 decoupling filing to PURA

• Aquarion MA
  - Reflected in current rate case proceeding; proposing to use savings to fund new infrastructure tracker
Key Elements of MA Electric Rate Decision

- Increases of $24.8 million for Western Massachusetts and $12.2 million for NSTAR Electric approved, effective 2/1/18
  - Later revised to a $16.5 million increase for Western Massachusetts and a $35.4 million reduction at NSTAR Electric to reflect tax reform
  - Implemented February 1
- 10 percent ROE; 53.3 percent common equity for NSTAR Electric; 54.5 percent common equity for Western Massachusetts
- Merger of two companies approved
- Revenue decoupling approved for NSTAR Electric
- PBR, through 2022, allows for annual base rate changes through inflation based adjustment
- Grid Modernization: EV infrastructure and energy storage approved
Key Elements of CT Rate Settlement

- Settlement filed with Office of Consumer Counsel and PURA 1/11/18
- Estimated increases of $97.1 million on 5/1/18; $32.7 million on 5/1/19; and $24.7 million on 5/1/20; final figures to fully reflect FIT decline to 21%
- ROE of 9.25 percent
- Common equity 53 percent
- System resiliency capex to be recovered through separate tracker
Status of the Four New England Transmission Complaints
Unclear at FERC

- First complaint decided in 2014; FERC order resulted in base ROE of 10.57% and project incentive cap of 11.74%

- Three-judge panel at D.C. Circuit Court of Appeals unanimously vacated and remanded FERC’s order in its April 14, 2017 decision

- Second and third complaints also pending before FERC commissioners

- Hearings on fourth complaint held in December 2017; ALJ ruling due in late March
Eversource Enters Water Business With Acquisition of Aquarion

- Transaction completed: 12/04/17
- Seventh largest privately owned water company in US, and largest privately owned in New England
- Customers: Nearly 230,000
- 12/31/17 rate base: $770 million
- Projected 2017-2021 rate base CAGR: 6% - 7%
- JD Power results: 91% customer satisfaction
- CT PURA scorecard: Utility with least customer complaints
Multiple Rating Agency Upgrades Since Merger

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<tr>
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<th></th>
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</thead>
<tbody>
<tr>
<td>ES Unsecured</td>
<td></td>
<td></td>
<td>Moody’s upgrades to Baa1</td>
<td>S&amp;P upgrades to A-</td>
<td></td>
<td>S&amp;P upgrades to A</td>
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<tr>
<td>CL&amp;P Secured</td>
<td>S&amp;P: A-</td>
<td>Moody’s: A2</td>
<td>Moody’s upgrades to A2</td>
<td>S&amp;P upgrades to A+</td>
<td>Fitch upgrades to A+</td>
<td>S&amp;P upgrades to AA-</td>
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<tr>
<td>NSTAR Electric Unsecured</td>
<td>S&amp;P: A-</td>
<td>Moody’s: A2</td>
<td>Moody’s upgrades to A2</td>
<td>S&amp;P upgrades to A</td>
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<td>S&amp;P upgrades to A+</td>
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<td>PKNH Secured</td>
<td>S&amp;P: A-</td>
<td>Moody’s: A3</td>
<td>Moody’s upgrades to A3</td>
<td>S&amp;P upgrades to A+</td>
<td>Fitch upgrades to A+</td>
<td>S&amp;P upgrades to AA-</td>
</tr>
</tbody>
</table>
## We Continue to Meet or Exceed Our Commitments to Investors

### Our Commitments:

1. **Exceed industry EPS and dividend growth**
   - Results Delivered: Five-year average EPS and dividend growth of 6.4% and 7.5%, respectively, through 2017

2. **Reduce spending – Target 3-4%/yr.**
   - Results Delivered: Five-year average O&M reduction 4%-5%/yr. through 2017

3. **Maintain strong financial condition**
   - Results Delivered: “A+” credit rating is the best in industry

4. **Deliver top-tier service quality and reliability**
   - Results Delivered: Reliability and safety metrics significantly improved since 2012 – top quartile

5. **Continue to grow and leverage our transmission and gas businesses**
   - Results Delivered: Transmission portfolio continues to grow; natural gas investment accelerating

6. **Advance energy policy in the region**
   - Results Delivered: NPT, Bay State Wind address fuel diversity and carbon reduction needs; seeking to address needed regional natural gas infrastructure
$4.1 Billion of Transmission CapEx Forecast from 2018-2021

Actual $932M

Forecast $4.1 Billion

In Millions

- $4.1 Billion of Transmission CapEx
- Greater Boston Projects
- Greater Hartford Central Connecticut Projects
- Greenwich / SWCT Reliability
- NH 10-Yr Study Reliability
- Northern Pass HVDC Line to Canada
- New Substations and Associated Lines in Boston Area
- $1.68B Transmission Facilities Replacements and Other Forecasted Reliability Projects
Projected Transmission Capital Expenditures

<table>
<thead>
<tr>
<th>Year</th>
<th>CL&amp;P</th>
<th>NSTAR Electric</th>
<th>PSNH</th>
<th>NPT</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>2015A</td>
<td>$253</td>
<td>$38</td>
<td>$162</td>
<td>$354</td>
<td>$807</td>
</tr>
<tr>
<td>2016A</td>
<td>$338</td>
<td>$41</td>
<td>$199</td>
<td>$399</td>
<td>$897</td>
</tr>
<tr>
<td>2017A</td>
<td>$432</td>
<td>$155</td>
<td>$155</td>
<td>$302</td>
<td>$932</td>
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<tr>
<td>2018E</td>
<td>$390</td>
<td>$300</td>
<td>$149</td>
<td>$333</td>
<td>$1,172</td>
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<tr>
<td>2019E</td>
<td>$228</td>
<td>$155</td>
<td>$128</td>
<td>$333</td>
<td>$1,383</td>
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<tr>
<td>2020E</td>
<td>$119</td>
<td>$138</td>
<td>$267</td>
<td>$367</td>
<td>$996</td>
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<td>2021E</td>
<td>$149</td>
<td>$147</td>
<td>$248</td>
<td>$396</td>
<td>$593</td>
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</table>

Other concepts under development

$ in Millions
Transmission Rate Base Growth Projections

2017 - 2021
10.2% CAGR

$ in Millions

<table>
<thead>
<tr>
<th>Year</th>
<th>CL&amp;P</th>
<th>NSTAR Electric</th>
<th>PSNH</th>
<th>NPT</th>
</tr>
</thead>
<tbody>
<tr>
<td>2015A</td>
<td>$2,404</td>
<td>$2,507</td>
<td>$612</td>
<td>$128</td>
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<tr>
<td>2016E</td>
<td>$2,520</td>
<td>$2,305</td>
<td>$709</td>
<td>$169</td>
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<tr>
<td>2017A</td>
<td>$2,711</td>
<td>$2,507</td>
<td>$765</td>
<td>$212</td>
</tr>
<tr>
<td>2018E</td>
<td>$3,064</td>
<td>$2,647</td>
<td>$919</td>
<td>$512</td>
</tr>
<tr>
<td>2019E</td>
<td>$3,139</td>
<td>$2,847</td>
<td>$1,029</td>
<td>$1,230</td>
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<tr>
<td>2020E</td>
<td>$3,198</td>
<td>$3,015</td>
<td>$1,075</td>
<td>$1,590</td>
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<tr>
<td>2021E</td>
<td>$3,183</td>
<td>$3,172</td>
<td>$1,192</td>
<td>$1,589</td>
</tr>
</tbody>
</table>

2015A to 2021E CAGR 10.2%
Natural Gas Expansion Opportunities Still Strong

Actual Heating Customer Additions

- 2010: 5,575
- 2011: 6,628
- 2012: 8,871
- 2013: 10,356
- 2014: 10,625
- 2015: 11,415
- 2016: 10,770
- 2017: 10,108
Progress on Major Transmission Reliability Projects

Greater Boston Reliability Solutions
- 28 projects including seven new transmission lines, new substations and substation expansion projects
- 16 projects have been placed in service
- 7 projects under construction
- 3 projects in MADPU siting process with 2018 approvals expected
- Projected completion: 2019
- Total projected investment: $560 million
- Investment through December 31: $235.7 million

Greater Hartford Central Connecticut (GHCC)
- 27 projects for Greater Hartford, Manchester, Southington, Middletown and NW CT
- 18 of 27 projects now in service
- Nine projects under construction, last three received siting approval in February 2018
- Projected completion: 2019
- Total projected investment: $350 million
- Investment through December 31: $210 million

Greenwich Substation Project
- Original proposal rejected without prejudice by CT Siting Council in 2016
- New design includes scaled down substation
- CT Siting Council approved new project design in November 2017
- Town appealed siting decision in December 2017
- Working with town on development and management plan during appeal process
- Projected completion: 2019
- Total projected ES investment: $80 million

Seacoast Reliability Project
- New 13-mile project between Portsmouth and Madbury, NH
- Expected NHSEC approval: November 2018
- Projected completion: December 2019
- Total projected investment: $84 million
- Investment through December 31: $24.5 million
In December 2016, Massachusetts law authorized 62 MW of utility scale solar in addition to our 8 MW of solar presently in-service (rate base assets)

All sites will be in-service by year-end 2018

Installations will be both greenfield and canopy:
  - 15 greenfield sites
  - 4 canopy sites (company facilities)

Annual carbon emission reductions = 33k tons

Investment = up to $200M
# Maturities of Long-Term Debt

## 2018 Maturities

<table>
<thead>
<tr>
<th>Maturity Size (in millions)</th>
<th>Issuer</th>
<th>Maturity Date</th>
<th>Coupon</th>
<th>Rating&lt;sup&gt;(A)&lt;/sup&gt;</th>
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<tbody>
<tr>
<td>$150</td>
<td>Eversource Energy</td>
<td>01/15/2018</td>
<td>1.60%</td>
<td>Baa1/A-/BBB+</td>
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<td>$300</td>
<td>Eversource Energy</td>
<td>05/01/2018</td>
<td>1.45%</td>
<td>Baa1/A-/BBB+</td>
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<td>$300</td>
<td>CL&amp;P</td>
<td>05/01/2018</td>
<td>5.65%</td>
<td>A2/A+/A+</td>
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<td>$110</td>
<td>PSNH</td>
<td>05/01/2018</td>
<td>6.00%</td>
<td>A1/A+/A+</td>
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<tr>
<td>$100</td>
<td>Yankee Gas</td>
<td>10/01/2018</td>
<td>6.90%</td>
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## 2019 Maturities

<table>
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<th>Maturity Size (in millions)</th>
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<th>Coupon</th>
<th>Rating&lt;sup&gt;(A)&lt;/sup&gt;</th>
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<td>4.50%</td>
<td>A1/A+/A+</td>
</tr>
<tr>
<td>$250</td>
<td>CL&amp;P</td>
<td>02/01/2019</td>
<td>5.50%</td>
<td>A2/A+/A+</td>
</tr>
<tr>
<td>$50</td>
<td>Yankee Gas</td>
<td>11/01/2019</td>
<td>5.26%</td>
<td>A2</td>
</tr>
<tr>
<td>$350</td>
<td>Eversource Energy</td>
<td>11/15/2019</td>
<td>4.50%</td>
<td>Baa1/A-/BBB+</td>
</tr>
</tbody>
</table>

<sup>(A)</sup> All issuer securities ratings are for senior secured debt with exception of NSTAR Electric and Eversource Energy which are senior unsecured debt.