2018 Sustainability Report

Empowering a sustainable future for New England

EVERSOURCE ENERGY
Table of Contents

CEO MESSAGE .................................................................................................................. 3
SUSTAINABILITY AT EVERSOURCE ............................................................................. 4
REPORT ASSURANCE ....................................................................................................... 5

OUR ENVIRONMENT ........................................................................................................ 6
  Climate Leadership .......................................................................................................... 6
  Our Footprint .................................................................................................................. 7
  Operations Optimization ............................................................................................... 10
  Energy Efficiency Programs ......................................................................................... 11
  Electric Vehicles ........................................................................................................... 16

CLEAN ENERGY ................................................................................................................ 17
  Addressing the Region’s Energy Challenges ................................................................. 18

ACCOUNTABILITY ............................................................................................................ 20
  Water Resources ........................................................................................................... 20
  Waste Management and Pollution Prevention ............................................................. 23
  Environmental Compliance ......................................................................................... 24

STEWARDSHIP ................................................................................................................ 24
  Promoting Stewardship ............................................................................................... 24
  Preserving Biodiversity ............................................................................................... 25
  Responsible Land Management ................................................................................... 26

OUR BUSINESS .................................................................................................................. 28
  About Our Company ..................................................................................................... 28
  2018 Awards and Recognition ..................................................................................... 29
  Corporate Governance ................................................................................................. 30
  Ethics and Risk Management ....................................................................................... 31
  Financial Performance .................................................................................................. 31
  Sustainable Supply Chain ............................................................................................. 33

SERVING OUR CUSTOMERS ........................................................................................... 35
  Customer Experience ..................................................................................................... 35
  Customer Assistance Programs ..................................................................................... 36
  Reliability & Resiliency Initiatives ............................................................................... 36
  Emergency Preparedness ............................................................................................. 42
  Distributed Generation .................................................................................................. 43
  In the Community .......................................................................................................... 43

OUR PEOPLE ..................................................................................................................... 46
  Safety ............................................................................................................................. 46
  Workforce Investment .................................................................................................... 48
  Diversity and Inclusion ................................................................................................. 50
  Eversource Green Team ............................................................................................... 52
Employee Wellness .................................................................................................................................................. 53
MATERIAL ISSUES AND ALIGNMENT WITH UNITED NATIONS SUSTAINABLE DEVELOPMENT GOALS ............... 54
CEO MESSAGE

At Eversource, our commitment to environmental sustainability is an important part of our daily business operations, and a key aspect of our vision to become the best energy company in the nation. Sustainability is embedded into all we do—technological innovations, our growing renewable energy portfolio, the environmental considerations of our operations, and how we personally contribute to our communities and grow our business in a responsible manner. Sustainability receives formal oversight and measurement at every level of the company. We are dedicated to empowering a clean energy future and conducting our business in a way that respects and protects the environment for this and future generations.

Eversource has initiatives to address the impact of climate change that focus on both carbon reduction and resiliency. The Company’s strategy is aligned with our states’ strong interest in reducing carbon emissions and addressing climate change. It also reflects our desire to protect our environment and support a clean energy future for New England.

We continue to build the infrastructure our 4 million electric, natural gas and water customers require. We invested a record $2.83 billion in our core businesses in 2018. In addition to improving reliability and connecting new customers, these investments support New England’s goals to sharply reduce greenhouse gas emissions.

Eversource is a catalyst for clean energy. Perhaps our most exciting clean energy development is the recent expansion of our partnership with Ørsted to develop up to 4,000 megawatts (MW) of offshore wind turbines off the coast of New England. Ørsted is the largest and most successful operator of offshore wind projects in the world. New England has perhaps the best offshore wind sites in the United States, and we consider offshore wind a significant future source of clean energy for our customers.

Our efforts to support the energy policies of the states we serve involve many company initiatives, including the nearly $500 million we invest annually to help our customers use their energy more efficiently. We are very pleased that we maintained our No. 1 position in the nation for energy efficiency programs, according to Ceres’ most recent benchmarking report. Clean energy achievements in 2018 included:

- Expanding our company-owned solar generation capacity.
- Becoming the first utility in Massachusetts to receive approval for grid-scale energy storage.
- Accelerating our deployment of electric vehicle charging infrastructure.
- Entering into energy supply contracts for large-scale clean energy projects, including offshore wind and hydropower.

Also among our proudest achievements was our measured progress in diversity and inclusion (D&I)—underscored by my signing the “CEO Action for D&I,” a nationwide effort to drive inclusion across all regions and industries—and our continued support of local and regional community organizations.

I am excited about our future and the opportunities ahead for our evolving industry. I look forward to leading our 8,000 employees in our continued commitment to sustainability and strong customer service.

James J. Judge
Chairman, President and Chief Executive Officer
SUSTAINABILITY AT EVERSOURCE

At Eversource, sustainability is embedded in how we conduct our business today and for future generations, with environmental, social and governance (ESG) initiatives integrated into the policies and principles that govern our company. Our vision is to be the best energy company in the nation by serving the needs and expectations of our customers, shareholders, employees and the communities we serve. We are committed to reliability; effective corporate governance; expanding energy options for our region; environmental stewardship; a safe, diverse and fairly compensated workforce; maintaining a close working relationship with the communities that rely on us; and providing transparency and clarity about our position on these topics.

Board-level oversight of sustainability supports many of our financial, operational and sustainability accomplishments. In 2019, our Board added an executive sustainability performance metric that is reported on a monthly basis. Other key ESG metrics include safety, financial performance, reliability, environmental stewardship, diversity and inclusion, customer experience and strategic projects. In September 2018, we presented an overview of Eversource sustainability initiatives to our Board and a follow-up presentation is planned in 2019.

The CEO’s 2019 compensation will be influenced even further than in previous years by ESG, as the Compensation Committee implemented a specific ESG compensation performance goal for the CEO and the six other top executives. Mr. Judge’s compensation has previously been and will continue to be tied to ESG priorities, particularly as they relate to the success of the company’s major strategic clean energy projects; its energy efficiency programs; safety performance; increased percentages of women and minorities in new hires and promotions; support of the community; and other ESG issues.

Our Sustainability Steering Committee that oversees and directs sustainability at Eversource includes the Vice President of Supply Chain, Environmental Affairs and Property Management; the Senior Vice President of Regulatory Affairs and Chief Communications Officer; the Senior Vice President of Engineering; the Vice President of Investor Relations; the Vice President of Energy Strategy and Policy; and Aquarion Vice President of Water Quality, Environmental Management & Government Relations. The committee meets regularly to discuss strategic initiatives around sustainability, the development of goals and targets to improve corporate environmental performance, and further enhance sustainability reporting. Our Sustainability Steering Committee oversees a team of employees who engage with operational and business partners to develop and manage strategic priorities, set sustainability goals and coordinate sustainability reporting. The sustainability team meets regularly throughout the year to assess current practices and identify improvement opportunities and reports to our executive Steering Committee every other month.

We have also been a leader within our trade groups, the Edison Electric Institute and the American Gas Association, in standardizing ESG disclosures. In 2017, the nation’s electric companies became the first industry in the country to adopt a common set of ESG disclosures. In December 2018, natural gas companies similarly adopted a common set of ESG disclosures. Eversource was one of the first companies to post such disclosures, for both our electric and gas operations, on our website at www.eversource.com. The company is also active in the Electric Utility Industry Sustainable Supply Alliance working to embed sustainability throughout the supply chain.

Our 2018 Sustainability Report highlights our 2018 progress on sustainability initiatives and strategic issues most important to our business, including a new, long-term greenhouse gas (GHG) reduction goal that drives our climate leadership. All operational and business disciplines are engaged in our sustainability reporting process and attaining our set goals.

This sustainability report has been prepared in accordance with the Global Reporting Initiative (GRI) Standards’ Core option. Details of our materiality assessment are available here. Please also see our GRI Index.

REPORT ASSURANCE

The Eversource Internal Audit Department performed a review of the 2018 Eversource Sustainability Report and submitted the following statement:

“Based upon our review, we found the information in the Report is fairly presented. We selected and reviewed a sample of non-financial processes and data used in the preparation of this Report. A comparison of the information was made to the Global Reporting Initiative Standards and interviews were held with selected key management and staff responsible for the preparation of the information presented in the Report. In addition, separate from this review the Eversource Internal Audit Department performs periodic audits of departments responsible for controls over business processes that are responsible for producing data used in this report. Based on these audits, we are not aware of process or control issues that would impact the data integrity of the Eversource Sustainability Report.”
OUR ENVIRONMENT

At Eversource, we are proud to be recognized as one of the greenest energy companies in the nation. Our commitment to environmental sustainability is an important component of our vision for our business today and the future. We strive to protect the environment while providing the best solutions for our customers and the communities we serve.

Climate Leadership

As a centerpiece of our environmental commitment, we’re dedicating ourselves to an ambitious but attainable target to be carbon neutral and help our customers and our region reduce their carbon footprint. We will achieve this while supporting regional economic growth and without compromising the safe, reliable, affordable service we provide to approximately 4 million customers.

How We’ll Get There

- Reduce our own energy use by improving the efficiency of our facilities and reducing vehicle emissions from our fleet.
- Reduce line losses in the electric transmission and distribution system.
- Reduce sulfur hexafluoride in our electrical gas-insulated switchgear.
- Upgrade our natural gas distribution system to improve safety and eliminate methane leaks.
- Increase investments in renewable generation that will further reduce the carbon footprint of our operations.

Impacts on the Region

- We’re recognized as the #1 utility in the nation for energy efficiency programs, saving our electric customers approximately 1 billion kilowatt-hours (kWh) per year and gas customers over 10 million therms per year.
- We’re driving alternative fuel vehicle adoption and development of electric vehicle charging networks.
- We’re developing innovative battery storage projects that reduce the need for fossil fuel-powered generation and new transmission facilities while improving power quality and reliability.

Eversource’s commitment goes far beyond our goal to be carbon neutral by 2030 and offset regional greenhouse gas (GHG) emissions. Please see our Commitment to Environmental Sustainability and Carbon Neutrality and the remainder of this report for details on our strategies focused on clean energy, stewardship, accountability and other areas.

We are committed to ensuring system reliability and resiliency by assessing climate change-related risks to our infrastructure. We are also helping our customers access energy efficiency and clean energy opportunities that will further offset our region’s GHG emissions. Please see our Reliability & Resiliency section.

Implementing Strategies to Reduce Regional Carbon Emissions

The carbon intensity of the New England electrical grid is among the lowest in the country and is continuously supported by state reduction goals in Connecticut, Massachusetts and New Hampshire. Each state is a member of the Regional Greenhouse Gas Initiative and has its own carbon goal or action plan to reduce GHG emissions, and we work with our regulators to contribute to targeted reductions. In 2017, the Massachusetts Department of Environmental Protection (MassDEP) passed additional regulations aimed at sulfur hexafluoride (SF₆) use and methane loss from distribution systems that will support the achievement of the state’s targeted reductions in 2020. In 2018, Connecticut also passed an interim GHG reduction goal of 45% reduction by 2030.
<table>
<thead>
<tr>
<th>State</th>
<th>Targeted Reduction by 2020 (CT, MA)</th>
<th>Targeted Reduction by 2025 (NH)</th>
<th>Targeted Reduction by 2050</th>
</tr>
</thead>
<tbody>
<tr>
<td>Connecticut</td>
<td>10% below 1990 level</td>
<td></td>
<td>80% below 2001 level</td>
</tr>
<tr>
<td>Massachusetts</td>
<td>25% below 1990 level</td>
<td></td>
<td>80% below 1990 level</td>
</tr>
<tr>
<td>New Hampshire*</td>
<td>20% below 1990 level</td>
<td></td>
<td>80% below 1990 level</td>
</tr>
</tbody>
</table>

*Recommendation of the New Hampshire Climate Change Policy Taskforce

Please see the Energy Efficiency and Clean Energy sections for details of national leading initiatives being undertaken by Eversource in these areas, to support the regional greenhouse initiative implemented by the states in which we operate.

### Our Footprint

Eversource’s GHG emission inventory accounts for all direct carbon dioxide (CO₂), methane (CH₄), nitrous oxide (N₂O) and sulfur hexafluoride (SF₆) emissions from our businesses. The emission source categories included in our GHG inventory are stationary combustion sources; mobile combustion sources; indirect emissions from purchased electricity, transmission and distribution losses; fugitive CH₄ emissions from process equipment, including pipelines for natural gas distribution; and fugitive SF₆ emissions from electrical equipment. We report GHG emissions to CDP (formerly Carbon Disclosure Project). Our most recent filing can be found here.

#### Detailed Emissions Summary (metric tonnes CO₂e)

<table>
<thead>
<tr>
<th></th>
<th>2014</th>
<th>2015</th>
<th>2016</th>
<th>2017</th>
<th>2018</th>
</tr>
</thead>
<tbody>
<tr>
<td>Generation</td>
<td>1,453,156</td>
<td>1,236,618</td>
<td>553,647</td>
<td>421,429</td>
<td>0</td>
</tr>
<tr>
<td>Energy Use</td>
<td>134,801</td>
<td>130,922</td>
<td>79,643</td>
<td>73,661</td>
<td>72,187</td>
</tr>
<tr>
<td>Mobile Sources</td>
<td>40,269</td>
<td>40,121</td>
<td>32,996</td>
<td>38,934</td>
<td>43,744</td>
</tr>
<tr>
<td>Gas Distribution Leaks</td>
<td>53,898</td>
<td>52,369</td>
<td>50,394</td>
<td>48,169</td>
<td>46,737</td>
</tr>
<tr>
<td>SF₆ Leakage</td>
<td>27,916</td>
<td>44,768</td>
<td>31,092</td>
<td>32,870</td>
<td>32,737</td>
</tr>
<tr>
<td>Line Loss</td>
<td>883,189</td>
<td>768,523</td>
<td>707,148</td>
<td>611,757</td>
<td>619,745</td>
</tr>
<tr>
<td>Total with Generation</td>
<td>2,593,229</td>
<td>2,273,321</td>
<td>1,454,920</td>
<td>1,226,820</td>
<td>815,150</td>
</tr>
<tr>
<td>Total without Generation</td>
<td>1,140,073</td>
<td>1,036,703</td>
<td>901,273</td>
<td>805,391</td>
<td>815,150</td>
</tr>
</tbody>
</table>
Historic emissions for Eversource declined in 2018 primarily due to the sale of our fossil fuel powered generation facilities in January 2018.
Emissions excluding generation increased slightly from 2017 to 2018 primarily due to the inclusion of emissions attributed to Aquarion. Additionally, there were small increases in mobile emissions due to increased storm/gas system recovery efforts in 2018, and in emissions associated with line loss. In 2018, we made two changes to the way we calculate emissions and this report includes recalculated historical values. First, we revised the purchases and sales data used in line loss calculation so that it was consistent across our operating companies. Second, we applied the Mass DEP recommended emissions factors for methane emissions from gas mains and services in place of the USEPA emissions factors used in Subpart W of the GHG reporting regulations under 40 CFR Part 98.

Reducing Our Carbon Footprint

Eversource strives to reduce our own carbon footprint by optimizing operations, advancing innovative new processes, and supporting the use of renewable energy within our own facilities. The energy we purchase for our own use is at a minimum of 27.5% renewable for Connecticut and 24.94% renewable for Massachusetts.

Consolidation of facilities and more efficient use of space decreased energy use and associated emissions. Increased use of Leadership in Energy and Environmental Design (LEED) inspired renovations at existing facilities will further decrease energy needs. The closing of several large facilities, and the consolidation of many other smaller facilities, has resulted in a decrease in emissions associated with energy use at Eversource.

Eversource continues to be an industry leader in SF₆ emissions reductions attributable to controlled management of SF₆ and SF₆-containing equipment. The Commonwealth of Massachusetts has a decreasing emissions rate requirement for SF₆ equipment (2% in 2018 and going to 1% in 2020.) Going forward, Eversource will continue to pursue the integration of SF₆-free equipment as it becomes available. This will result in a decrease of emissions, ultimately reaching zero once all SF₆ equipment is replaced.

**SF₆ Reduction Goal:** Achieve collective SF₆ leakage rate of less than 2% of system SF₆ capacity

- **Goal Details:** In 2018, we set a voluntary goal of emitting less than 2% of the SF₆ leak rate annually across all three states we operate in, including Connecticut and New Hampshire, which do not currently have SF₆ regulatory limits.
- **2018 Results:** We reached our goal in 2018 and are confident we will achieve that goal in upcoming years.

Thanks to our proactive steel and cast-iron main replacement program and robust leak mitigation plans, fugitive emissions from the Eversource gas distribution system have steadily decreased over time and are anticipated to continue to decrease. Since 2011, Eversource has replaced 397 miles of its aged non-cathodically protected steel, cast-iron, and wrought-iron natural gas distribution infrastructure in Connecticut and Massachusetts in accordance with programs approved by state regulators. This has resulted in reductions of 59 metric tonnes (mt) of methane annually (1,467 mt CO₂e) since 2013 and we plan to replace the remainder within 15-20 years.

In 2016, Eversource, along with almost 40 American Gas Association members, became a founding member of the U.S. Environmental Protection Agency’s Natural Gas STAR Methane Challenge Program.

**Gas Main Replacement Goal:** Reduce 4.5% of miles of bare steel and cast iron main in 2018 and achieve 14.5% reduction from 2017 baseline by 2020.

- **Goal Details:** In 2018, Eversource set a goal to go beyond our Methane Challenge program commitment and reduce 4.5% of miles of bare steel and cast-iron main in 2018, and to achieve 14.5% reduction from 2017 baseline by 2020.
- **2018 Results:** Main replacements accounted for a reduction of nearly 4.4% of miles of bare steel and cast-iron main. Although we narrowly missed our 4.5% target, we exceeded our Methane Challenge goal by almost 50% and are on track to achieve the baseline reduction of 14.5% by 2020.

Please see the Gas Business Reliability Initiatives section for additional details on our efforts.
Operations Optimization

We manage our field and office operations with a commitment to environmental stewardship, including facilities, fleet and materials management.

Facilities Improvements

Eversource facilities are strategically located throughout our territory to ensure that we best serve our customers. Our operations have been consolidated for maximum efficiency, and as buildings and spaces are renovated, we seek opportunities to reduce our energy use through energy efficient lighting and equipment, control system upgrades and optimum use of space.

Facility Goal: Complete cost/benefit analysis for retro-commissioning project at Eversource facilities to identify potential energy use reduction goals

- **Goal Details:** Assess lighting controls, HVAC and other systems to maximize building efficiency. Decreased energy use will result in lower CO₂e emissions and lower operations and maintenance (O&M) costs.
- **2018 Results:** Completed analysis of two facilities and initiated retro-commissioning work. Completion is anticipated by the end of 2019.

Facility Goal: Transition 50% of our facility square footage to LED or energy-efficient lighting from 2017 baseline by 2020

- **Goal Details:** Accelerate our transition to LED or other energy-efficient lighting by committing to replace existing lighting in more than two million square feet of facilities by 2020. Long-term benefits will include cost savings, reduced maintenance through longer life cycle, and decreased cooling load as LED lighting generates less heat.
- **2018 Results:** On target with 22% of facility square footage converted to LED lighting by the end of 2018.

Examples of past successful projects include:

- Retro-commissioning project at our facilities in Berlin, Connecticut, improved our energy consumption and operating performance, resulting in 730 metric tons CO₂e reduction. Project details are available here.
- Renovations to our Hartford, Connecticut, Area Work Center exceeded LEED silver certification standards. The building features a daylight harvesting system, chilled beam HVAC technology and an energy management control system, which continues to reduce overall energy consumption by 60%.
- A 10.92-kW solar array on the roof of our Community Building in Berlin, Connecticut, works in conjunction with a reflective roof membrane, or “cool roof”, to enhance the energy output of the panels. The roof also includes a vegetative roof, which acts to absorb and filter rain water and provide additional insulating qualities to the existing roof structure.
- A 51-kW solar photovoltaic system installed on the roof of our Energy Park headquarters building in Manchester, New Hampshire, produces enough power to satisfy about 5% of the facility’s energy needs. This offsets more than 100,000 pounds of CO₂ emissions annually.

Fleet Emissions Reductions

Eversource is committed to reducing emissions coming from the transportation sector by evaluating and implementing strategic changes to our fleet. Our fleet consists of approximately 5,200 vehicles, including light-duty trucks for meter readers and bucket trucks for line workers. Along with other utility members of the Edison Electric Institute, we have pledged to commit 5% of our annual fleet spend on plug-in electric technologies. In 2018, we exceeded our goal with over 6% of fleet spending going to plug-in electric technologies, and we are on track to meet our goal in 2019.

Current initiatives include:

- Use of a passive plug-in hybrid system, Altec JEMS® (Jobsite Energy Management System), to run the hydraulics operating the booms on 29 bucket trucks, eliminating the need to idle the engine to run the equipment, resulting in reduced emissions and quieter operation. JEMS® systems comply with Edision Electric Institute’s Transportation Electrification initiative and other incentives. During 2018, this technology reduced diesel fuel consumption by 6,500 gallons. Our fleet group expects to add 47 units in 2019.
• Global positioning systems (GPS) installed in all of our fleet vehicles are reducing fuel consumption by optimizing the dispatch of vehicles already deployed in the field and by helping drivers to find the most direct route to the customer location or job site.

• Installation of 47 electric vehicle (EV) charging stations at our facilities and operating plug-in hybrid EVs.

• Use of 106 compressed natural gas (CNG) powered vehicles across our service territory that in 2018 consumed 16,163 gallon equivalent of natural gas, thus avoiding 30 metric tonnes of CO2e emissions. As of 2018, there are seven total CNG vehicle refueling compressor stations owned by Eversource that are used by our corporate fleet.

• Our Eco-Miles program tracks employee mileage savings through a variety of commuting options to capture driven miles avoided through carpooling, public transportation, telecommuting, or other mileage-savings options. Eversource employees have collectively logged nearly 3.4 million Eco-Miles since the program started in 2009, the equivalent of saving 156,794 gallons of gasoline and 1,379 metric tonnes of CO2e.

Fleet Goal: Replace fleet diesel use system-wide with biofuel blend.

• Goal Details: We have switched portions of our diesel equipment to operate on B5 and B20 biodiesel, an alternative fuel created by mixing diesel fuel and soybean oil and ethanol. In 2018, our goal was to replace 45% of our diesel with biofuel blend. Benefits include estimated 1,300 mt CO2e avoided annually, which is equal to taking about 275 passenger vehicles off the road for one year. Additionally, onsite fueling efficiencies result in overall cost savings.

• 2018 Results: We fell short of our goal in 2018, replacing 41.3% of fleet diesel with biofuel blend, resulting in 1,301 mt CO2e avoided. Achieving the goal is predicated upon maximizing onsite fueling of vehicles with biodiesel. Outage events and other non-standard scheduled work precludes vehicles from being fueled onsite with biodiesel. Fleet has created a monthly key performance indicator, which it shares with Operations, to demonstrate the percentage of onsite fueling achieved. In 2019, we have set a goal to improve upon our 2018 performance and replace 42% of our diesel with the biofuel blend.

Reel-Less Cable Program

In 2016, we piloted a reel-less cable solution as an environmentally preferable option to wood reels in our operations. In the program, cable is delivered without a wooden reel, and then loaded onto a reusable plastic reel, which conserves natural resources, reduces waste in packaging, and reduces cost. Based on the success of the pilot, we have been expanding our program and are investigating opportunities to expand reel-less cable to other wire and cable types throughout Eversource.

Part Standardization

In 2017, Eversource began a multi-phase project to standardize the parts used across our service territory. This standardization results in significant cost savings, operational efficiencies, and environmental benefits by consolidating shipments, which reduces packaging and emissions from transportation.

In 2018, we continued our standardization efforts with a focus on major substation equipment, which will reduce inventory, reduce spare parts, and optimize efficiency from an operations and maintenance perspective. Also in 2018, we began standardizing gas business parts in preparation for the upcoming installation of the Work and Asset Management (WAM) system, which went live in the first quarter of 2019.

Energy Efficiency Programs

Eversource is consistently recognized as a leader in energy efficiency by national industry organizations. We take great pride in helping our communities remain vibrant and successful by designing and delivering programs that are emulated by others across the country. Our energy efficiency portfolio reflects and responds to the way our customers live and use energy today and takes a multi-year approach that enables us to help customers plan for the future.

The American Council for an Energy-Efficient Economy (ACEEE) 2018 State Energy Efficiency Scorecard ranked Massachusetts first and Connecticut fifth in the nation; and Eversource is the number one energy efficiency provider in the nation, according to Ceres report, Benchmarking Utility Clean Energy. In 2019, Eversource received the ENERGY STAR® Partner of the Year – Sustained Excellence Award from the U.S. Environmental Protection Agency (EPA) and the U.S.
Department of Energy (DOE). The EPA and DOE recognized Eversource in Connecticut, Massachusetts and New Hampshire for continued leadership in energy efficiency and commitment to the ENERGY STAR® program.

Energy efficiency is the lowest-cost fuel, substituting for generation at approximately four cents per kilowatt-hour. Energy efficiency is one of the most cost-effective ways to save money, create jobs, reduce GHG emissions, and enhance energy security. Efficiency reduces peak demand, a period of simultaneous, strong consumer demand that results in a strain on power generation. Reducing peak demand results in avoided capacity costs and can diminish the need for additional construction of generation plants. In 2018, customer participation in Eversource energy efficiency solutions was equivalent to two 125-megawatt (MW) power plants.

Additionally, in 2018 Eversource energy efficiency programs generated approximately $216.75 million in savings annually for our customers.

View detailed 2018 and historical energy efficiency information.

### Eversource Electric Customers:

- **2018 Annual Savings:** More than 1 billion kWh could power nearly 128,000 homes for a year.
- **Lifetime Savings of Installed Measures:** More than 11 billion kWh, which could power over 1.3 million homes for a year.
- **Lifetime CO₂ Reductions:** 3.5 million metric tons reduced, which is equivalent to over 752,000 cars driven for one year

### Eversource Natural Gas Customers:

- **2018 Annual Savings:** More than 10 million therms (1 therm equals 100,000 British Thermal Units) could heat more than 13,800 homes for a year.
- **Lifetime Savings of Installed Measures:** More than 140 million lifetime therms saved could heat more than 194,000 homes for a year.
- **Lifetime CO₂ Reductions:** 683,036 metric tons reduced, which is equivalent to over 145,000 cars driven for one year.

Customer participation in Eversource energy efficiency services from 2014 through 2018 resulted in cumulative peak demand MW reductions and annual MWh savings as shown in the following graphs:

*Source for GWh sales are Eversource’s Annual Reports*

---

**Figure 1, 2 and 3: Offsetting Demand**
By installing energy efficiency measures, Eversource customers reduced peak demand by more than 805 MW cumulatively since 2014.

By installing energy efficiency measures, Eversource customers reduced MWh consumption and cumulatively saved more than $970 Million in five years.
Eversource helps to shape new, forward-looking energy efficiency policies, legislation and regulations in each of the states in which we operate. We are proud to partner with our regulators and stakeholders to offer statewide energy efficiency initiatives, which are marketed under the brands Energize Connecticut, Mass Save and NHSaves. Because programs vary by state, we invite you to visit our Save Money and Energy pages at Eversource.com for Connecticut, Massachusetts, and New Hampshire program details. All Eversource customers can access the Energy Savings Plan, located on Eversource.com, which enables customers to examine how they are currently using energy, how they compare to customers with more efficient use, and how they can reduce their energy costs by creating an energy savings plan.

**Energy Efficiency in Our Communities**

Through key partnerships and our memberships in the New England Clean Energy Council, Massachusetts Energy Efficiency Advisory Council, Boston Green Ribbon Commission, Massachusetts Institute of Technology, Connecticut Energy Efficiency Board and the New Hampshire Energy Efficiency and Sustainable Energy Board, Eversource works closely with community leaders, residents, schools and businesses to reduce energy consumption, increase the use of renewable resources, and encourage participation in smart energy programs. We serve the communities where we live and work in numerous ways, including offering training workshops, educational curriculum for students of all ages, and workforce development opportunities for adults. We also actively participate in numerous industry, community, regional and national events, where we can share our expertise and collaborate with other thought leaders in sustainability.

Eversource works with businesses small and large to identify and implement energy improvement opportunities, reduce operational costs, and increase productivity and competitiveness. We retain teams of highly skilled technical staff dedicated to connecting customers to those solutions and to the attractive financial incentives that help facilitate implementation. Additionally, we establish long-term strategic partnerships with high energy users. These multi-year agreements provide a roadmap for energy-efficient construction and upgrades and feature aggressive energy and carbon reduction goals. These partnerships enable larger customers to better plan and forecast their investments, ensure that they have the engineering support needed, and leverage the benefits resulting from a comprehensive approach to energy efficiency.

**Active Demand Reduction Initiative**

In an effort to lower costs and GHG emissions, Eversource is leveraging the power of connected technology to enroll interested customers in Massachusetts in a new program that will automatically reduce demand on the electric grid for a few hours a month when electricity usage is at its highest.

This Active Demand Reduction Initiative is for both residential and commercial & industrial (C&I) customers. Under an active demand reduction approach, customers agree to reduce electric use when notified of a need for peak reduction. This in turn decreases the need to run expensive and inefficient generating units, providing cost and emission benefits for all customers. For larger C&I customers this typically entails customers using lighting with both manual and automated controls, HVAC with both manual and automated controls, process loads, scheduling changes, excess Combined Heat & Power (CHP) capacity, and energy storage to reduce demand. For residential and small business customers, this typically entails allowing Eversource to temporarily change the temperature setpoint on their wi-fi thermostat. Eversource has also developed a program specifically targeting battery storage at both residential and C&I customer facilities, paying an incentive to customers in exchange for the customer dispatching the battery during times of high energy consumption.

Eversource anticipates that at full enrollment, the collective ability to call on these customers during high demand periods could result in the environmental equivalent effect of taking 20,000 homes off the grid at peak. Eversource is looking to enroll thousands of customer-owned devices over the next three years, amounting to approximately 100 MW in total. Similar incentive offerings are expected in New Hampshire and Connecticut.
**Customer Highlights**

**New Hampshire**

In 2018, Eversource and the Rochester School District undertook a significant, district-wide effort to upgrade more than 5,700 lighting fixtures, creating a learning environment that is modern, comfortable and energy efficient. The conversion to LED lighting will save the school district approximately $72,000 a year in electricity costs, reduce maintenance and replacement costs, and reduce annual carbon emissions by 309 tons annually. Prior to the installation, the lighting fixtures were assembled by U.S. Veterans from Affinity LED Lighting, an authorized Eversource contractor — a significant example of the opportunities afforded by a growing green industry in New Hampshire, supported by energy efficiency investments.

New Hampshire’s ski resorts are a critical driver of the state’s economy. Eversource has worked with many of our resort customers to identify solutions to increase the efficiency of their energy-intensive snow-making equipment. Canon Mountain utilized energy efficiency funding to replace more than 95% of its older snow guns and upgrade its air compressors and lighting, saving approximately $350,000 annually.

**Connecticut**

In October 2018, Wesleyan University and Eversource entered into a three-year strategic energy efficiency partnership that will result in annual savings of approximately 3.2 million kilowatt-hours. The partnership will help support the university’s commitment to be carbon neutral by 2050. [View the video case study.](#)

Energy retrofit and weatherization upgrades for multifamily homes is a growing segment of our portfolio. In Connecticut, 17% of all housing units in Connecticut are within multifamily buildings of five or more units. In the last two years, Eversource has provided energy efficiency services to 18% of those units, including Fountain Terrace Condominiums in Stamford. Air sealing, LED lighting, heating and cooling controls, and high-efficiency hot water equipment is saving the 200-unit property nearly $50,000 annually in electric and natural gas costs. Over the lifetime of the installed measures, the avoided carbon emissions are equivalent to taking more than 1,200 cars of the road for a year.

**Massachusetts**

In 2018, Eversource celebrated a “green” partnership with the Boston Red Sox. Energy-saving LED lighting upgrades, along with HVAC and refrigeration controls, have reduced historic Fenway Park’s electricity use by approximately 12%, resulting in avoided GHG emissions equivalent to taking about 1,500 cars off the road for an entire year. [View the video case study.](#)

More than 80 small businesses in the downtown section of Chelsea are now collectively saving more than $150,000 annually on their electric bills through participation in the [award-winning Main Street program](#). This unique municipal partnership pairs economic development champions in struggling or distressed communities with Eversource energy efficiency resources to overcome the participation barriers often associated with these hard-to-reach, small-business customers. [View the video case study.](#)

**Industry Engagement**

Eversource continues to work closely with the energy efficiency industry by collaborating with market-leading organizations to advance energy efficiency policy, program expansion, and recognition throughout the industry. Eversource works with the American Society of Heating, Refrigeration & Air Conditioning Engineers, the Association of Energy Engineers, the American Institute of Architects, the U.S. Green Building Council and many others within the design community to further the joint mission of market transformation through access to energy-efficient technology, products and services.

**2019 Energy Efficiency Plans**

In 2018, Eversource in Connecticut and Massachusetts received approval of new 2019-2020 energy efficiency plans, which continue to support resources for residential customers of every income level and businesses of all sizes. They also include resources for the expansion of demand response, renewable readiness and energy storage programs.
Eversource has set aggressive goals for 2019 that support our customers’ current and longer-term needs and reflect the energy efficiency and environmental regulations and goals of the states in which Eversource operates.

<table>
<thead>
<tr>
<th>Energy Efficiency 2019 Goals</th>
<th>Eversource CT Electric</th>
<th>Eversource MA Electric</th>
<th>Eversource NH Electric</th>
<th>Eversource MA Gas</th>
<th>Eversource CT Gas</th>
</tr>
</thead>
<tbody>
<tr>
<td>Spend (US$)</td>
<td>$143,526,107</td>
<td>$289,250,000</td>
<td>$46,633,173</td>
<td>$56,145,000</td>
<td>$19,762,718</td>
</tr>
<tr>
<td>Annual kWh Savings</td>
<td>246,830,476</td>
<td>515,750,799</td>
<td>108,248,600</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Summer Peak KW Savings</td>
<td>39,291</td>
<td>67,080</td>
<td>12,753</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Winter Peak KW Savings</td>
<td>45,048</td>
<td>69,046</td>
<td>15,002</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Annual ccf/therm Savings (1)</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>7,234,366</td>
<td>3,110,219</td>
</tr>
</tbody>
</table>

(1) Massachusetts Annual Savings are reported in therms and Connecticut Annual Savings are reported in ccf consistent with each state’s regulatory reporting requirements.

DISCLAIMER: Please note that the above table is for planning purposes only.

Energy efficiency plans filed with regulatory bodies in the Eversource service territory are available at the following links:

- Connecticut 2019-2021 Plan
- Massachusetts 2019-2021 Plan
- New Hampshire Statewide Energy Efficiency Plan 2018-2020

**Electric Vehicles**

Nearly half of New England’s carbon emissions come from the transportation sector. Eversource is creating electric vehicle (EV) opportunities for our customers, and we’re working to reduce emissions in our fleet as well, as highlighted in Our Footprint.

Customers are increasingly considering EVs as a viable transportation alternative, offering a clean, lower-cost fuel option. We invest in research and programs to help make this technology an option for our customers’ use. We are also actively engaged with policy leaders, automakers, neighboring utilities and technical experts to prepare our infrastructure to support EVs.

**Outreach**

Since 2012, we have partnered with volunteer municipalities and businesses on research to understand charging station installation requirements, EV driver charging habits and potential future electric system requirements. We are using this research to address identified challenges and develop mitigation strategies to better serve our customers.

We host and participate in several EV Ride & Drive events, giving customers a chance to experience EVs on the road, and sponsor EV dealer training. Our EV resource page on Eversource.com offers fast access to EV information and resources.

**Eversource Electric Vehicle Commitments**

All of the states that we serve are pursuing comprehensive plans that include the advancement of EVs. Connecticut and Massachusetts are two of eight states that signed the State Zero-Emission Vehicle Program Memorandum of Understanding in 2013, with a combined two-state target of having 450,000 zero-emission vehicles on the road by 2025, along with the supporting infrastructure.

In Connecticut, we are working with the Department of Energy and Environmental Protection (DEEP) on programs to support EV adoption and development of EV charging infrastructure. Details on these programs can be found at EV Connecticut. Eversource funding for DEEP programs has included the installation of publicly accessible DC Fast Chargers and grants to increase the number of publicly available EV charging stations.
In Massachusetts, Eversource serves as a commissioner on the Commonwealth’s Zero Emission Vehicle Commission, which studies the economic and environmental benefits and costs of increased use of zero emission vehicles. We are working with the Department of Energy Resources on programs to advance the EV market through a combination of studies, outreach and education. Additionally, in 2019, we announced a partnership with Mass Audubon to install EV charging stations at seven of the conservation nonprofit’s network of wildlife sanctuaries.

In New Hampshire, Eversource serves as a member of the Electric Vehicle Charging Stations Infrastructure Commission, to study and recommend policy on the development of EV charging stations throughout the state. In 2019, Eversource, as part of a joint effort with the state’s other utilities, proposed a plan for creating a DC Fast Charging network across New Hampshire’s travel corridors to bolster New Hampshire’s tourism industry and bring more business to the local economy while providing environmental and sustainability benefits.

Electric Vehicle Infrastructure Goal: Drive adoption of EVs, enabling the installation of up to 3,500 charging ports in our Massachusetts service territory by 2022 through approved program

- **Goal Details:** In November 2017, the Massachusetts DPU approved Eversource’s plan to invest $45 million in EV charging infrastructure throughout our service territory in the state. The five-year program, started in 2018, will enable approximately 3,500 Level 2 and DC Fast Charger ports at publicly accessible locations, of which 10% will be in environmental justice communities. The program will increase the number of EV chargers in Massachusetts by 255%, enabling more than 22,000 EVs at its completion.

- **Benefits:** Drive adoption of EVs at publicly accessible locations to alleviate EV driver range anxiety, one of the barriers to adoption. It will also provide a platform for innovation in ownership and business models for EV charging stations, as Eversource will build and own the infrastructure to support the chargers, and the chargers themselves will be owned by third parties.

- **Goal Progress:** In 2018, the program’s first year, Eversource conducted a large customer outreach initiative, receiving over 140 applications, signing up over 50 customers, and enabling nearly 100 new ports at the first wave of charging station sites for customers, including municipalities and workplaces. Eversource plans to accelerate deployment of charging stations in 2019.

Eversource is committed to explore solutions that support EV owners in our service territory, while ensuring system reliability for our customers. In 2014, along with the Electric Power Research Institute, 15 utilities and eight automakers, we supported the development and demonstration of an open Vehicle-Grid Integration Platform software system that integrates plug-in EVs with smart grid technologies, allowing customers the option to charge off-peak.

Eversource is a signatory to the Guiding Principles to Promote Electric Vehicles and Charging Infrastructure, a collaboration with the U.S. government and nearly 50 industry members to accelerate the deployment of EV charging infrastructure and increase the number of EVs on the road today. Part of the 2016 announcement included the Energy Department unlocking up to $4.5 billion in loan guarantees to support innovative EV charging facilities.

In 2018, we also became a signatory to the Transportation Electrification Accord, a commitment to principles that further the advancement of an equitable, prosperous and electrified transportation future.

Eversource is expanding its EV programs for employees, adding charging stations to many facilities across the company.

**CLEAN ENERGY**

Eversource has established itself as a regional and national leader delivering innovative, forward-looking energy solutions. We are assisting Connecticut, Massachusetts, and New Hampshire in meeting their environmental and clean energy goals, while also improving reliability and energy affordability. As part of its leadership, Eversource partners with like-minded companies and stakeholders to conduct our business in a responsible and sustainable way, providing the best solutions for our customers and the communities we serve.

**Renewable Portfolio Standards**

Eversource is committed to help the states that we operate in meet Renewable Portfolio Standards (RPS), which require a certain percentage of the states’ electricity supply to come from renewable sources.
Renewable Portfolio Standards In Place

<table>
<thead>
<tr>
<th></th>
<th>2018</th>
<th>2020</th>
<th>2025</th>
</tr>
</thead>
<tbody>
<tr>
<td>Connecticut</td>
<td>25%</td>
<td>29%</td>
<td>38%</td>
</tr>
<tr>
<td>Massachusetts*</td>
<td>23.62%</td>
<td>27.71%</td>
<td>38.96%</td>
</tr>
<tr>
<td>New Hampshire</td>
<td>18.70%</td>
<td>20.7%</td>
<td>25.2%</td>
</tr>
</tbody>
</table>

*MA 2025 target is an estimate because the MA Department of Energy Resources does not establish Class II renewable figures until a year before the compliance year.

Addressing the Region’s Energy Challenges

As New England's largest utility and dedicated stewards for the environment, Eversource is committed to bringing more clean, affordable and sustainable energy to the region.

- **Wind**: Our partnership with Ørsted will expand our clean energy portfolio and allow for up to 4,000 megawatts (MW) of offshore wind.
- **Solar**: Eversource owns and operates 70 MW of solar generation that have the capacity to generate power for more than 11,000 homes.
- **Natural Gas**: We are taking advantage of state initiatives to allow for the expansion of natural gas distribution.

For additional projects that focus on improving system reliability, that also address regional energy challenges, please see our Reliability & Resiliency section.

Eversource Clean Energy Goal: In 2018, we set a strategic goal to reduce regional GHG emissions by advancing clean energy projects that have the potential to bring 3,000 MW of renewable power to the region by 2030.

- **Goal Details**: Eversource-proposed projects will help our region offset GHG emissions by facilitating the increased regional use of wind and solar power. We are pursuing offshore wind projects, expanding natural gas distribution lines to more homes and businesses to allow the burning of cleaner fuels, expanding the electric vehicle recharging station network, and installing solar projects to the maximum extent allowed by state governments.
- **2019 Goal Progress**: With our expanded partnership with Ørsted, we are positioned to exceed our target.

Wind

Offshore wind sites benefit from relatively shallow waters, steady wind and nearby significant electrical load, making New England a prime energy resource.

Since 2016, Eversource has been expanding its partnership with Denmark-based Ørsted to jointly develop, construct and operate up to 4,000 MW of utility-scale offshore wind turbines off the coast of southeast New England. Together, our companies bring the financial capability, deep local relationships and global offshore wind development experience needed to invest in the life of these projects.

To develop this clean, low-cost renewable energy Eversource has engaged in three projects recently:

- **South Fork Wind Farm**: 35 miles east of Long Island and expected to be commissioned in late 2022, it will generate 130 MW of energy under a long-term purchase power agreement with the Long Island Power Authority.
- **Revolution Wind**: Currently contracted to produce 700 MW and located 15 miles south of the Rhode Island coast. 300 MW is earmarked for Connecticut, with the remaining 400 MW going to Rhode Island. Revolution Wind is expected to be commissioned in 2023.
- **Sunrise Wind**: An 880 MW offshore wind project farm recently awarded to the Eversource-Ørsted Partnership by the New York State Energy Resource & Development Authority (NYSERDA). Sunrise Wind will supply electricity to more
than a half million homes under an Offshore Wind Renewable Energy Credit (OREC) agreement, and will interconnect in Suffolk County, Long Island. The wind farm will be constructed in an offshore lease area located approximately 30 miles east of Montauk Point, Long Island, and expected to be operational in 2024.

The development of offshore wind in the Northeast is in its beginning phase and the Eversource and Orsted partnership will play an active role in its development.

### Solar Power

Our solar program focuses on developing large-scale solar facilities on sites that offer economies of scale and cost-effective energy production.

The Massachusetts DPU has authorized Eversource to own and operate up to 70 MW of solar generation facilities. Along with the significant environmental benefits, there are substantial cost-saving benefits for Eversource customers in the Bay State. The company estimates it will produce solar power for about 18 cents per kilowatt-hour, compared to upwards of 50 cents per kilowatt-hour for some private projects currently operating within the commonwealth.

We have constructed 22 solar generation facilities totaling 70 MW of solar capacity in Massachusetts, which is estimated to save nearly 36,000 metric tonnes of carbon per year. When all the new sites are operational in 2019, total Eversource solar generation will be enough to power more than 11,000 homes, and GHG emission reductions will be equivalent to taking 7,600 cars off the road per year. Four of our solar facilities are located on landfill or brownfield sites, which have few alternative uses.

This large-scale solar directly contributes to Massachusetts’ goal to have 15% renewable energy installed by 2020. Eversource will sell the solar energy directly into the regional energy market managed by ISO New England and customers will benefit from the proceeds. Additionally, the company will receive Renewable Energy Credits for the power it produces and will pass the savings along to customers through electricity rates.

### Natural Gas Distribution Expansion

Connecticut’s 2013 Comprehensive Energy Strategy (CES) included recommendations in the areas of energy efficiency; industrial energy needs; and electricity supply, including renewable power, natural gas and transportation. Within the CES, Connecticut’s leaders endorsed natural gas as the “fuel of choice” for the state, and recognized the emerging opportunity provided by shale gas for a lower-cost, cleaner, and domestically available fuel choice for Connecticut residents and businesses. Since 2013, the price differential between natural gas and oil has decreased, reducing demand for residential natural gas conversion; however, the updated 2018 CES reaffirms that natural gas remains a cost-effective, cleaner fuel choice, and further states that increased commercial and industrial demand is making up for most of the decreased residential demand. To learn more about natural gas expansion in Connecticut, please visit our website.

Eversource growth goals include bringing the choice of natural gas to more than 82,000 customers within its franchise areas in Connecticut. In addition, the plan will help reduce emissions by 820,000 tons, for a 7% reduction of total emissions in Connecticut. In 2018, we added 9,248 new natural gas heating customers system-wide with 4,434 customers in Connecticut. We also expanded our distribution system by 47 miles of pipe in 2018.

### Renewable Energy Credits

State-specific agreements facilitate development of clean and renewable projects. In Connecticut, there are several long-term contract opportunities, including the low emission/zero emission renewable credit program (LREC/ZREC), which to date has resulted in more than 1,800 behind-the-meter renewable energy projects. These 15-year REC contracts are expected to add 331.9 MW of new renewables in the state.
ACCOUNTABILITY

We hold ourselves accountable for the impact our business might have on the environment, while meeting, and in many cases exceeding, all environmental laws and regulatory commitments and requirements.

Water Resources

Historically, a significant amount of Eversource’s risks related to water were associated with our generation, both as a source for our hydropower, and for cooling for our fossil fuel generation. We have now divested of our water-cooled fossil-fired generation, and in December 2017 added Aquarion Water Company into our Eversource family. Though this evolution affects both our risks and opportunities, our commitment to protect water resources and to deliver safe, quality drinking water is unwavering. We also strive to ensure that our system is resilient from water-based risk. Areas of concern include the impacts of climate change, water availability, water conservation, water quality and system resiliency.

Climate Change

Changing weather patterns due to climate change have made it necessary to plan for more severe weather events across our service territory. Additionally, more extreme temperatures increase customer demand on our electric, gas and water systems.

More frequent intense storms may lead to:

- Increased coastal erosion and damage to infrastructure.
- Increased levels of various contaminants to our reservoirs due to high volume run-off.
- Increased operating costs due to storm damage, additional treatment of contaminants and employee resources.

Increased periods of dry weather may lead to:

- Falling groundwater levels, which could impact water availability and water quality.

The following sections highlight comprehensive programs we have in place to address risks that may impact water availability and water quality. Please also see our Reliability & Resiliency section for more details on our efforts.

Water Availability

We are committed to ensure that water supply remains sufficient today and into the future for our 228,000 water customers through water conservation, energy efficiency, water system acquisitions, and sustainably managing land and natural resources. Aquarion obtains its water supply from company-owned reservoirs and wells, as well as water purchased from other water suppliers. Approximately 98% of our annual production is self-supplied and processed at ten surface water treatment plants and numerous well stations, which are all located in Connecticut, Massachusetts and New Hampshire.

Aquarion has an approved Water Supply Plan filed with the Connecticut Department of Public Health. It uses current and projected population, estimated current and future water use and available water to ensure the capacities of Aquarion’s sources of supply, water treatment, pumping and distribution facilities, are sufficient to meet the present requirements of our customers under normal conditions. We also utilize annual reviews to ensure we meet Margin of Safety requirements when developing capital programs to meet future needs.

We are also concerned about the water risk related to changes to state regulations. Recent changes to existing streamflow regulations in Connecticut may result in a significant increase in required water releases to rivers and streams from company-owned surface water reservoirs. In the future, this could potentially result in Aquarion losing 15 million gallons of water supply per day, or 15% of Safe Yield. This water risk is currently managed through a carefully developed Water Conservation Plan with goals, objectives and programs for demand and supply management.

Water Conservation

We strive to reduce water use in our own operations and work with customers to implement conservation programs to ensure that critical needs, such as human consumption and fire protection, are met. Longer term, we engage with the communities we serve so that development does not threaten future water supply levels.
Aquarion’s Conservation Committee focuses on all phases of water conservation from production, meter accuracy, leakage testing, education and communications, to water resource planning and preparation of water conservation plans. The purpose of the committee is to:

- Monitor company conservation-related activities and programs to assure adherence to written plans and compliance with regulatory requirements.
- Improve existing conservation programs.
- Develop model conservation programs and plans.
- Provide better value for our customers by using less water to meet the same needs.
- Lower water rates by reallocation of finite capital resources from supply and distribution capacity development, to improvements related to aging infrastructure and other utility needs.
- Reduce the amount of power and chemicals used in the water treatment and distribution process.
- Minimize environmental impacts by reducing withdrawals from the environment and thereby maintaining more natural surface and groundwater flows and flow patterns.
- Ensure economic stimulus from reduced consumer and business costs for wastewater collection and treatment.
- Conserve energy through reduced usage for residential and commercial water heating.

The demand management component of Aquarion's Water Conservation Plan is designed to educate consumers on the importance of conserving water as a natural resource. It also increases awareness of the dollar savings that can be realized by using water wisely and supports consumer conservation efforts with information, and in some cases equipment, that will enable customers to reduce water waste and effect savings. Customer mailers/bill inserts, newspaper advertisements, television advertisements, public signs and social media are used to help spread information regarding the importance and the benefits of water conservation.

Aquarion has currently implemented a “Two Day Per Week” irrigation policy in Darien, Greenwich, Stamford, New Canaan and Westport, Connecticut. Compliance is actively monitored, and these restrictions are expected to:

- Save 10% to 20% of total water demand in the Southwest Fairfield County (SWFC) Region.
- Result in short-term and long-term cost savings via:
  - Reduced utility O&M; avoided energy and chemical use.
  - Downsized, delayed, or avoided infrastructure expansion/improvements.
  - Cost savings help control customers' future water bill increases.
- Be equitable - Rule applies to all, from small properties to estates.
- Reduce need for restrictions during drought.

MassDEP has also implemented municipal water use restrictions with different levels per town, ranging from voluntary restrictions to one day of watering per week or less.

Water Delivery Infrastructure

Aquarion has a long-term infrastructure improvement plan in place focused on lowering risk in terms of water supply reliability. A priority area has been to increase the transfer of water from the Bridgeport System to the SWFC Region. Phase 1 of the SWFC Regional Pipeline Improvements was completed in 2018 and included over 28,000 feet of water main installation work and the design of two new 2.15-million-gallon water storage tanks.

Additionally, in 2018, we surveyed all of the watermains in our service territory as part of a leak detection program to identify and reduce water loss through distribution system leaks.

Water Quality

Protection of water quality is of primary concern to Eversource, and our first effort in any project is to avoid impact to waterways. Projects that intersect water resources are permitted when required and best management practices are employed to mitigate potential impacts to water quality.

Aquarion actively manages sources of supply, treatment processes, and distribution systems to maximize water quality and customer satisfaction. We also conduct extensive water testing from our sources to the customer’s tap. In 2018, Aquarion
collected over 18,000 water samples and completed over 167,000 water quality tests. Results are reviewed by our health agency regulators monthly, and customers are informed through our annual water quality reports. Please see the Aquarion website for more details about how we provide water quality excellence to all the communities we serve.

Aquarion is actively involved in regulatory developments related to emerging contaminants such as PFAS (Per- and polyfluoroalkyl substances), a large group of man-made organic chemicals that have been widely manufactured and used worldwide for over 50 years. Public health and environmental agencies are investigating how to manage PFAS in order to minimize health risk to humans and the environment. We are working closely with state health agencies, EPA, and the American Water Works Association to determine protective drinking water standards, viable laboratory testing methods, effective water treatment technologies, and environmental cleanup standards that will be in the best interest of our customers and the environment.

**Water Source Management**

Sustainably managing the land and natural resources is critical to protecting and enhancing water quality. We review proposed developer projects, construction proposals and other activities that might have an environmental impact on Aquarion water source areas. We perform property inspections and monitor activities to ensure our water supply systems are protected.

Aquarion’s Connecticut reservoirs are surrounded by more than 15,000 acres of forest that serve as both a critical safeguard and an invaluable resource. By retaining moisture, filtering runoff and keeping streams pristine, the forest protects water supplies for hundreds of thousands of people. Its millions of trees help to clean the air and moderate the climate. It also provides intact ecosystems where a diverse range of plants and wildlife can survive and flourish, and it provides the public with places to find peace, beauty and recreation. Managing this highly sensitive land requires a keen eye on its critical functions. Today this property is managed by a partnership among the Connecticut DEEP, The Nature Conservancy and Aquarion. As a member of the partnership, Aquarion works to protect the forest’s many functions and resources. Our stewardship activities range from helping our partners route and maintain recreational trails in order to prevent erosion and shield critical habitat, to enforcing usage regulations and State laws, to acting as a good neighbor to adjacent landowners.

**Water Use**

Water withdrawn from our sources is distributed to our customers through our network of water pipes. “Non-revenue water” is water that does not pass through a customer meter. It consists of water used as part of our treatment process, water loss through distribution system leaks, broken fire hydrants, broken water main valves and uses such as emergency fire hydrants for fire protection, use of water main bleeders to remove air and sediments, fire flow testing, water sampling and tank draining for cleaning. We are working diligently to discover and repair leaks in our system.

<table>
<thead>
<tr>
<th>Aquarion Water (Millions of Gallons)</th>
<th>2018</th>
</tr>
</thead>
<tbody>
<tr>
<td>Water Withdrawal</td>
<td>31,377</td>
</tr>
<tr>
<td>Surface Water</td>
<td>26,375</td>
</tr>
<tr>
<td>Ground Water</td>
<td>5,002</td>
</tr>
<tr>
<td>Water Consumed (metered)</td>
<td>25,500</td>
</tr>
<tr>
<td>Non-Revenue Water</td>
<td>5,877</td>
</tr>
</tbody>
</table>
Eversource has been successful in lowering our municipal water use through more efficient facility operations, including facility optimization and installation of water efficiency measures.

<table>
<thead>
<tr>
<th>Facility Municipal Water Use</th>
<th>2014</th>
<th>2015</th>
<th>2016</th>
<th>2017</th>
<th>2018</th>
</tr>
</thead>
</table>

*2018 Facility Municipal Water Use includes Aquarion CT facilities.

**Waste Management and Pollution Prevention**

We are managing and reducing our waste streams through several initiatives, with waste prevention our first choice. In 2018, we kept over 10,000 tons of metal, wood, equipment and other materials out of the waste stream through this pollution prevention program, thus reducing our waste by more than 32%.

**Investment Recovery**

The Investment Recovery program at Eversource is committed to supporting environmental sustainability through thoughtful management of unused assets. Through our redeployment, return, recycle, and resale efforts we prevent materials from needlessly entering the waste stream, in a manner which protects the integrity of both our environment and our financial resources.

Scrap metal recycling is the largest single category within our Investment Recovery program. Eversource work centers and project sites across all states serve as collection points for scrap metal. Through site visits, field training, and strong collaboration with our teams and vendors, we have successfully grown our program, supported by the tighter controls and accountability which our new investment recovery software provides. Eversource has successfully increased the volume of recycled metals by 82% over the past three years.

Our growing capability in managing surplus materials from projects and our own facilities allows us to redeploy materials to other job sites or work centers, thus limiting unnecessary purchases. Where surplus materials cannot be used, they are returned to the manufacturer to serve the needs of others in our industry. We sell or donate material and used assets as a final means of preventing waste, giving equipment, materials and a wide range of assets a second life in other businesses.

**Recycling**

Eversource has a robust recycling program, featuring single-stream collection throughout our service territory. We provide ongoing communication and training to employees on the importance of recycling, including engagement with field crews. We also conduct monthly inspections to identify areas where opportunities exist to enhance recycling performance and track our performance and rate of recycling monthly.

**Demonstration Pilots**

From 2013 to 2018 we conducted a solid waste demonstration project in Connecticut to recycle porcelain insulators that have been removed from our system. The project successfully confirmed that porcelain insulators are an acceptable form of aggregate in concrete mixes with no relevant adverse findings or issues. Based on the success of this pilot, in June 2017 DEEP approved the continuation of this program. As of the end of 2018, our practices diverted approximately 3,852 tons of material from landfills.

**Waste Streams**

Our largest waste streams include water and solids from spill debris and manholes. Significant changes in our waste stream in 2018 are the result of reductions due to the sale of our generation assets and the inclusion of waste from Aquarion Water.
### Estimated weight of waste by type and disposal method (Tons) – 2018

<table>
<thead>
<tr>
<th></th>
<th>Recycled</th>
<th>Energy Recovery/Incineration</th>
<th>Landfill</th>
<th>Other</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Municipal</td>
<td>2,069</td>
<td>2,203</td>
<td>852</td>
<td></td>
<td>5,124</td>
</tr>
<tr>
<td>Universal</td>
<td>54</td>
<td></td>
<td></td>
<td></td>
<td>54</td>
</tr>
<tr>
<td>Non-Hazardous</td>
<td>7,303</td>
<td>8</td>
<td>7,263</td>
<td>4,375</td>
<td>18,949</td>
</tr>
<tr>
<td>TSCA (PCB)</td>
<td></td>
<td>138</td>
<td></td>
<td>1,123</td>
<td>1,261</td>
</tr>
<tr>
<td>RCRA (Hazardous)</td>
<td></td>
<td>45</td>
<td>1,661</td>
<td>1,683</td>
<td>3,389</td>
</tr>
<tr>
<td>Total Waste Disposal</td>
<td>9,426</td>
<td>2,394</td>
<td>9,776</td>
<td>7,181</td>
<td>28,777</td>
</tr>
<tr>
<td>Waste Avoided</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>(Investment Recovery)</td>
<td>10,155</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

In addition, Aquarion generates Water Treatment Residuals (WTR) as part of its water treatment process. Approximately 13.9 million gallons of WTR liquids were recycled into the facility or discharged in accordance with regulatory permits.

View previous years' [waste management information](#).

### Environmental Compliance

We are committed to conducting our operations in accordance with all applicable environmental laws and regulations, and maintain operational controls, policies, and procedures to meet, and often go beyond, compliance requirements. If an issue is identified, root cause investigations are expeditiously conducted to prevent recurrence. In 2018, Aquarion received 20 Tier 3 violations for water monitoring that was not completed on time. None of the violations were due to poor water quality, and all monitoring and reporting is now up to date. Additionally, we have strengthened our internal controls to ensure future deadlines are met.

<table>
<thead>
<tr>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Citations</td>
<td>4</td>
<td>8</td>
<td>4</td>
<td>3</td>
<td>5</td>
</tr>
<tr>
<td>Penalties</td>
<td>$0</td>
<td>$15,000</td>
<td>$166,700</td>
<td>$29,478</td>
<td>$0</td>
</tr>
<tr>
<td>Aquarion Notice of Violations*</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td>20</td>
</tr>
</tbody>
</table>

*All Citations, Penalties and Aquarion Notice of Violations are accurate as of June 30, 2019.

Our environmental policy is available [here](#). Environmental awareness training is provided to all new employees.

### STEWARDSHIP

Eversource is committed to environmental stewardship. We value our native resources and take great care to promote conservation and manage natural and cultural resources.

### Promoting Stewardship

Eversource actively promotes environmental stewardship through our Eversource Land Trust and partnerships with other groups, including:

- In 2012, the [Eversource Land Trust](#) was formed to permanently protect key open spaces owned by Eversource. We work closely with state biologists and resource conservation professionals, and under their guidance, the Trust completed the enhancement of 26 acres during the winter of 2017. The goal of this endeavor is to create vibrant early...
successional habitat within a large block of core forest, supporting species that rely on this critical and declining specific type of habitat throughout New England.

- Eversource is renewing its commitment to partnering with the National Fish and Wildlife Foundation (NFWF) and funding the New England Forest and Rivers Fund through 2020. This program is committed to restoring and sustaining healthy forests and rivers that provide habitat for diverse bird populations, as well as freshwater and diadromous fish populations in New England. Previously, Eversource has also partnered with NFWF on the Partners for New Hampshire’s Fish and Wildlife program. To learn more about these partnership and details on grants, please visit the NFWF website.

- Eversource Foundation is supporting The Discover the Power of Parks Program, a collaboration with the New Hampshire Department of Natural & Cultural Resources and The National Student Conservation Association (SCA) that places interpreters throughout the New Hampshire state park system with a focus on the natural resources of the state and conservation. Along with funding and providing resources for the interpretive program, Eversource actively participates by organizing employee volunteer events working side by side with SCA interns to provide stewardship and conservation work in local parks. Trail maintenance, bridge building, and wetland protection have been completed though these Eversource volunteer efforts. In 2019, Eversource volunteers will work with the SCA interns and state park staff to help remediate invasive plant species on the summit of Mt. Washington.

- Eversource continues to work and partner with the Native Plant Trust to conduct surveys of threatened and rare flora. Many of their targeted species can be found within the limits of the rights of way. The goal is to collect seeds for banking if the species continue to decline as the preferred habitats become scarce.

- The Connecticut Bird Atlas Project is a significant three-year undertaking to map all bird species within the state. Data collected on breeding, migrating and wintering birds will be used to understand current populations in comparison to a study from the early 1980s. Power line corridors provide some of the best early successional habitat for birds, and in some areas the last significant types of this specific critical environment. Eversource is committed to working with the Connecticut Bird Atlas Project and obtaining meaningful results, sharing access and information for the success of the project, and helping wildlife biologists understand current conditions in Connecticut.

- Eversource supports and participates in Connecticut Audubon Society’s citizen science partnership Osprey Nation. The goal of Osprey Nation is to create a long-term record of data to provide information on the health of the osprey population to conservationists.

Preserving Biodiversity

Our construction and maintenance work is planned and executed with utmost care to minimize and prevent, whenever possible, impacts to wetlands, threatened and endangered species and cultural resources. Wetlands are a vital link to the health of waterways and downstream biotic communities, as they improve water quality, retain floodwaters, recharge groundwater, provide fish and wildlife habitat and support recreation activities such as boating and fishing. We manage our lands to preserve – and in many cases to create – wildlife habitats. Maintenance practices within our rights of way aim to promote biodiversity and sustainable communities of mammals, reptiles, amphibians, birds, insects and plants. Additionally, formal Best Management Practices are in place for projects where protected species have been identified, to ensure all work is done within established guidelines.

- **Ospreys:** Eversource follows strict guidelines set forth by the United States Fish and Wildlife Service when it comes to maintaining our system around osprey nests. We do not remove nests that contain an egg or a flightless chick and work around active nests that contain eggs or chicks is minimized until the young have fledged. Once the nests are clear, we remove them from utility poles, as nests pose a risk to the electric system, people and ospreys themselves, as nests have a potential to cause a fire. When appropriate, we partner with the Audubon Society to install platforms for nesting osprey.

- **Peregrine Falcons:** Eversource has assisted the National Heritage Foundation as they tagged four peregrine falcon chicks living on one of our 400-foot-high transmission structures in Weymouth, Massachusetts. Our Eversource team helped the wildlife experts safely climb our structure, provided safety gear and had crews on the scene standing by. Unlike osprey, nesting peregrine falcons don’t add nesting material, so they don’t impact our equipment. For the wildlife experts, this was an exciting opportunity, because they don’t often get the chance to tag chicks.
• **New England Cottontail** is the only native rabbit in Connecticut and relies on early successional forests and shrublands for breeding, foraging and cover. The state of Connecticut has identified priority habitat areas for New England Cottontail and, when working in these areas, our project teams and vegetation management crews implement specialized best management practices to retain shrubs and low-growing woody vegetation. In addition, when clearing non-compatible vegetation from within the right of way we will strategically place piles of cut, woody vegetation that provide shelter for overwintering rabbits. In these areas we continue to manage for low-growing woody vegetation.

• **Eastern box turtles** are a state-listed species in our region that tend to prefer the early successional habitat of our rights of way in Connecticut and Massachusetts. In Massachusetts, we partner with the Natural Heritage & Endangered Species Program (NHESP) to offer an annual turtle training event open to utilities and vegetation management companies, enabling staff responsible for vegetation management activities within state-listed turtle Priority Habitat to complete required turtle protection training. In Connecticut, the Wildlife Division of the DEEP requires both contractor education as well as “turtle sweeps” prior to the commencement of work within turtle habitat. Our Transmission team has also used a canine assistant to locate turtles within the rights of way, so we can ensure clear access paths and work areas for vehicles entering turtle habitat.

• **Karner blue butterflies** are a federally listed endangered species and protected in New Hampshire. Eversource partnered with New Hampshire Fish and Game to promote Karner blue butterfly habitat within our rights of way on Fish and Game managed lands in pine -barren habitat in Concord. Using Integrated Vegetation Management techniques, habitat for the butterfly is preserved and enhanced. The right-of-way habitat area is part of a larger study area for promotion of the butterfly by New Hampshire Fish and Game.

• **Shrubland Birds**: Eversource has supported a comprehensive graduate research effort through the University of New Hampshire that studies the habitat and use of transmission right of way corridors and other clear-cut areas by shrubland bird species. Forty-one species of birds in New England require shrublands as habitat, and most are experiencing significant population declines. Over the course of two years, the study documented 78 species of birds, 27 of which are considered obligate shrubland nesters. The study collected biometric and vegetation plot data to assess whether there are preferential vegetation management strategies that can be used to optimize this important habitat in transmission right of way corridors.

• **Frosted Elfin** is a species of butterfly which is protected in Massachusetts, Connecticut and New Hampshire. It prefers dry, upland habitats dominated by low-growing vegetation that supports communities of its host plants, wild indigo and lupine. Within many of our rights of way, we have identified stands of host plants supporting frosted elfin populations. To maintain these communities, our vegetation management crews implement best management practices to avoid impact to the frosted elfin and host plants.

### Responsible Land Management

Eversource owns and manages approximately 43,000 acres of land in Connecticut, Massachusetts and New Hampshire. The majority of these properties are associated with electric or natural gas operations, including transmission line corridors, substations and office buildings, while others are held for future utility uses or inherent conservation value. We value our role as a responsible land steward and dedicate professional resources to maintain the integrity and long-term viability of the land we manage. We have established formal plans for ensuring the careful management of the land’s natural and cultural resources. Our focus is on:

• Maintaining forest health and protecting wildlife habitat.
• Soil preservation, water resource protection, and agricultural stewardship.
• Cultural resource management.
• Maintaining public recreational and educational uses.

We develop relationships with federal, state, municipal and private land-use agencies and not-for-profit land, wildlife and conservation groups to collectively coordinate management objectives.

For additional information and to join us in discovering our great outdoors, please visit the Eversource [Land Management website](#).
Vegetation Management on our Rights of Way

The goal of our vegetation management activities is to maintain a stable community of shrubs, grasses and other native, low-growing vegetation in the power line rights of way we manage. This type of vegetation provides the ideal environment for the safe and reliable operation of our electric system, as well as an increasingly rare habitat for a variety of wildlife which favors this type of growth. Eversource employs an integrated vegetation management approach to control targeted plant species through a combination of manual, mechanical and chemical methods. Please see our Reliability & Resiliency Initiative section for more information.

Forest Management

We manage approximately 11,800 acres of forest land (about 120 properties) in Connecticut, New Hampshire and Massachusetts, which contain beneficial wetlands, vernal pools, water courses, critical habitats and scenic resources. Eversource promotes sound forest management under the direction of licensed professionals, resulting in the sustainable production of timber and forest health.

Wildlife Management

Species and habitats known to be rare or of special concern are accommodated in both our operational activities and in our land management planning. A conservation easement of 25 acres in Massachusetts was established for the preservation of Eastern Box Turtle and Eastern Wormsnake habitat under the purview of the Massachusetts NHESP and Audubon Massachusetts.

We work closely with the Connecticut DEEP Wildlife Division to make 2,500 acres available to the public for regulated hunting activities. We also administer a private land hunting program on another 2,100 acres of land in Connecticut.

Cultural Resource Management

Cultural resources such as historic structures and archaeological resources, including pre-contact Native American village sites and early post-contact settlement sites, are just a few examples of our amazing cultural heritage in New England. We recognize the importance of these resources and incorporate their management and protection into our operations. New construction projects as well as maintenance work within lands managed by the utility often require formal consultation and cultural resources investigations. We employ a cultural resources specialist and proactively work with the relevant State Historic Preservation Offices, Tribal Historic Preservation Offices, and other key stakeholders to identify and protect resources of significance, to the maximum extent possible.

Recreation Opportunities

Many of our company lands are open to the public for passive recreational uses, including hiking, nature study, fishing and cross-country skiing. In response to public interests, Eversource Land Management is formalizing agreements for both a mountain bike trail and rustic camp sites for the Connecticut River Paddler’s Trail. The mountain biking trail will partner with New England Mountain Biker’s Association while the camp sites are located on King’s Island (Eversource Energy Land Trust property) and will partner with the Connecticut River Conservancy. Please visit our Land Management website to learn more about recreational activities on our lands.

Supporting Local Agriculture

Our land holdings also include nearly 480 acres that are actively managed for agricultural purposes. Our objectives for these lands are to protect soil and water quality while maintaining long-term agricultural productivity.

We encourage local farm initiatives and currently license property to members of The Farmer’s Cow in Brooklyn, Connecticut, and to Graystone Farm, an organic farm in New Milford, Connecticut. We license these properties to interested farmers and work with the farmer, in addition to state and federal agricultural agencies, to identify best management practices that include crop selection and soil conservation.
OUR BUSINESS

About Our Company

Eversource is a Fortune 500 and Standard & Poor’s 500 energy company based in Connecticut, Massachusetts and New Hampshire. We harness the commitment of our employees to build a single, united company around the mission of safely delivering reliable energy and water for our four million customers. Sustainability is embedded into all that we do, including technology innovations, our growing renewable energy portfolio, the environmental considerations of our operations, and how we personally contribute to the vitality of our communities and grow our business in a responsible manner.

<table>
<thead>
<tr>
<th>Company Profile</th>
<th>As of 2018 Year End</th>
</tr>
</thead>
<tbody>
<tr>
<td>Employees¹</td>
<td>7,998</td>
</tr>
<tr>
<td>Customers (Electric)</td>
<td>3,202,992</td>
</tr>
<tr>
<td>Customers (Gas)</td>
<td>533,295</td>
</tr>
<tr>
<td>Customers (Water)</td>
<td>227,632</td>
</tr>
<tr>
<td>Communities Served (Electric)</td>
<td>499</td>
</tr>
<tr>
<td>Communities Served (Gas)</td>
<td>123</td>
</tr>
<tr>
<td>Communities Served (Water)</td>
<td>59</td>
</tr>
<tr>
<td>Service Territory (Electric)</td>
<td>13,230 sq. miles</td>
</tr>
<tr>
<td>Service Territory (Gas)</td>
<td>3,254 sq. miles</td>
</tr>
<tr>
<td>Miles of Natural Gas Pipeline</td>
<td>6,697 miles</td>
</tr>
<tr>
<td>Transmission Lines</td>
<td>4,354 cable miles</td>
</tr>
<tr>
<td>Distribution Lines</td>
<td>57,995 circuit miles</td>
</tr>
<tr>
<td>Transmission and Distribution Water Mains</td>
<td>3,625 miles</td>
</tr>
<tr>
<td>Liquefied Natural Gas Plants</td>
<td>3 facilities</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Generation Facts as of 2018 Year End*</th>
</tr>
</thead>
<tbody>
<tr>
<td>Type of Plant</td>
</tr>
<tr>
<td>Solar**</td>
</tr>
</tbody>
</table>

¹Includes 7,681 Eversource employees and 317 Aquarion employees.

*Solar claimed capability represents the direct current nameplate capacity of the plants. By the end of 2019 we expect to complete construction of additional solar sites, bringing our total claimed capability to 70 MW.

On January 10, 2018, PSNH completed the sale of its thermal generation assets pursuant to a 2017 purchase and sale agreement. The thermal generation facilities included approximately 1,100 MW of coal, natural gas, biomass and oil-fired electricity generation facilities. On August 26, 2018, PSNH completed the sale of its hydroelectric generation assets pursuant to a separate 2017 purchase and sale agreement.
2018 Awards and Recognition

Eversource has been recognized by many organizations for our operating efforts, including:

Corporate
- **National Association of Corporate Directors (NACD):** Named finalist for NACD NXT award for “outstanding commitment to strategic, forward-thinking board composition and recruitment practices”.
- **Associated Industries of Massachusetts (AIM):** 2018 Sustainability Award for focus on Diversity of Leadership promotions, hiring diverse talent and the transformation of its Board of Trustees.
- **Corporate Responsibility Magazine:** One of the 100 Best Corporate Citizens in the United States in 2018, recognizing standout environmental, social and governance performance.
- **Employer Support of the Guard and Reserve/U.S. Department of Defense:** 2019 Defense Employer Support Freedom Award for supporting employees who participate in the U.S. National Guard and Reserves.
- **Institutional Investor:** Best Investor Relations Professional (Utilities Sector), Eversource tied for second in Utilities Sector for “Best ESG/SRI Metrics”.
- **Business New Hampshire magazine:** Business of the Year in New Hampshire for business services.

Community
- **Boston Business Journal (BBJ):** Top Corporate Contributor: one of 100 companies qualified for the distinction by paying out at least $100,000 in cash contributions to Massachusetts-based charities.
- **Salvation Army:** Outstanding Service Award for employee volunteer efforts.

Operations
- **Edison Electric Institute (EEI):** EEI Emergency Recovery Awards for outstanding power restoration efforts after three consecutive nor’easters in March 2018 hit Connecticut, Massachusetts and New Hampshire and for efforts following a severe storm in Connecticut in May 2018.
- **National Arbor Day Foundation and Massachusetts Department of Conservation and Recreation:** Eversource Vegetation Management in Massachusetts presented with a Tree Line USA award for investments in tree care, education, professional staff, tree planting, and community involvement.

Clean Energy / Energy Efficiency / Sustainability
- **Newsweek Green Rankings** placed Eversource 20th among the 500 largest publicly traded companies in the U.S. in 2017 (the latest year for which rankings were published).
- **Ceres** number one ranking in energy efficiency among investor-owned utilities in their 2016 report Benchmarking Clean Energy Deployment (the latest year for which rankings were published).
- **American Council for an Energy-Efficient Economy (ACEEE):** 2017 Utility Energy Efficiency Scorecard (the most recent rankings) ranked Eversource first in Massachusetts and fourth in Connecticut among the 51 largest U.S. electric utilities.
- **New Hampshire:** Eversource awarded for sponsoring NHSaves’ income-eligible Home Energy Assistance and Home Performance with Energy Star programs, and Mass Save’s Commercial and Industrial Water Heater initiative.
- **Environmental Business Council of New England:** Eversource and its partner, the National Fish & Wildlife Foundation, recognized for Leadership by a Non-Profit Organization for dedication to the restoration and sustainability of healthy forests and rivers in New Hampshire.
- **Globalcycle:** Sustainability Award for leadership in recycling wastewater in Massachusetts.
- **ENERGY STAR Partner of the Year Sustained Excellence Awards in Connecticut, Massachusetts and New Hampshire.**
Corporate Governance

Ensuring that we operate and act each day with transparency, honesty and integrity, accountability to all stakeholders, and responsibility, is something that starts at the top with our Board of Trustees.

Our Board ensures that the company has a clear and acceptable purpose, strategic and operational direction, and that the business of the company is managed effectively, taking into consideration economic circumstances along with regulatory and legal requirements. The Corporate Governance section of our website contains the various policies, charters, guidelines and information relating to our Board of Trustees, including our Corporate Governance Guidelines, the Charters of each of the Board of Trustees’ Committees, and biographical information on our Board Members. These documents, together with those described in the following section on Compliance, provide the framework for the governance and compliance culture of our company, with the goal of enhancing long-term value for shareholders while also fulfilling customer, commercial, community and public service needs and obligations.

We maintain effective corporate governance standards through our Corporate Governance Guidelines and other programs and policies, which include the following:

- All trustees are elected annually and by a majority vote of the common shares issued and outstanding.
- Ten of our 11 Trustees are independent, as are all Audit, Compensation, Corporate Governance, and Finance Committee members.
- We have adopted a proxy access provision.
- We maintain an effective enterprise risk oversight function, with substantial focus on cyber and system security, through our Audit and Finance Committees.
- We require that Trustees retire at age 75.
- We have a Lead Trustee and hold at least three independent trustee meetings every year.
- We have an ongoing shareholder engagement program.
- Our executive compensation policies include share ownership and holding guidelines, a clawback policy that includes clawback of incentive compensation in the event of inappropriate personal behavior or treatment of co-workers, and double trigger change in control vesting provisions.
- We do not provide gross-up payments in new or materially amended executive compensation agreements, prohibit any types of hedging, pledging or similar transactions by officers or trustees, and do not pay dividends on equity awards before vesting.

We also have a strong commitment to diversity at both the Board and employee level, which contributes greatly to the success or our Company. Our 11-person Board of Trustees is comprised of three women, two of whom are African American, and an African American male, and an Asian American male. This puts us in the top tier of the Boards of the companies that comprise the Edison Electric Institute, the electric industry’s most prominent industry trade group.

Further information can be found in our Proxy Statement.

Ensuring Compliance

Doing what’s right – ethically, fairly and honestly – is the cornerstone of our corporate governance and corporate compliance culture. In that respect, all of Eversource’s trustees, officers, and employees must abide by the principals of Eversource’s Code of Business Conduct. Additionally, the Board of Trustees (the “Board”) has adopted a Code of Ethics for Senior Financial Officers, a Related Party Transactions Policy and a Political Activity Policy. The company also has a Conflict of Interest Policy, Insider Trading Policy and Financial Disclosure Policy in place. These policies collectively address day-to-day activities and reflect our commitment to conduct ourselves ethically, respectfully and honestly.

All officers and employees receive communication on the Code of Business Conduct and corporate policies, such as Conflict of Interest, Fraud Prevention and Detection, Prevention of Discriminatory Harassment, and Fitness for Work, which together outline the need to demonstrate inclusive, respectful, honest and ethical behavior as they perform job-related tasks and interact with each other, customers and the public. Throughout employees’ careers, training is provided to ensure ongoing awareness and understanding of the Code of Business Conduct and company policies and procedures.
Eversource also maintains a Corporate Compliance Hotline that is available to anyone as a simple way to report known or suspected compliance and/or ethics violations on an anonymous or identified basis. The hotline, which can be accessed by phone or via a secure website, is operated and administered by an outside vendor (NAVEX Global) and available 24 hours a day, seven days a week. Eversource’s hotline is intended to complement in-person, phone or email reporting to managers, supervisors, the Corporate Compliance Officer or Human Resources.

Eversource’s Compliance and Ethics Committee, which is chaired by the Chief Compliance Officer, provides guidance and assistance to management to ensure adherence to applicable laws, regulations, industry standards, and the Code of Business Conduct by the company and its employees. The Committee provides oversight for the development and implementation of the Eversource Corporate Compliance Program; reviews key compliance topics and issues that could materially impact Eversource; interfaces with the Legal, Internal Audit, Human Resources and Enterprise Risk Management Departments; and Enterprise-level compliance committees to thoroughly monitor and assess, and ensures the effective mitigation of compliance risks, and periodically reports to the Audit Committee of the Eversource Board of Trustees to assist it in fulfilling its compliance oversight responsibilities.

Ethics and Risk Management

The Board of Trustees, both as a whole and through its committees, is responsible for the oversight of the company’s risk management processes and programs. Our Enterprise Risk Management (ERM) program applies a well-defined enterprise-wide methodology to allow our Risk Committee, comprised of senior officers, to identify, categorize, prioritize, and mitigate the principal risks to the company. The ERM program is integrated with other assurance functions throughout the company, including Compliance, Auditing, and Insurance, and has high management visibility.

In addition to known risks, ERM identifies emerging risks to the company through participation in industry groups, discussions with management and in consultation with outside advisers. Our management then analyzes risks to determine materiality, likelihood and impact, and develops mitigation strategies. Management broadly considers our business model, the utility industry, the global economy, climate change and the current environment to identify risks. Risks identified during the ERM process have formal, actionable, measurable mitigation plans, are monitored on a regular basis, and are reported to the Risk Committee and Executive management quarterly and semi-annually, respectively. Risks are also periodically discussed with the Board Committees or the full Board of Trustees, as appropriate, including reporting on how these issues are being measured and managed. Additionally, a comprehensive annual report on ERM is made to the Finance Committee, which is also provided to and reported on to the full Board. Major risks are also disclosed in our annual report and 10-K.

Financial Performance

In 2018, Eversource represented another year of attractive earnings, dividend and share price growth. We reported earnings per share of $3.25, compared to $3.11 in 2017, an increase of 14 cents or nearly 5%. We grew our common dividend by 6.3% to an annualized rate of $2.02 per share. In February 2019, we announced a common dividend increase of another 6% to an annualized rate of $2.14 per share.
Our total return to shareholders – the combination of the common dividend and share price appreciation – was 6.4% in 2018, a level of return that was significantly better than the 3.7% return for the EEI Index of 42 companies and the 4.4% decline in the S&P 500 over the same period. We consider total shareholder return to be our report card to shareholders and are very proud to report that our return over the short and long-term has outperformed the industry and the broader market.

**Total Shareholder Return**

<table>
<thead>
<tr>
<th></th>
<th>Eversource</th>
<th>EEI Index</th>
<th>S&amp;P 500</th>
</tr>
</thead>
<tbody>
<tr>
<td>2018</td>
<td>6.4%</td>
<td>3.7%</td>
<td>-4.4%</td>
</tr>
<tr>
<td>3-Year</td>
<td>40.1%</td>
<td>36.0%</td>
<td>30.4%</td>
</tr>
<tr>
<td>5-Year</td>
<td>80.4%</td>
<td>68.5%</td>
<td>50.3%</td>
</tr>
<tr>
<td>10-Year</td>
<td>279.4%</td>
<td>176.4%</td>
<td>243.0%</td>
</tr>
</tbody>
</table>

We also maintained our A+ corporate credit rating at Standard & Poor’s – two notches above any of our electric utility peers. Strong credit ratings enable better access to capital markets and lower interest costs, benefitting our customers in the form of lower prices.

Eversource also maintained our A+ corporate credit rating at Standard & Poor’s throughout 2018. Despite a downgrade of that rating in mid-2019, no electric utility peers currently have a higher rating than Eversource. Strong credit ratings enable better access to capital markets and lower interest costs, benefitting our customers in the form of lower prices.

Eversource has aggressively courted socially responsible investment (SRI) funds for the past several years. As of the end of 2018, Eversource shares were in 143 funds based in North America or Europe that were either dedicated socially responsible funds or were part of a family of funds that screen stocks for ESG attributes before certifying them as investable. Many of those funds exclude a number of U.S. electric utilities from their portfolios, particularly if coal represents a significant source of generation. As a result, our sustainability profile is a competitive advantage in attracting equity capital.

The number of SRI funds with Eversource shares in their portfolios is highlighted below.

We have been a leader within our trade groups, the Edison Electric Institute and the American Gas Association, instandardizing ESG disclosures. In 2017, the nation’s electric companies became the first industry in the country to adopt a common set of ESG disclosures. In December 2018, natural gas companies similarly adopted a common set of ESG
disclosures. Eversource was one of the first companies to post such disclosures for both our electric and gas operations; they can be found on our website at ESG Initiatives.

More recently, we completed our first ever issuance of “Green Bonds” on May 17, 2019, with proceeds used to support our industry-leading, low-carbon, clean energy initiatives. The proceeds from the $400 million, 3.25% debentures that mature on May 15, 2029, were used to fund various “green” initiatives including investments to help make our customers’ homes and businesses more efficient and new solar projects. The favorable rate reflects extremely high investor demand and our strong credit rating profile.

Historical and detailed financial information is available in Eversource’s Annual Reports.

**Sustainable Supply Chain**

Eversource is committed to sustainability in its supply chain and recognizes the importance of ethical behavior in both business relationships and in the workplace. To clearly set out our expectations for suppliers, Eversource requires all vendors to adhere to our Supplier Code of Business Conduct.

We actively support industry-wide expansion of supply chain sustainability through participation in the Electric Utility Industry Sustainable Supply Chain Alliance (“EUISSCA”). EUISSCA is a collaboration of utilities working together to advance sustainability best practices in utility supply chain activities and supplier networks. Focusing on non-fuel suppliers, EUISSCA’s goal is to work with industry suppliers and other interested parties to improve environmental performance and advance sustainable business. The Eversource Vice President of Supply Chain, Environmental Affairs, and Property Management serves on their Executive Committee.

**Supplier Sustainability Program**

In 2018, we enhanced our supply chain sustainability program by scoring ESG efforts during our procurement process. Scores for all awarded vendors will be tracked on an ongoing basis to monitor progress and ensure supplier compliance with laws and regulations. The program seeks to:

- Understand supplier sustainability efforts.
- Communicate our commitment to sustainability.
- Screen to differentiate supplier choice if all else is equal.
- Establish a baseline of supplier sustainability performance.
- Enable future trending.
- Start conversations on sustainability opportunities in our supply chain.

View Questions and baseline 2018 performance from key suppliers.

**Environmental Management of Suppliers**

We expect our suppliers to comply with applicable environmental laws and regulations and to operate in an environmentally responsible manner. Suppliers engaged in environmental work are monitored by experienced internal Environmental Coordinators (ECs) and Environmental Specialists to ensure projects meet contractual and regulatory obligations. Environmental staff also provide performance and spending feedback to vendors and company management, maintain compliance records, and interface with regulatory and community stakeholders.

Eversource utilizes pollution vendors to pick up, transport, and dispose of regulated wastes from company facilities. The vendors also provide 24/7 emergency response support to releases of oil and hazardous materials from company equipment. In 2018, Eversource revised the spill contract to allow ECs to hire pollution vendors based on geographic proximity to spill sites. This provision will reduce vendor travel mileage, reducing vehicle emissions, and facilitate faster responses to mitigate environmental impacts from active spills.

We engage environmental permitting vendors to identify and implement the most environmentally conscious construction methods in coordination with trade vendors. Trade vendors are required to comply with environmental best management practices and receive project-specific environmental training regarding wetlands, endangered species and cultural resources.
Professional services vendors are selected on a "most qualified" basis and include engineers, geologists, hydrologists, chemists, toxicologists, environmental scientists and licensed environmental professionals.

Through internal audits we ensure that vendors are in compliance with federal and state hazardous waste management rules applicable to cleanups, waste transport and waste disposal.

**Commitment to Supplier Diversity**

Eversource provides all suppliers with equal access to procurement opportunities, promoting supplier participation reflective of the diverse business community. Together with our diverse suppliers, we are expanding business opportunities, advancing suppliers' visibility and growth goals, and creating valued business relationships.

We are committed to the active inclusion of diverse businesses in our supply base, including:

- Small Disadvantaged Business
- Woman Owned Small Business
- Veteran Owned Small Business
- Service Disabled Veteran Owned Small Business
- Hub Zone Certified Small Business
- Minority Owned Business Enterprise
- Woman Owned Business Enterprise
- Veteran Owned Business Enterprise
- Disadvantaged Business Enterprise
- Disabled Owned Business Enterprise
- LGBTQ Owned Business Enterprise

In 2018, Eversource spent $585.2 million with Small & Diverse Businesses, up from $470.9 million in 2017.

Eversource actively participates in the direction of Supplier Diversity in the New England region by supporting the Greater New England Minority Supplier Development Council (GNEMSDC) as a Gold Sponsor, and as a member of the GNEMSDC Board of Directors. In 2018, Eversource became a corporate member of the Center for Women’s Excellence, which is the Women Owned Business Enterprise National Council’s regional affiliate.

Eversource employees have been recognized for their D&I leadership including a 2018 Top 30 Champion of Supplier Diversity by Diversity Plus Magazine and the Disability: IN “Advocate of the Year-Supply Chain Inclusion” Award, given to a leader who has demonstrated outstanding commitment to the utilization and growth of disability-owned businesses.

**Supplier Relationship Management Program**

Eversource is committed to working collaboratively with our strategic suppliers to drive value, reduce risk, and strengthen our competitive position through regular performance management meetings with our top vendors. We have formalized our Supplier Relationship Management (SRM) activities into a formal SRM Program with a critical subset of our top-spend suppliers.

Eversource's SRM Program includes:

- Templated scorecards, including standardized Key Performance Indicator (KPI) scoring methodology and consistent Safety, Diversity, and Sustainability KPIs across all supplier scorecards.
- Quarterly Performance & Development review meetings facilitated by a procurement agent with business partners and suppliers.
- Annual Review & Strategic Planning meetings facilitated by a procurement agent with Eversource and supplier senior-level management.
- Vendor Risk Profile comprised of IT Security, Physical Security, and Safety incorporated into the Vendor Review Calendar.

As our SRM Program develops, we will continue to improve and expand the program to partner with additional suppliers and further incorporate Vendor Risk into our Supplier Scorecards.
SERVING OUR CUSTOMERS

Customer Experience

At Eversource, we’re always working to serve our customers better, delivering new customer service solutions and enhancing the ways our customers interact with us to make doing business quick and easy.

2018 Customer-Focused Highlights:

- Our new, one-company outage map provides customers more detailed outage information than ever before, including the information our customers have told us they value most – start time, number of customers affected, outage cause and estimated time of restoration – for a one-stop resource during an electric outage.
- A new Payment Plan Portal on Eversource.com enables eligible customers to create a payment arrangement on the web without having to call to speak to a customer service representative. Upon completion, customers receive a confirmation email documenting the details of the arrangement, in addition to being sent a payment letter via mail.
- Enhanced analytics on Eversource.com are providing insight into how customers use our website and help identify any pain-points within their online journey. Surveys are used to solicit feedback on specific interactions as well as a user’s entire online experience. The new toolset also includes behavioral insights that score the interaction based on frustration, engagement and navigation, to show the amount of customer effort required.

New Opportunities

- We continue to build on our self-service tools and digital capabilities for customers, including the launch of a new mobile app for Apple and Android phones to make Eversource account management easier and more convenient. Features include the ability to view and pay a bill, manage paperless billing, report or check an electric outage, as well as fast access to our outage map and customer service contact information.
- Enhancements to our online Start Service process enable customers to easily set up their gas and electric service in a single, online transaction. New features include the ability to future schedule move-in orders and a confirmation email with additional, helpful information following each transaction. We’ll continue to improve this process by providing immediate access to account numbers to facilitate paperless billing and customer preference enrollment at move-in.

The voice of our customers is a key driver of our customer experience transformation. Eversource is proud to be the first energy company to engage Stella Connect, a system to deliver near real-time customer feedback right to our Customer Service Representatives following a phone interaction. Hearing in real-time directly from our customers about their interaction will help to identify areas of strength and opportunity in our customer service calls.

For more information on the many ways in which we are investing in energy efficiency tools and programs for our customers, please visit the Energy Efficiency section of this report.

Protection of Customer Information

Eversource understands the importance of protecting our customers’ personal information. We maintain a comprehensive program to help ensure delivery of services and to protect against the loss, misuse and alteration of customer data. Safeguards used to protect this data include:

- Comprehensive information security policies and procedures.
- Risk assessments to identify and address new and changing risks to protect systems and sensitive data.
- Implementation of security solutions and standards based on industry best practices to prevent unauthorized access.
- Reviewing all safeguards on a regular basis.
- Training employees in the proper handling of personal information.

Further information on data we collect, how we safeguard customer information, and how customers can protect their information can be found in our Privacy Policy published on Eversource.com.
Customer Assistance Programs

We understand that there are times when our customers need additional assistance. That’s why we offer payment assistance programs, services and partnerships to help our customers stay warm when the temperature dips – and beat the heat during the summer. We also have bi-lingual representatives available at our call centers and offer language interpreter services. These comprehensive assistance programs ensure that we’re there when our customers need us the most. More information can be found in the Help Pay My Bill section under My Account at Eversource.com.

Eversource programs to help customers manage their energy costs include:

Financial Assistance

- We offer “New Start,” an arrearage forgiveness program, to eligible Connecticut and Massachusetts residential limited income customers who need help in paying down their past-due balance. With every on-time monthly utility bill payment, one-twelfth of the customer’s past-due balance is forgiven. New Start helps participants develop financial management skills by reinforcing and rewarding consistent bill payment habits. In 2018, almost 52,000 customers were enrolled in the program and approximately $22.5 million dollars in customer debt was forgiven. Approximately 80% of New Start participants made at least one budget payment during the program.
- For qualifying, limited-income customers in New Hampshire and Massachusetts, rate discounts are available to reduce the customer’s cost per kilowatt-hour for electricity.
- We will work with customers who are struggling to pay their bill by creating a reasonable payment plan that is tailored to their needs.

Shut-off Protection

- The Winter Protection Plan protects eligible customers from utility service disconnection for non-payment from November 1 to May 1 in Connecticut, and from November 15 to March 15 in Massachusetts. Eligible New Hampshire customers are protected from utility service disconnection from November 15 to March 31 if at least 10% of the balance is paid.
- The Medical Protection Plan provides qualified customers with service protection during a serious or life-threatening illness.

Assistance for Customers with a Medical Condition or Disability

- Eversource notifies customers who depend on electricity for life-support equipment prior to planned power outages, and when there is a potential for weather-related outages due to major storms.
- Eversource offers a specialized TTY teletype and contact number for hearing-impaired and deaf customers.

Customer Outreach

- We keep customers informed about our programs to manage their energy costs through monthly bill inserts, other print media and digital media. We’ve also partnered with local, state, and federal agencies to provide customers with the help and energy they need for every moment of their life.
- Eversource has longstanding partnerships with Operation Fuel in Connecticut, Good Neighbor Energy Fund in Massachusetts and Neighbor Helping Neighbor in New Hampshire. In 2018, Eversource donated more than $265,000 to these programs, with an additional $842,253 donated from customers through our Add-A-Dollar program and other contributions.

Reliability & Resiliency Initiatives

We invested a record $2.83 billion in our core businesses in 2018. The result was that our electric customers experienced service interruptions on average only about once every year-and-a-half, placing Eversource in the top quartile for electric reliability among our peers. On the natural gas side, the rate of pipeline replacements is increasing and will continue to increase over the next several years, thereby improving system safety and environmental performance. We also continued
to support the reliability of the regional electric system with enhanced vegetation management and resiliency work, and with the completion of regional transmission projects, such as the Merrimack Valley project in New Hampshire.

As many customers noted during storms in March and May 2018 that created historic damage, our investments in automating our system are paying off. Many customers were complimentary of restoration times, the work of our crews, and our communications infrastructure, which provided accurate updates of our progress that allowed them to plan and prepare. We continue to focus on projects designed to increase the capability and dependability of our system. Learn more on our website at "Reliable Energy For Every Moment of Your Life".

Reliability Performance

To ensure that we are responding proactively to our customers’ needs for reliable energy, we establish challenging targets at the start of each year and track specific monthly operating performance measures. Each month, operating performance results are communicated to employees.
Historical reliability targets and performance results are available in our appendix.

Examples of some of our key initiatives follow, and further information about planned projects to improve reliability are available on our website.

Eversource Energy Center

The Eversource Energy Center at the University of Connecticut (UConn) is an innovative energy company and university partnership. Our state-of-the-art research, technology and software are solving real-world challenges for our customers where weather, climate and energy intersect.

The Eversource Energy Center is establishing strategic partnerships nationally in the areas of grid resilience, security and modernization. With the Electric Power Research Institute, we are developing a collaboration on storm damage recovery and situational awareness. With the Gas Technology Institute, we are formulating research topics on remote sensing–based monitoring of natural gas and electrical infrastructure, electrical power line systems safety and automated detection algorithms, and post-event evaluations of natural force threats. Within UConn, we work with the Connecticut Institute for Resilience and Climate Adaptation to address the “Sustainability and Resilience” theme of the university’s academic plan.

Our Center’s breakthroughs in science and technology, combined with our field operations and engineering expertise, are delivering significant benefits for our customers and region with greater reliability and superior customer service.

- Weather-induced blackouts on U.S. distribution grids have cost over $1 trillion in damage since the 1980s, with weather events like Storm Irene (2011) and Hurricane Sandy (2012) highlighting the need for improved disaster preparedness, response, and mitigation strategies. The Outage Prediction Model developed by the Eversource Energy Center uses geographical data, data on attributes of the electrical system, and, especially, numerical weather prediction information to predict the impact of storms many days before they happen.

- Stormwise is an innovative and multifaceted forest management and public education initiative that aims to reduce the risk of power outages and other damage caused by wind-related tree failure, especially along wooded roadsides and electricity distribution lines. Stormwise provides management strategies to create storm-resistant roadside woodlands that maintain the functions and beauty of forest ecosystems, while reducing or at least shortening tree-related outages and extending intervals between trimming or management treatments.

- The goal of the flood vulnerability project is to develop a real-time early warning system that integrates existing meteorological, hydrological, and hydraulic models to estimate potential flood damage and risk posed by incoming storms to Eversource substations in Connecticut and Massachusetts.

Vegetation Management

Eversource’s Vegetation Management program balances the needs of customers and communities, with the goal of providing safe, reliable electric service while monitoring growth of trees around power lines. Tree trimming and removal activities reduce both the number and duration of outages and are the most effective means of improving service reliability. Tree trimming also benefits the communities we serve by removing dead or diseased branches and trees that not only threaten power lines and rights of way, but also public roads. Tree trimming is done in accordance with the standards of the International Society of Arboriculture (ISA), and the American National Standard Institute (ANSI).

We have constructed three utility arboretas that serve as educational landscape demonstrations where the “Right Tree in the Right Place” is shown in a natural setting. Sites at the Urban Forestry Center in Portsmouth, New Hampshire, our facility at Legends Drive in Hooksett, New Hampshire and in partnership with the University of Massachusetts at the Agricultural Learning Center at the UMass Amherst campus illustrate proper vegetation to plant underneath, near, and further away from power lines to help prevent tree-related power outages. Trees are planted adjacent to and underneath our distribution lines for the benefit of tree wardens, urban planners, landscape architects, green industry professionals, garden clubs, regulatory staff, municipal and state officials and students. Each arboretum is open to the public year-round to display the growth of each species and characteristics such as flowers, fruiting, and fall color.

Additionally, Eversource recently collaborated with Michael A. Dirr, Ph.D., an internationally known author and tree expert, to develop “30 Trees Under 30 Feet” recommendations for low-growing trees that are compatible for planting near overhead
Eversource has sent over 500 municipalities and more than 1,200 garden centers and nurseries across the Eversource service area.

**Automation Programs**

Eversource employs a large amount of distribution automation on its overhead and underground circuits. When a fault occurs, this equipment automatically isolates the faulted portion of the circuit and restores service to customers in the unaffected portion. Our distribution automation effectively reduces the impact of outage events by over 25% on average, and we are piloting new technologies to provide even more benefits to customers and the electric system.

Eversource is piloting overhead reclosers that can enhance distribution outage mitigation with single-pole switching, which can significantly reduce the impact of objects such as tree limbs that come into contact with utility lines. This faster automatic service restoration will improve reliability and minimize the number of customers impacted from a fault.

We are continually improving and benchmarking our ability to integrate renewable energy onto our distribution system, including a pilot program utilizing cellular technology to seamlessly integrate renewable energy, such as solar farms and fuel cell projects.

**Distribution System Hardening**

Eversource regularly reviews the performance of our system and performs upgrades to bring new construction or retrofit construction to our enhanced design criteria, meeting or exceeding requirements of the National Electrical Safety Code. Investments typically target upgrades that will improve the ability of the system to withstand the impacts of wind, lightning, snow, ice and animals.

One example of a system investment is the Seafood Way Substation on the South Boston waterfront. Eversource constructed the substation to meet the growing demand for power on the waterfront, and to support energy needs in the Greater Boston region. The substation is built on a platform 15 feet above street level on pilings that are sunk some 80 feet below ground. The substation is built at this height to withstand storms and tidal surges.

**Approved Regulatory Programs**

In addition to infrastructure improvements to strengthen the reliability of our system, we are continually working with our regulators to identify and approve new programs that will help to improve our system resiliency.

In Connecticut, Eversource’s [“System Resiliency Plan”](#), a five-year, $300 million infrastructure hardening plan, was approved by the Connecticut Public Utilities Regulatory Authority (PURA) in 2013. In June of 2015, PURA approved an additional $137 million of spending on the plan, which is designed to improve the system’s ability to withstand damage when extreme weather strikes, reducing frequency and duration of power outages from severe weather and improving day-to-day system reliability.

In New Hampshire, Eversource has a Reliability Enhancement Program (REP), developed in conjunction with the New Hampshire Public Utilities Commission (NHPUC). The 2018 program has a revenue stream which supports $2.3 million in specific O&M programs and $9 million in specific capital programs for the year. A filing was completed and approved for Vegetation Management expense at $16.8 million for hazard tree removal, right-of-way clearing and enhanced tree trimming. The program has produced measurable improvements in customer reliability.

**Transmission Reliability Initiatives**

Eversource continually assesses the transmission system to assure that its operation meets regional and national reliability standards. Working in conjunction with ISO-NE, Eversource conducts periodic 10-year look-ahead transmission system studies so that system concerns are anticipated and resolved prior to being experienced in real-time operations.

The most recent ISO-NE study that has been approved addresses reliability needs in the Southeastern Massachusetts/Rhode Island area of the regional transmission grid. ISO-NE identified a suite of 27 individual projects totaling $305.8 million, of which Eversource has 14. In addition, over the next five years, Eversource will continue to implement a series of new transmission initiatives as part of the Greater Boston Reliability, Greater Hartford-Central Connecticut, Southwest
Connecticut and New Hampshire major project initiatives. These initiatives are the result of continued analysis of transmission needs to enhance system reliability and improve capacity and reliability in Eversource's operating territory. In addition to these major projects, there are several smaller line and substation projects that address the reliability and capacity needs identified in these geographic areas.

Major transmission projects are highlighted on our website under "Leadership In Transmission."

**Gas Business Reliability Initiatives**

Reliability, safety and the sustainability of our natural resources are key components in the daily operation of our natural gas systems in Connecticut and Massachusetts. In 2018, we invested close to $390 million in our gas delivery infrastructure. This investment involves a combination of upgrading existing distribution mains and liquid natural gas (LNG) storage facilities as we continue to meet the increasing demand for natural gas in our communities.

Our natural gas business plans directly align with federal regulations, which require all U.S. natural gas companies to identify and address the greatest risks affecting the reliability of their distribution systems.

In 2019, Eversource will continue a class 3 leak repair program to reduce methane emissions in Connecticut. The program will systematically reduce the number of leaks over the next several years, reducing the total number of class 3 leaks on state-of-the-art facilities by more than 60%. These repairs, well above any federal code, will be prioritized based on facility type. In Massachusetts, Eversource began a program to eliminate high-emitter leaks (leaks that are considered to be environmentally significant). High-emitter leaks currently on the system will be repaired within two years. All future high-emitter leaks will be repaired within two years from the date of discovery.

In Connecticut, Eversource was first in the state to implement an accelerated replacement and reliability program; and in 2019, the pace of pipe replacement will be further accelerated. In Massachusetts, the company developed its Gas System Enhancement Plan to prioritize and accelerate the replacement of pipe with new, state-of-the-art plastic piping. This program is approved annually by the Massachusetts Department of Public Utilities (DPU). As a result, Eversource is helping the environment, improving system reliability, and creating the springboard to drive natural gas expansion within its service territories.

**Gas Quality Assurance/Quality Control Program**

The natural gas explosions that occurred in another utility’s territory on September 13, 2018, in Massachusetts’ Merrimack Valley served as a wake-up call for many regional natural gas companies to the importance of implementing safety protocols when installing and servicing natural gas equipment. For many at Eversource, however, it served as reassurance that the company’s natural gas Quality Assurance/Quality Control (QA/QC) program, run by the Policy and Compliance unit in Gas Engineering, has been proceeding in the right direction for some time.

Eversource’s gas QA/QC program was implemented more than three years ago and is comprised of five employees who inspect natural gas installations in the field using various audit methods. One such method is a re-dig program. The teams excavate newly-installed gas lines to make sure installations are done correctly and in accordance with building codes. Non-compliance observations, which were close to 40% when the program began, have dropped below 5% — largely due to these inspections. When installers realize the cost of a complete reinstallation, they have a renewed focus on following the rules and doing it right the first time.

**Grid Modernization**

Our grid modernization program supports investments in new technologies that will increase the capacity of our distribution system to incorporate solar generation and other clean distributed energy resources (DER) while continuously improving customer engagement and the safety, security, resiliency and cost effectiveness of the distribution grid.

On May 10, 2018, the Massachusetts DPU authorized Eversource’s three-year $133 million grid modernization plan (GMP). The three-year preauthorization includes a suite of investments that will modernize our electric distribution infrastructure to improve reliability and facilitate integration of DER. The three-year GMP includes investment in tools to better manage the
grid; increase the automation and flexibility of the system; and improve our communications and advanced sensing capabilities across the distribution system.

As a part of our GMP implementation, we will deploy Volt VAR optimization (VVO) technology on a portion of our western Massachusetts distribution system to demonstrate benefits such as increased system efficiency and reduction in line losses; lower peak demand; reduced GHG emissions; and improved integration of solar generation. Initial results from the VVO program will be available by the end of 2020.

On October 4, 2017, Connecticut PURA approved Eversource’s proposal for investments designed to improve the process to interconnect distributed generation. The approved investments included an online portal to improve the application and tracking process for interconnecting customers and developers. The portal was completed and has been in service as of May 2, 2018. The approved investments also included hosting capacity analysis and mapping tools for developers of solar or other DER facilities to gain more visibility into the relative challenges of interconnecting in specific locations in Eversource’s Connecticut service territory. Connecticut hosting capacity maps developed as a result of this program are currently available to customers at Eversource.com.

In November 2018, Eversource filed a brief as a part of the Connecticut PURA Investigation into Distribution System Planning of the Electric Distribution Companies. Our brief includes a recommendation for Eversource to file a grid modernization plan with Connecticut PURA outlining investments required to support the optimized use of DER in planning and operation of the distribution system.

In May 2019, we announced a proposal to develop the Oyster River Clean Innovation Project, a community microgrid serving the University of New Hampshire campus and critical infrastructure in the surrounding town of Durham. The microgrid will enable the grid to act as an island during extreme weather, ensuring that power serving the campus and critical town facilities is not interrupted. The microgrid proposal includes provisions for us to add solar generation and energy storage as clean energy solutions to improve system resiliency and provide other benefits such as peak load reduction. A decision on the Oyster River project is pending with the NHPUC.

Energy Storage

Eversource has commenced development of two battery storage projects in Massachusetts — the Outer Cape and Martha’s Vineyard Community Battery Projects — after receiving a $55 million pre-authorization in the 2018 rate case. We have also proposed a project in Westmoreland, New Hampshire, subject to regulatory approval.

The Outer Cape Community Battery Project

This project will provide an innovative battery storage solution for one of the most vulnerable areas of our service territory from a storm perspective: the Towns of Wellfleet, Truro and Provincetown. These towns have experienced more than 15 major outage events over the last five years, representing over 45,000 customer outage hours. To address the system reliability needs of the area, we are preparing to construct a 25 MW/38 MWh lithium-ion battery storage facility at the tip of the Outer Cape in Provincetown. The battery will improve reliability by more than 50% for customers in Wellfleet, Truro and Provincetown, based on historic data. The battery will be capable of providing 1.5 to 3 hours of backup power in summer “peak” conditions and up to 10 hours in the winter, spring and fall (when most of the major outages have historically occurred). Pending all necessary approvals, our goal is to commission the project by the end of 2020.

The Martha’s Vineyard Community Battery Project

Martha’s Vineyard is served by four underground cables from Falmouth, Massachusetts. Due to continued development on the Island, the cables come under heavy use in summer peak conditions. Currently, when one of these cables fails or becomes heavily loaded, the Island relies on five diesel-fired generators that date back to the 1950s. The Martha’s Vineyard Community Battery Project will enable the demonstration of reduced reliance on two of the five diesel generators. A 5 MW/20 MWh lithium-ion battery will shave peak to relieve loading on the underground cables and reduce transmission and power costs for customers. Additionally, it will contribute to power quality on the Island and support increased solar photovoltaic hosting capacity. Pending all necessary approvals, our goal is to commission the project by the end of 2020.
The Westmoreland Clean Innovation Project

As part of its efforts to make the electric system more resilient and advance clean energy in New Hampshire, Eversource has proposed the Westmoreland Clean Innovation Project in its 2019 Rate filing. The project includes a 1.7 MW/7.1 MWh grid-connected battery, energy efficiency efforts, and a program to provide incentives for customer-owned batteries, electric vehicle chargers and smart thermostats. This portfolio of coordinated clean energy applications will reduce the frequency and duration of power outages in Westmoreland, New Hampshire, avoid construction of a new overhead power line, help reduce GHG emissions in the region and provide important lessons to enable a more reliable and affordable clean energy future for New Hampshire customers. We plan to complete the project in 2021 once approval is received.

Emergency Preparedness

Eversource is committed to emergency preparedness and business continuity, and strategically coordinates preparation and response efforts for storms and other major emergencies across our service territory. Our executive-led program is reviewed regularly to ensure it is being implemented effectively and maintained at the highest level of excellence.

Eversource takes a comprehensive “All Hazards” view to address business risks, including preparing for and responding to threats to continuity of services.

- We train consistent with the Federal Emergency Management Agency (FEMA) training standards, modules, classroom instruction, drills and exercises, and e-learning modules within a formal, ongoing training and exercise program.
- Major events and preparedness exercises are fully debriefed, after-action reports compiled, and follow-up actions tracked to completion, consistent with continuous improvement and the path to excellence.
- Partnering with our communities, we have pre-identified critical facilities such as hospitals, nursing homes, police and fire departments, to prioritize initial life and safety emergency response actions. Residents with life-sustaining medical equipment in their homes receive proactive outbound calls from us with storm readiness and awareness tips.
- Our common Outage Management System manages electric emergency response and restoration across all three states and includes technology for our customers to receive outage and restoration updates for their electric service by text, email or phone. Updates include time of restoration, outage cause, status updates, and restoration completion. To improve the timeliness and accuracy of restoration data, we deployed mobile technology to our Electric First Responder Field Personnel in 2017. Plans are in place to provide mobile technology to all gas and electric personnel in the next two years.
- In 2018, our training and exercise program included training scenarios involving all operational and support organizations and focused on response and recovery mission capabilities associated with decision-making and communication processes and integration and coordination within and between organizational units.
- The company will be participating in the National Exercise GRIDEX V in November 2019. GRIDEX is an unclassified, large-scale, electricity and gas security and crisis response exercise conducted by the North American Electric Reliability Corporation (NERC) every two years. GRIDEX IV provided the utility industry the voluntary opportunity to exercise their response to simulated severe cyber and physical security attacks. The exercise provided opportunities to coordinate response with other entities including law enforcement, government, suppliers, and interdependent critical infrastructure sectors such as telecommunications and natural gas.
- Our business response plans provide a standardized approach to emergency response, with integrated plans that are scalable to respond to an isolated incident, a regional or state-level event, or to address an incident affecting our entire three-state service area simultaneously.

All our preparedness and response plans emphasize our partnerships and timely communications with key stakeholders in each state. Working with communities, states, and federal agencies, we have established protocols to ensure a coordinated and integrated emergency response. For each state in our service area, we have an extensive communications and liaison team responsible for two-way communication with key stakeholders prior to and throughout an event to ensure up-to-date information is shared.

Our website provides customers with key information during severe events, such as outage reporting, a detailed outage map, real-time updates of crew and restoration status and the ability to stay connected through social media.
Distributed Generation

Distributed Generation (DG) involves the production of electricity from many small energy sources, including solar, wind, fuel cells, and micro turbines. DG can lower customer costs, reduce emissions, and expand energy options for our customers. More information on how Eversource is modernizing our grid for the integration of renewable energy is available in our Reliability & Resiliency section. As of December 31, 2018, Eversource has nearly 2,200 megawatts (MW) of DG interconnected with our facilities as shown in the following table.

<table>
<thead>
<tr>
<th>kW of Interconnected DG (As of Dec. 2018)</th>
<th>Solar</th>
<th>Wind</th>
<th>Hydro</th>
<th>Other</th>
<th>Combined Heat &amp; Power</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>CT</td>
<td>393,859</td>
<td>5,091</td>
<td>114,294</td>
<td>37,193¹</td>
<td>175,549</td>
<td>725,986</td>
</tr>
<tr>
<td>MA Eastern Electric</td>
<td>524,236</td>
<td>56,075</td>
<td>0</td>
<td>4,315</td>
<td>165,563</td>
<td>750,189</td>
</tr>
<tr>
<td>NH</td>
<td>60,862</td>
<td>38,549</td>
<td>131,330</td>
<td>89,684²</td>
<td>19,865⁵</td>
<td>355,346</td>
</tr>
<tr>
<td>MA Western Electric</td>
<td>170,672</td>
<td>17,121</td>
<td>38,740</td>
<td>123,851⁴</td>
<td>N/A⁵</td>
<td>350,384</td>
</tr>
<tr>
<td>Total</td>
<td>1,149,629</td>
<td>116,836</td>
<td>284,364</td>
<td>274,908</td>
<td>356,168</td>
<td>2,181,905</td>
</tr>
</tbody>
</table>

¹ Fuel Cell, ² Biomass, ³ Landfill Gas, ⁴ Bio Gas/Digester Gas, Trash Burner, Other, ⁵ CHP is not separately tracked at MA Western Electric.

Generating facilities using renewable forms of energy may be eligible to receive incentives and grants. To learn more about these incentives and how customers can safely interconnect with our system, please refer to the generator interconnection guidelines available on our website.

In the Community

Eversource is committed to the health and economic well-being of the residents, businesses and institutions in Connecticut, Massachusetts and New Hampshire, and values its role as a responsible corporate citizen.

Charitable Giving

In 2018, through our foundation and corporate giving, Eversource provided nearly $18 million in financial donations to local and regional organizations, including $11 million in Connecticut housing donations, to support economic and community development, the environment, and initiatives that address local, high-priority concerns and needs. We target our giving to ensure the greatest community benefit.

2018 Highlights

- More than 170 volunteer days and charitable events.
- More than 5,500 employees and their family members participating.
- Nearly 30,000 hours serving the neighborhoods where we work and live.
- More than $515,000 donated in support of employee personal giving and commitment through matching grants, Dollars for Doers grants and other giving programs that support community involvement.

In addition to grants to local nonprofit groups, Eversource is the signature or major sponsor of charitable events including:

- Special Olympics Connecticut Winter Games, hosted at our facility in Windsor, Connecticut, was another successful event. Over 600 athletes competed, with the support of 200 coaches and 500 volunteers, including 180 from Eversource. Eversource has been hosting the Games for more than thirty years.
• **Eversource Walk for Boston Children’s Hospital** along the Esplanade in Boston, annually attracts more than 5,000 walkers and in 2018 raised $1.64 million to support the hospital’s critical research, patient care and community health programs.

• **Eversource Walk & 5K Run for Easterseals** in New Hampshire raises hundreds of thousands of dollars to support the important programs and services provided by Easterseals. More than 2,500 participants and volunteers supported the 2018 event.

• **Eversource Hartford Marathon and Half Marathon**, which promotes health, fitness, and enjoyment for athletes of varying ages, experience levels and abilities, and generates more than $14 million of economic value annually to the region with 75,000 spectators, participants and volunteers — including 250 runners and more than 150 volunteers from Eversource.

• **PGA Tour Experience for Junior Golfers** at Travelers Championship is an Eversource sponsored event for young golfers, prior to the Travelers Championship Golf Tournament. In 2018, the Travelers Championship raised $2 million for nonprofit organizations throughout New England.

• **Mass General Cancer Center Eversource Everyday Amazing Race** is a 5K run, walk and 100-yard kids’ dash along the Charles River in Boston. More than 1,000 runners and walkers participated in 2018, raising over $500,000 to support the personalized medicine, early-detection technologies and innovative support care provided by the Center.

Additional information about our community involvement, including environmental stewardship, school programs and the signature sponsorships noted above, can be found by visiting Eversource’s [Community](#) page.

**Volunteer Programs and Employee Giving**

Eversource is proud to offer corporate volunteer programs, which give our employees the opportunity to support nonprofit programs with their time and service. Meet some of our employees who are “Part of Our Community” and see the many ways Eversource encourages employees to “Build Healthier, Stronger Communities.” Each year through our United Way Campaign, Eversource and our employees, together, donate more than $2 million to make a positive difference in the lives of our customers served by United Way agencies in New England.

Additionally, Aquarion offers Environmental Champions Awards that recognize adults, students, small and large businesses, and non-profits whose volunteer efforts have protected or improved Connecticut’s natural resources — its air, water, soils or plant and wildlife communities.

**Community Outreach**

Communications and open dialogue with customers and key stakeholders are a vital component of the work we perform every day. Eversource regularly works with community leaders, public officials, health and human service administrators and educators on critical issues facing the community.

For transmission construction, natural gas expansion and certain electric distribution reliability projects that impact our communities, Eversource supplements these efforts by keeping our customers, communities, and state and local leaders informed through a variety of mechanisms. These supplemental communication measures include meetings with local and other elected officials; mailings; door-to-door outreach; project webpages; dedicated toll-free numbers and email addresses; and public open houses.

To support our communities and to help make a positive difference in the lives of our customers, our Community Relations group awards non-profit organizations with grants to support their important programs. In 2018, over $450,000 was given to organizations across our service territory. We also provide school outreach programs, offering third through sixth grade teachers the option to receive free activity books and lesson plans about electric and gas safety and energy efficiency.

**Positive Economic Impact**

Eversource contributes to the success of our region and actively partners with New England leaders to recruit new businesses and boost our area economies. In 2018, we were an active participant in multiple economic development initiatives in Connecticut, Massachusetts and New Hampshire. These initiatives included extensive construction projects that allowed major companies to expand, sponsorships of organizations that support economic development, and the purchase of tax credits, all benefiting the communities we serve.
We support dozens of Chambers of Commerce throughout New England and in 2018 provided nearly $3 million in funding to various economic development groups who share a goal of helping to boost the economies of New England.

Eversource’s Community Relations team participates in Municipal Economic Development Training sessions led by the Connecticut Economic Resource Center. Community Relations also contributes material to the Connecticut Economic Resource Center’s Economic Review publication. We are actively involved in organizations such as the Connecticut Economic Resource Center, Connecticut Main Street Center Inc., and the Connecticut Business and Industry Association.

We presently participate in four different tax credit programs in Connecticut, offering an incentive for businesses to support community programs. In 2018 alone, Eversource invested over $66 million in tax credits for affordable and historic preservation. The State of Connecticut Housing Trust Fund estimates that a $10 million investment would create 1,290 jobs, 750 housing units, $120 million in additional housing development, and nearly $42 million in wages paid on an annual basis. Over the last five years we have purchased credits for 77 eligible rehabilitation projects under the Historic Rehabilitation Tax Credit Program. This amounted to a total of $99,383,291 in tax credits for total qualified rehabilitation expenditures of $354,456,211. These projects in many cases were abandoned properties that have now been returned to city and town tax rolls throughout the State of Connecticut. Since 2014 under the Historic Homes Rehabilitation Tax Credit Program, Eversource purchased $6.7 million credits for 275 homeowners. This represented over $22.3 million in local rehab expenditures and has helped revitalize local neighborhoods. Since 2014 under the Housing Tax Credit Contribution (HTCC) Program, which is designed to develop low-income and supportive housing throughout the state, Eversource has purchased $38,118,318 in HTCC credits, which have assisted on 114 separate projects throughout the state of Connecticut.

In New Hampshire, Eversource supports over 30 Chambers of Commerce associations, along with business groups such as the New Hampshire Business and Industry Association, New Hampshire Travel Council, New Hampshire Grocers Association, New Hampshire High Tech Council, Small Business Development Corporation and the New Hampshire Economic Development Association. We partner with organizations such as Jobs for America’s Graduates and “Stay, Work, Play” to support workforce development and retention. Community Relations also works closely with state agencies such as the New Hampshire Department of Business and Economic Affairs and the Department of Natural and Cultural Resources to support economic initiatives.

In Massachusetts, Eversource is a member of, and has strong partnerships, with over 30 Chambers of Commerce, Rotary Clubs and other business and economic development organizations such as the Massachusetts Alliance for Economic Development, Economic Development Council of Western Massachusetts, Massachusetts Taxpayers Foundation, 495 MetroWest Partnership and the Associated Industries of Massachusetts.

<table>
<thead>
<tr>
<th>Eversource Economic Benefit</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>2014</strong></td>
</tr>
<tr>
<td>Donations</td>
</tr>
<tr>
<td>Employees*</td>
</tr>
<tr>
<td>Taxes Paid</td>
</tr>
</tbody>
</table>

*Employee numbers are approximate as of end of year, excluding temporary employees, and reflect efficiencies achieved over time.
OUR PEOPLE

Safety

At Eversource, our shared commitment to “Safety First and Always” is a principle and a mindset we weave into the fabric of every job and every task — whether in the field, office or at home. A consistent theme at Eversource is continuous improvement and Safety is at the forefront as we continue to build a strong safety culture, embrace new technologies, and learn with our industry and community partners to improve safety performance.

Building a Strong Safety Culture

In a continuing effort to enhance our safety culture, we provided Safety Leadership training to all levels of management that established the foundation of compliance and further emphasized our commitment to safety as a core value. Key topics included: human performance, job planning and briefings, safety observations, Significant Injury and Fatality (SIF) prevention, incident analysis and injury management.

Building upon our momentum to create an environment of transparency, in 2018 we utilized an industry expert to train close to 700 employees (management and hourly) in Human Performance (HP). This training provided an understanding of key HP principles and how they are connected to safety improvement opportunities. Applying these HP principles into the way we work and the tools we use prevented poor outcomes involving injuries, vehicle driving, and switching throughout the business.

Embracing New Technologies

In January 2018, we installed a new comprehensive safety information management system which allows us to report, track and trend safety related information in one integrated system. The new system incorporates event reporting, incident analysis, safety observations, inspections and more. The system also has an action tracking feature that allows us to track and report on commitments from all modules. Using this new tool, in 2018 we’ve seen an 11% increase (over 4,000 additional observations) in the number of field safety observations conducted versus 2017.

We continue to manage a sizable electric, gas and vegetation management contractor workforce. Late in 2018, we implemented a contractor safety management system (ISNet World) which has enabled us to formalize our contractor safety program and standardize our method for pre-screening prospective contractors prior to awarding contracts. The system also provides company-specific safety performance tracking which has helped drive contractor performance, accountability and regulatory compliance. Leveraging this new tool, we have vetted all of our major contractors and expanded our education and sharing efforts as we strive to improve the safety performance of not only Eversource employees, but of our contractors as well.

Industry and Community Partnerships

Eversource continues our leadership role within the Edison Electric Institute (EEI) to improve contractor safety performance, including membership on the executive board of the Electrical Transmission and Distribution (ET&D) OSHA partnership. This team meets semi-annually and hosts Contractor Safety Summits with electrical contractors from around the country to improve industry-wide safety standards.

Internally, in 2018 we also conducted spring and fall Safety Summits with over 50 of our major contractors, where we reinforced our safety expectations, discussed and learned from events, and encouraged the contractors to exchange safety information and best practices among their peers.

We are committed to keeping the public safe near our lines and equipment. We utilize a variety of resources to conduct electrical safety presentations for first responders, emergency management personnel and other groups throughout our service territory. This training is highlighted by our “Live Line Demonstration” trailer, which allows participants to see first-hand demonstrations of the risks inherent in working on or near electrical equipment.

For more than 20 years, Eversource’s Safety Department has been providing semi-annual electrical hazard awareness training to the new-recruit firefighter training classes at fire and police academies. This program is designed to ensure a safe
and effective response by first responders to electrical system emergencies. The recruits review information about basic electricity, potential hazards, the electric transmission and distribution system, the Eversource Emergency 911 (E911) Priority Level System and more.

Also, for the second straight year, in 2018 we issued a public safety communication targeted at private contractors and public safety officials whose work may bring them in proximity to our lines and equipment. Over 40,000 private contractors across our three-state territory received the publication. In addition to providing key safety information to keep their employees safe, the brochure also included links to our Eversource website where private contractors can access online safety videos to train their employees. Please visit our website to learn more about our residential safety programs and to view important safety videos.

Eversource Safety continues to partner with OSHA to offer electrical safety presentations at their larger regional safety events, which are typically attended by companies not working directly for us but may be working near our facilities daily.

**Safety Performance**

The year 2018 was an especially challenging one regarding storm response. We endured 28 straight days of restoration in our three-state territory due to three successive winter nor’easters in March. A total of 414,176 outages were reported and about 1.75 million customers had their power restored. This was followed by severe weather in western Connecticut where several tornadoes touched down in May, resulting in another seven days of restoration. As part of this process, over 1,000 contractor personnel were oriented to our safety expectations prior to performing work on our system and well over 800 safety observations were conducted in the field. We’re proud to report that there were no significant injuries to employees or contractors throughout our 2018 restoration efforts.

We partnered with the Edison Electric Institute member companies to develop an industry method to better identify precursors to these significant events. As we continue to integrate the precursors into the way we work, we continued to work on preventing SIFs by enhancing metric analysis, job briefings and field safety observations; utilizing a more robust and rigorous approach to switching; and correcting other precursors of high-risk activities. As a result of these activities, we reduced our SIF injuries in 2018 by 30% versus 2017.

Due to our efforts, we have reduced Eversource Corporate Days Away Restricted or Transferred (DART) rate by 49% since 2014. We also have seen a 30% reduction in Preventable Motor Vehicle events during that same time frame.

This performance was achieved by continuously improving our safety program, our safety culture, and the way we work. With our union partners, we are cultivating an environment of improved transparency, trust, accountability and shared responsibility. We’re proud of our Safety journey and continue to live by our core value of Safety First and Always.
Workforce Investment

Eversource recognizes that an engaged workforce is critical to our mission of delivering reliable energy and superior customer experience. Leaders at all levels strive to create a workplace where our employees advocate for the customer, work collaboratively, raise ideas for improvement and focus on delivering a superior customer experience. We build employee engagement through continuous communication, developing talent, fostering teamwork and creating a diverse, inclusive workplace.

To support these efforts and measure our progress, we conduct a bi-annual Employee Engagement Survey to identify areas of high performance and areas of opportunity for the organization, employees and work. Our 2018 survey showed significant positive momentum in our overall favorability with a 6-point improvement over the last survey, including an 11-point increase in employee confidence in the future of Eversource. Employees continued to tell us they like their work, believe we take “safety first and always” seriously and that there is a high level of awareness and behavior concerning our Code of Business Conduct. They also told us they have a clear understanding of our customer needs and what they can do to improve the customer experience.

Our survey also provided insight to how we can continue to build engagement and a performance culture. Key employee engagement action items include efforts to improve the employee and customer experience, seek employee input and thinking, and work collaboratively. Leaders communicated results and developed action plans in response to their team’s survey results.

We have provided improved tools and resources for employees to do their work, such as new technology and mobile devices. Those included a redesigned, informative intranet for quick and easy access to important information and resources; technology that enables real-time collaboration across the organization; an enhanced onboarding process for new hires and managers; and a self-service, online total rewards statement.

We introduced an employee online community consisting of hundreds of employees and have engaged that group for input on several business topics. We will be introducing more frequent pulse employee surveys to seek continuous feedback and make further improvements to the business, customer service, and the employee experience. We also included hundreds of employees in redesigning processes or “customer journeys,” to improve the experience for customers in how they interact with Eversource, including billing and payment, outage communications and initiating service.

We introduced a new, “Plus One” customer service initiative that focuses on improving the customer experience, and leaders’ efforts to sustain a culture of delivering a superior, “plus one” customer experience. Approximately 1,500 customer-facing employees and managers participated in this program in 2018. This included leader-led training with their teams.
additional culture surveys, and follow-up discussion forums about progress and opportunities. We also introduced recognition for those employees who deliver exceptional, “plus one” customer service.

We continued to recognize employees who provide great customer experience through our Customer Excellence Award, which recognizes employees who demonstrate a commitment to go “above and beyond” their job requirements for our customers. In 2018, there were 15 Customer Excellence Award ceremonies for 31 recipients across all three states. As part of the award, winners may designate a charity to receive a company donation on their behalf.

We enhanced opportunities for two-way communication with leaders, including increasing executive visibility throughout the organization, holding multiple town hall and skip-level meetings, and implementing the “Walk in My Shoes” program for employees to learn about other departments.

In 2018, we maintained our supervisor effectiveness programs, which are designed to develop new and current supervisors so that they can lead and deliver the performance necessary to achieve our organizational goals. These programs include:

- **Supervisor and Manager Forums** – Open to all Eversource supervisors and managers, quarterly forums provide opportunities to stay updated on company-wide initiatives and learn about topics important to employees. In 2018, 589 supervisors and 230 managers participated.
- **Electric & Gas Supervisor Cohort Programs** – This two-year comprehensive development program is designed to attract, develop and retain future leaders to ensure a pipeline of qualified supervisors to meet our future talent requirements. This program consists of three primary modules: business and leadership development, technical training, field observations, rotational assignments and final apprenticeship.
- **Based on survey results, we are continuing the “Our Business, Our Future” training program, which provides business-specific knowledge and information to our entire organization. In 2018, 246 employees participated in this program.**

**Workforce Planning**

Strategic workforce plans are developed every year as part of the annual business planning process to identify long-range needs to ensure that we acquire, develop and retain diverse, capable talent. This includes leveraging educational partnerships in critical craft and technical areas and developing proactive sourcing strategies to attract experienced professionals in highly technical roles in engineering, electric and gas operations, and energy efficiency. As part of this process, we identify critical roles and develop succession plans to ensure we have a capable supply of talent for the future.

**Professional Development**

Eversource provides employees with a variety of field and classroom training opportunities throughout their career to support their ongoing success on the job, including:

- A talent management process to identify high potential and emerging talent and ensure their development. We have retained close to 100% of our key talent over the past few years.
- A successful, rotational associate engineering program where engineers rotate through various departments in Engineering, giving them a foundation before selecting a discipline of engineering in which to continue their career.
- **GOLD (Growth Opportunity Leadership Development) Program. We have 41 current participants in this program, which provides educational and professional development opportunities for employees who are recent college graduates.**
- Through our tuition assistance program, Eversource shares the costs of continuing education for professional development and career growth.
- We offer paid internships and co-ops, partnering with local educational institutions to provide on-the-job learning opportunities. In 2018, we hired more than 100 interns and expect to do the same in 2019. Our goal is to provide learning opportunities and introduce the students to our industry, so we can hire top talent upon graduation.
- We offered the Leadership Excellence and Development (LEAD) program in 2018 with four courses focusing on communicating effectively, employee engagement, fostering an inclusive and respectful workplace, and coaching for success.

To learn more, please visit the [Careers](#) section of our website.
Military and Veteran Support

As a long-time supporter of military and veteran employees, we are committed to hiring veterans who can make an important contribution to the success of our organization. Eversource has been selected as a winner of the 2019 Defense Employer Support Freedom Award, the government’s highest honor for a company for its support of employees who participate in the U.S. National Guard and Reserves. Eversource is one of only 15 companies nationwide that were selected among more than 2,400 nominations. The award is administered by the Department of Defense.

We support “Troops To Energy Jobs,” through our membership with the Center for Energy Workforce Development, and are also partners with Recruit Military/Bradley Morris. We also have programs devoted specifically to veterans transitioning into the civilian workforce. We continuously focus on enhancing the experience for veterans joining our organization. To find out more, please visit our website.

Diversity and Inclusion

At Eversource, our commitment to Diversity & Inclusion (D&I) is critical to building a diverse, empowered and engaged team that delivers great service safely to our customers. A diverse workforce and inclusive culture contributes to our success and sustainability by driving innovation and creating trusted relationships with our employees, customers, suppliers and community partners. We must tap into the talent, unique perspectives, and cultural and life experiences of every employee to ensure our continued success.

D&I at Eversource is directly aligned with our corporate mission and business objectives to:

- Attract, develop and retain a diverse workforce that enables us to work together to meet the changing needs of the customers we serve, to deliver reliable energy and superior customer service.
- Create one inclusive workplace, where all employees, customers and stakeholders are respected and valued.
- Leverage the talent, unique perspectives, cultural and life experiences of every employee to ensure our continued success.

Putting our D&I Strategic Plan into Action

Eversource is executing its D&I strategic plan and achieving real business results in all four of its focus areas.
Eversource’s executive leadership team, led by the CEO, promotes and supports D&I by building diverse, inclusive work teams with high engagement — growing a pipeline of diverse talent, leveraging multiple perspectives to improve customer service, using diverse suppliers, engaging with multicultural organizations in our communities and supporting the work of the D&I state councils and BRGs. Human Resources works closely with Eversource's executive leadership team to develop and implement D&I goals and drive accountability for D&I progress throughout the company. Eversource’s Board of Trustees is committed to diversity and inclusion and receives regular monthly progress updates.

A few highlights of Eversource’s advancement toward a diverse workforce and inclusive culture:

- **Leadership Commitment**
  Jim Judge signed the CEO Action for Diversity and Inclusion pledge, which is the largest CEO-driven business commitment to advance D&I in the workplace. More than 600 CEOs and presidents have signed the pledge.

- **Edison Electric Institute (EEI) D&I Commitment**
  Eversource continues its collaboration with EEI in working to build the next-generation energy workforce — one with diverse, highly skilled, and qualified employees capable of delivering on the responsibility to meet customers’ evolving energy needs. Eversource supports the EEI D&I Commitment and is executing its three-year diversity and inclusion plan, which incorporates initiatives and metrics to improve our overall D&I results and engage in specific D&I actions.

- **Executive Compensation Tied to D&I**
  Eversource links executive compensation to meeting its D&I goals and has made progress over the years. For example, the company links its executives’ annual incentive program to meeting its goal: women and people of color will comprise 40% of total leadership promotions and hires, a 3% increased commitment from 2018.

- **Board Composition**
  Eversource was acknowledged for outstanding commitment to strategic, forward-thinking board composition and recruitment practices at the 2018 National Association of Corporate Directors (NACD) NXT Gala. The Corporate Governance Committee and the Board of Trustees seek diversity in gender, ethnicity and personal background when considering Trustee candidates. Diverse thoughts and views emanating from different backgrounds, life experiences, gender and race, career experiences and skills are critical to a well-functioning Board and essential to embracing opportunities and confronting challenges in the future.

- **Diverse Workforce**
  Eversource continues to work toward a diverse workforce with a focus on women and minorities in leadership. We set aggressive D&I goals and exceeded our expectations in 2018:

  o Diversity of Leadership Promotions and Hires
  o Diverse Slate of Candidates
  o Diverse Hires
  o Diversity of Key Talent
  o Workforce Representation of Females
  o Workforce Representation of Minorities
  o Workforce Representation of Veterans
  o Supplier Diversity Spend

- **Diverse and Inclusive Workplace**
  In 2018, D&I increased by seven percentage points over the previous (2016) survey, demonstrating significant progress in D&I. Our survey tells us that Eversource employees feel:

  o Input and diverse perspectives are valued
  o Effort is made to understand diverse thoughts and opinions
  o Involved in decisions that affect their work
  o Differences, including age, race, gender, family status, veteran status, national origin, disability or sexual orientation, are valued
  o Treated with respect
  o There is a business value of D&I
• **Community**
  We know that a workforce that more closely mirrors our customer base gives us insight to understanding our customer preferences and expectations so that we can better serve them. Equally important is being a leading partner in the communities we serve. It allows us to reach a broad segment of our customer and employee population. Please visit the In the Community section to learn about our efforts.

Eversource will continue to focus on hiring diverse talent and doing business with local, small and diverse-owned businesses from the communities where we live and serve our customers.

To learn more about our Supplier Diversity efforts, please visit our Sustainable Supply Chain section.

**Diversity & Inclusion Councils and Business Resource Groups**

Eversource’s D&I state councils and Business Resource Groups (BRGs) are comprised of employees based in Connecticut, Massachusetts and New Hampshire who serve as change agents and champions of D&I. Our D&I Councils and Executive Sponsors have been actively engaged and leading the direction toward a diverse and inclusive workplace. Our Executive Sponsors include our Senior Vice President and Chief Information Officer; Vice President, Connecticut Stations; and Vice President, New Hampshire Electric Operations.

The State D&I councils are cross-level, cross-functional teams of employees representing the operating companies, business areas, departments and key functions. Team members help to identify and prioritize initiatives and promote events to support the company mission and vision with the goal of building an engaged, inclusive workplace and improving customer service. The teams seek employee feedback, bring forward key D&I issues and recommend solutions. Our team members are dedicated, involved, passionate, proactive and responsive employees who act as champions of D&I. These diverse groups play an important role in supporting Eversource’s mission as they represent the unique needs and perspectives of our customers and stakeholders across the geographic areas we serve.

Members of the councils and BRGs help to identify and recommend strategies and actions to build an inclusive workplace, diversify the workforce, improve customer service, increase supplier diversity and provide support to our diverse communities. Members of these groups reflect and represent the diverse needs and perspectives of our customers and stakeholders. Currently more than 800 employees across all three states are involved in our state councils and BRGs, and we continue to evolve and expand these groups.

Eversource’s Business Resource Groups span across Connecticut, Massachusetts and New Hampshire:

- Multicultural BRG
- Women’s BRG
- New Hire BRG
- Veteran’s BRG
- Young Professionals BRG

Membership across BRGs grew by 35% in 2018 and plans are also in place to launch two new BRGs in 2019: an LGBTQ BRG and a Differently-Abled BRG.

**Diversity Recognition**

In 2018, Eversource received the Associated Industries of Massachusetts (AIM) Sustainability Award. The driver behind the recognition was the leadership commitment to D&I. Additionally, in January 2019, Eversource was selected as one of 230 companies worldwide for the 2019 Bloomberg Gender-Equality Index, which distinguishes companies committed to transparency in gender reporting and advancing women’s equality.

**Eversource Green Team**

Eversource’s Commitment to Environmental Sustainability is not only a corporate priority, it is a mindset of our employees. Early in 2019, we formed the Eversource Green Team to engage employees across our service territory. We are proud that this is an employee-driven group to develop and implement initiatives that are most important to us.
Initial Green Team focus areas that we are working on include:

- Enhancing recycling opportunities
- Greening our campus
- Community partnerships
- Reducing emissions

We’re excited to work together and report on future progress.

**Employee Wellness**

Eversource Wellness & Fitness Services is a comprehensive initiative to encourage employees and their families to adopt and maintain healthy lifestyle habits. Services available to all Eversource employees include:

- Resources to learn about making and maintaining positive changes through a health risk assessment, fitness activities, on-site programs, events and screenings, disease management programs and self-guided activities.
- An online wellness portal to track personal health and wellness data, cheer on and even compete with friends.
- Incentives to help keep participants motivated. Cash and non-cash incentives such as gift cards, fitness and wellness gadgets, are awarded to participants throughout the year.
- Support to help make changes and maintain a healthy lifestyle in an encouraging environment.
- Fitness Centers located onsite at three Eversource locations open 24 hours a day, seven days a week. All members enjoy free personalized workout programs and classes delivered by highly qualified personal trainers.

In 2018, participation in the company-wide online wellness portal increased 2% over 2017 and portal enrollment and incentive program completion increased 8%. The Wellness Team delivered 268 health education programs and events at Eversource locations throughout Connecticut, Massachusetts and New Hampshire with just over 7,400 participants. They also held 32 flu shot clinics with over 1,300 participants and performed 143 workstation ergonomic assessments.
MATERIAL ISSUES AND ALIGNMENT WITH UNITED NATIONS SUSTAINABLE DEVELOPMENT GOALS

In 2018, Eversource completed a comprehensive review of material topics identified through existing processes that have potential environmental, social or economic impact related to our business practices. Additionally, we validated who our key stakeholders are, and how we engage with them and consider their expectations in our strategic planning processes. In 2019, we verified that all risk factors identified in Eversource’s 2018 Annual Report are addressed in our material issues and verified that topic scopes and boundaries are still accurate.

We have robust processes in place to regularly assess risks and opportunities, emerging issues and stakeholder concerns. These include topics that our Disclosure Committee determines are material to investors for inclusion in our financial reports, significant issues identified through our Enterprise Risk Management process, as well as our senior team priorities and key performance indicators. Our sustainability team reviewed all of these sources to define our material topics and their scope through a sustainability lens to facilitate reporting.

Continuous engagement with external stakeholders is vital to the success of our business. These important relationships inform internal discussions and guide our planning and anticipation for stakeholder expectations. From shareholder meetings, community outreach, and customer satisfaction surveys to social media, project partnerships and regulatory proceedings, we hear the voice of our stakeholders and incorporate their concerns into our planning and decision processes.

In 2015, United Nations member countries established the 2030 Agenda for Sustainable Development, and committed to 17 Sustainable Development Goals (SDGs) with 169 targets to advance the environmental, social and economic pillars of sustainability. Throughout our sustainability report and in our Commitment to Environmental Sustainability and Carbon Neutrality you can see how Eversource’s business activities support achievement of the following key SDG goals:

- Ensuring Affordable and Clean Energy (Goal 7)
- Climate Action (Goal 13)
- Clean Water and Sanitation (Goal 6)

Following is a list of our material sustainability topics, their scope and boundary, and mapping to the UN SDGs. Additionally, Eversource supports UN SDGs by contributing to the economic, environmental and social well-being of our region through our core business of providing reliable energy and water to our region, and our care for the well-being of our employees and the communities we serve.

We determined that ranking of our material sustainability topics is not pertinent, as their relative importance can change based on current events, and all are addressed in our business processes and in our sustainability report.

The use of the term “materiality” in this report differs from financial materiality, which is a term that describes matters or facts that would have a substantial likelihood to be deemed important to a reasonable investor making an investment decision.
<table>
<thead>
<tr>
<th>Material Topics</th>
<th>Topic Description and Scope (Including, but not limited to)</th>
<th>Topic Boundary</th>
<th>Relevant SDGs</th>
</tr>
</thead>
</table>
| Community Engagement | Activities benefitting the communities we serve  
• Corporate giving  
• Volunteerism  
• Economic benefit  
• Community outreach | • Entire company focus  
• Service territory communities  
• Select external stakeholder groups | 3, 4, 9         |
| Customer Satisfaction| Meeting customer expectations for delivering reliable energy and superior customer service  
• Customer communications  
• Problem resolution mechanisms  
• Outage restoration  
• Billing options  
• Energy affordability | • Entire company focus  
• Customers, regulators | 7, 16         |
| Cyber Security & Data Protection | Ensuring the security of customer and employee data, computer systems, grid infrastructure, and physical assets. Includes protection against:  
• Disclosure of confidential information  
• Cyber breaches  
• Grid disturbances  
• Acts of war or terrorism | • Entire company focus  
• Customers, service territory communities, investors, regulators, legislators | 9, 16         |
| Emergency Preparedness | Ensuring comprehensive emergency preparedness and response  
- Preparation for all hazards  
- Storm response  
- Outage management  
- Stakeholder communications/partnerships | Entire company focus  
- Customers, service territory communities, regulators, legislators | 13 |
|------------------------|---------------------------------------------------------------------------------|-------------------------------------------------|-----|
| Energy Efficiency      | Providing energy efficient solutions for our customers and maximizing energy efficiency in our own operations  
- Electric and gas programs offered to residential and business customers and communities  
- State partnerships  
- Facility improvements | Entire company focus  
- Customers, service territory communities, regulators, legislators | 7, 13 |
| Environmental Accountability | Conducting business in a manner that protects and enhances the environment and fosters environmental stewardship  
- Environmental compliance  
- Air quality  
- Waste management  
- Remediation programs | Entire company focus  
- Regulators  
- Service territory communities  
- Select external stakeholder groups | 6, 12, 15 |
| Ethics                | Demonstrating inclusive, respectful, honest and ethical behavior  
- Principles that govern our business  
- Corporate compliance  
- Diversity and Inclusion | Entire company focus  
- Investors, regulators | 5, 10, 16 |
| Finance               | Meeting and exceeding performance targets while driving efficiency and managing costs  
- Shareholder return  
- Business growth  
- Rate structure  
- Financial reporting requirements  
- Operational and capital expenditures | Entire company focus  
- Investors | 8, 10 |
| Fuel Diversity        | Integrating diverse power supply into our delivery system  
- Integration of renewable power  
- Lower carbon solutions  
- Fuel availability  
- Infrastructure development | Entire company focus  
- Customers, service territory communities, regulators, legislators, investors | 7, 11, 13 |
| Greenhouse Gas Emissions | Supporting regional initiatives to reduce GHG emissions  
- Facilitating integration of renewable and low-carbon energy in the region  
- Expanding natural gas capacity  
- Actions to reduce GHG emissions in our operations | Entire company focus  
- Customers, service territory communities, investors, regulators, legislators | 7, 13 |
| Innovation & Technology | Transforming to the utility of the future by implementing emerging technologies  
• Grid modernization  
• Alternative fuel vehicles  
• Reliability  
• Process management systems  
• Customer engagement and energy management | • Entire company focus  
• Customers, service territory communities, regulators, legislators | 7, 9, 11, 13 |

| Regulatory Policy | Adhering to regulatory requirements and driving energy policy  
• Regulatory compliance  
• Project development and approval  
• Cost recovery | • Entire company focus  
• Customers, service territory communities, regulators, legislators | 9, 13 |

| Reliability | Delivering reliable energy  
• System hardening  
• Reliability and resiliency initiatives  
• Vegetation management | • Entire company focus  
• Customers, service territory communities, regulators, legislators | 7, 9, 15 |

| Renewables | Supporting renewable energy investments  
• Renewable power development and procurement  
• Transmission projects to bring cleaner energy to the region  
• System improvements to enable integration of renewable power | • Entire company focus  
• Customers, service territory communities, regulators, legislators | 7, 13 |

| Safety | Safety first and always  
• Employee, contractor and public safety  
• Electric and magnetic fields | • Entire company focus  
• Customers, service territory communities, regulators | 3, 8 |

| Supply Chain | Managing our supply chain  
• Supplier diversity  
• Supplier management systems  
• Material management processes | • Entire company focus  
• Service territory communities  
• Select external stakeholder groups | 5, 8, 12 |

| Water | Maintaining water quality and availability  
• Water conservation  
• Maintaining water quality | • Aquarion focus  
• Customers, service territory communities, regulators, legislators | 6, 9 |

| Workforce Development & Employee Engagement | Maintaining an engaged and skilled workforce  
• Attract and retain high-quality employees  
• Employee training and development programs  
• Succession planning  
• Labor relations | • Entire company focus  
• Service territory communities  
• Select external stakeholder groups | 3, 4, 5, 8 |

The use of the term “materiality” in this report differs from financial materiality, which is a term that describes matters or facts that would have a substantial likelihood to be deemed important to a reasonable investor making an investment decision.