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Debra A. Howland  
Executive Director  
New Hampshire Public Utilities Commission  
21 S. Fruit Street, Suite 10  
Concord, NH 03301

Re: 1<sup>st</sup> Quarter 2020 Customer Migration Report

Dear Director Howland:

In its Order No. 24,714 – Order Approving Energy Service Rate in Docket DE 06-125, the Commission directed PSNH d/b/a Eversource Energy to provide monthly data regarding the migration of its customers to the competitive market on a quarterly basis. Enclosed for filing with the Commission is a Customer Migration Report for the 1<sup>st</sup> quarter of 2020. This report is being filed electronically with the Commission.

Please feel free to contact me if you have any questions regarding this matter.

Sincerely,

*Jennifer Ullram*

Jennifer Ullram  
Manager, NH Rates

JU:kd  
Enclosure  
cc: Service List (by electronic mail only)

**Eversource Energy - New Hampshire**  
**Migration of Customers To and From the Competitive Energy Supply Market**  
**2020 Quarter 1 Report**  
**to the New Hampshire Public Utilities Commission**

|                    | Customers Receiving<br>Energy Service From the Competitive Market |   |   | Retail Sales                                     |  |   |   |
|--------------------|---|---|---|--|--|---|---|
|                    | (1)   | (2)   | (3)   | (4)  | (5)  | (6)   | (7)   |
|                    | Number of<br>Customers Not<br>Billed for PSNH's<br>Energy Service | Total<br>Kilowatt-hours<br>Delivered<br>(KWH) | Estimated Demand at the<br>Time of PSNH's System Peak<br>Reported to the ISO-NE<br>(KW) | Total<br>Customers<br>Taking Delivery<br>Service | % of Customers<br>Not Billed for PSNH's<br>Energy Service as a<br>% of Total Customers*<br>Col (1) / Col (4) | Total KWH<br>Delivered To All<br>Customers<br>(KWH) | %of Kilowatt-hours<br>Not Billed for PSNH's<br>Energy Service as a<br>% of Total KWH<br>Col (2) / Col (6) |
| <b>January</b>     |   |   |   |  |  |   |   |
| Residential        | 84,522  | 63,212,905                                    |   | 444,364  | 19.02%   | 307,162,388   | 20.58%  |
| Small C&I Rate G   | 26,122  | 79,603,350                                    |   | 76,656   | 34.08%   | 147,323,420   | 54.03%  |
| Medium C&I Rate GV | 1,156   | 125,533,030                                   |   | 1,377  | 83.95%   | 138,087,986   | 90.91%  |
| Large C&I Rate LG  | 105   | 88,519,880                                    |   | 119  | 88.24%   | 96,388,945  | 91.84%  |
| Street Lighting    | <u>376</u>  | <u>820,343</u>                                |   | <u>762</u>                                       | <u>49.34%</u>  | <u>1,338,641</u>                                    | <u>61.28%</u>   |
| <b>Total</b>       | <b>112,281</b>  | <b>357,689,508</b>                            | <b>576,336</b>  | <b>523,278</b>                                   | <b>21.46%</b>  | <b>690,301,379</b>                                  | <b>51.82%</b>   |
| <b>February</b>    |   |   |   |  |  |   |   |
| Residential        | 83,760  | 56,091,551                                    |   | 444,590  | 18.84%   | 279,370,982   | 20.08%  |
| Small C&I Rate G   | 26,399  | 78,441,645                                    |   | 76,754   | 34.39%   | 143,706,850   | 54.58%  |
| Medium C&I Rate GV | 1,140   | 120,550,529                                   |   | 1,377  | 82.79%   | 132,147,084   | 91.22%  |
| Large C&I Rate LG  | 105   | 90,937,840                                    |   | 119  | 88.24%   | 97,199,812  | 93.56%  |
| Street Lighting    | <u>379</u>  | <u>715,500</u>                                |   | <u>762</u>                                       | <u>49.74%</u>  | <u>1,173,106</u>                                    | <u>60.99%</u>   |
| <b>Total</b>       | <b>111,783</b>  | <b>346,737,065</b>                            | <b>588,225</b>  | <b>523,602</b>                                   | <b>21.35%</b>  | <b>653,597,834</b>                                  | <b>53.05%</b>   |
| <b>March</b>       |   |   |   |  |  |   |   |
| Residential        | 83,203  | 50,879,480                                    |   | 444,876  | 18.70%   | 254,300,055   | 20.01%  |
| Small C&I Rate G   | 26,454  | 73,281,234                                    |   | 76,776   | 34.46%   | 132,888,314   | 55.14%  |
| Medium C&I Rate GV | 1,155   | 111,854,910                                   |   | 1,390  | 83.09%   | 122,276,831   | 91.48%  |
| Large C&I Rate LG  | 101   | 83,828,616                                    |   | 117  | 86.32%   | 86,385,246  | 97.04%  |
| Street Lighting    | <u>384</u>  | <u>647,716</u>                                |   | <u>763</u>                                       | <u>50.33%</u>  | <u>1,060,995</u>                                    | <u>61.05%</u>   |
| <b>Total</b>       | <b>111,297</b>  | <b>320,491,955</b>                            | <b>580,781</b>  | <b>523,922</b>                                   | <b>21.24%</b>  | <b>596,911,441</b>                                  | <b>53.69%</b>   |

\*\*"Total Customers" refers to all customers taking Delivery Service.