

# **Eversource Energy**

Investor Call November 3, 2015

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## Agenda

<b>Jim Judge</b> Executive Vice President & Chief Financial Officer	<ul> <li>Q3 2015 Financial Results</li> <li>Regulatory and Capital Investment Update</li> </ul>
<b>Lee Olivier</b> EVP Enterprise Strategy & Business Development	<ul> <li>New England Market Update</li> <li>Northern Pass</li> <li>Access Northeast</li> </ul>



# Jim Judge

Executive Vice President & Chief Financial Officer

Earnings Per Share By Business Units 2015 vs. 2014

	Q3 2015	Q3 2014	First 9 Months 2015	First 9 Months 2014
Electric Distribution	\$0.53	\$0.48	\$1.32	\$1.10
Electric Transmission	\$0.24	\$0.28	\$0.70	\$0.65
Natural Gas Distribution	(\$0.01)	(\$0.03)	\$0.18	\$0.14
Parent & Other	(\$0.01)	\$0.02	\$0.01	\$0.04
Recurring EPS	<b>\$0.75</b> Uncha	<b>\$0.75</b>	\$2.21 Up s	<b>\$1.93</b>
Integration Costs	(\$0.01)	( <u>\$0.01</u> )	(\$0.02)	(\$0.04)
Reported EPS (GAAP)	\$ <u>0.74</u>	\$ <u>0.74</u>	\$ <u>2.19</u>	\$ <u>1.89</u>

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## Key Drivers in Q3 Results

2014	Results	
	GAAP EPS	\$0.74
	Integration Costs	\$0.01
	EPS Excluding Integration Costs	\$0.75
2015	Changes	
	Higher Retail Electric Revenues	\$0.12
	Lower Non-Tracked O&M	\$0.02
	Higher Depreciation, Amortization, Property Taxes	(\$0.06)
	Lower Transmission Earnings Due To Absence of Prior Year Tax Benefit	(\$0.04)
	Other, Including Higher Parent Tax Expense	(\$0.04)
	EPS Excluding Integration Costs	\$0.75
	Integration Costs	(\$0.01)
	GAAP EPS	\$0.74

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## **Key Drivers in Improved YTD Results**

2014	Results	
	GAAP EPS	\$1.89
	Integration Costs	\$0.04
	EPS Excluding Integration Costs	\$1.93
2015	Changes	
	Higher Retail Electric Revenues	\$0.34
	Lower Non-Tracked O&M	\$0.10
	Higher Transmission Earnings	\$0.05
	Higher Firm Natural Gas Sales	\$0.02
	Higher Depreciation, Amortization, Property Taxes	(\$0.19)
	Other, Including Higher Parent Tax Expense	(\$0.04)
	EPS Excluding Integration Costs	\$2.21
	Integration Costs	(\$0.02)
	GAAP EPS	\$2.19

#### Regulatory Update - Massachusetts



#### MA Gas

- HOPCO LNG cost recovery (approved)
- Accelerated legacy pipe replacement (approved)
- NSTAR Gas proposed \$23 million base rate increase effective 1/1/16
  - Order issued 10/30/15
  - \$15.8 million increase
  - 9.8% ROE
  - 52.1% equity ratio
  - \$475 million rate base
  - Approved decoupling mechanism

#### MA Electric Grid Modernization

- Five-year plan
- \$430 million of incremental investment through 2021
- Increased grid integration and resilience
- Option for customer access to advanced meters and time-varying rates
- Recovery through tracker
- Decision expected in 2016

#### Progress on Major Transmission Reliability Projects

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#### Interstate Reliability Project

- Joint project with National Grid
- Construction began in March 2014
- 99.5% complete as of September 30, 2015
- 29 miles from Lebanon Killingly, CT energized in June. Remaining eight miles in CT to be energized later this year
- Project is on target to achieve its projected investment of \$218 million



#### Greater Boston Reliability Solution

- 31 projects including seven new transmission lines, new substations and substation expansion projects
- Five siting applications filed to date
- ISO-NE I.3.9 expected 1 Q 2016
- Projected completion: 2018/2019
- Total projected investment: \$544 million

#### Greater Hartford Central Connecticut (GHCC)

- · Five sets of projects for Greater Hartford, Manchester, Southington, Middletown and NW CT
- First three substation projects approved and under construction
- Projected completion: 2018
- Total projected investment: \$350 million



# **Lee Olivier**

EVP Enterprise Energy Strategy & Business Development

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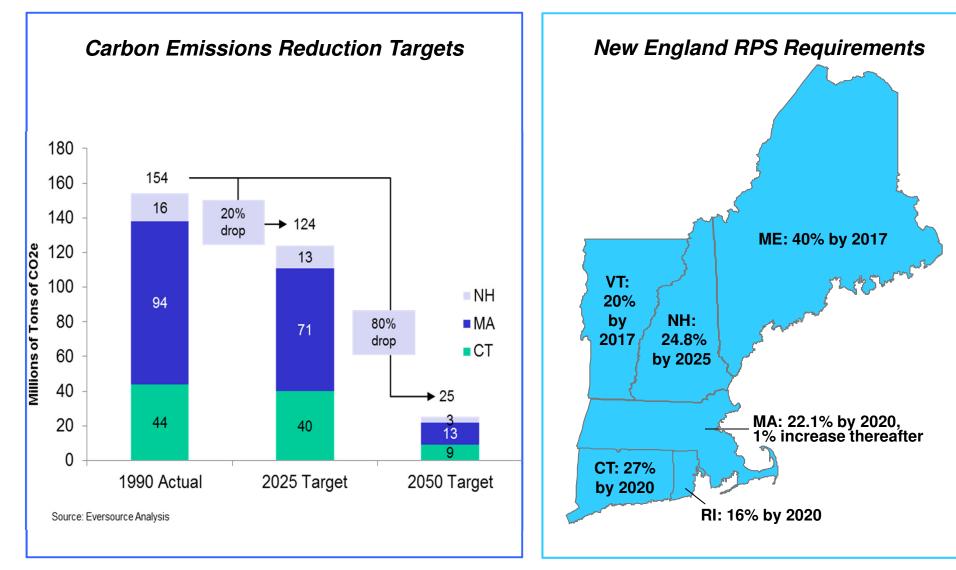
#### NPT - Update

- 1,090 MW of clean energy
- \$1.6 billion HVDC line, terminal and AC facilities
- Approximately 192 miles of new transmission using HVDC technology with AC/DC converters in Quebec and NH
- DOE draft EIS issued July 21, 2015
- Revised route announced August 18, 2015. Underground section increased from 8 miles to 60 miles
- Application filed with NHSEC on October 19, 2015
- Expected to provide significant benefits to the region:
  - 1. Energy and capacity value through reduced wholesale market prices more than \$800 million per year for New England
  - 2. Environmental value through carbon emissions reductions – annual reduction of approximately 3 million tons of CO<sub>2</sub>
  - 3. Economic value through construction jobs and new tax base 2,400 jobs during construction and \$30 million in annual property tax payments
  - 4. Reduces growing dependence on natural gas generation





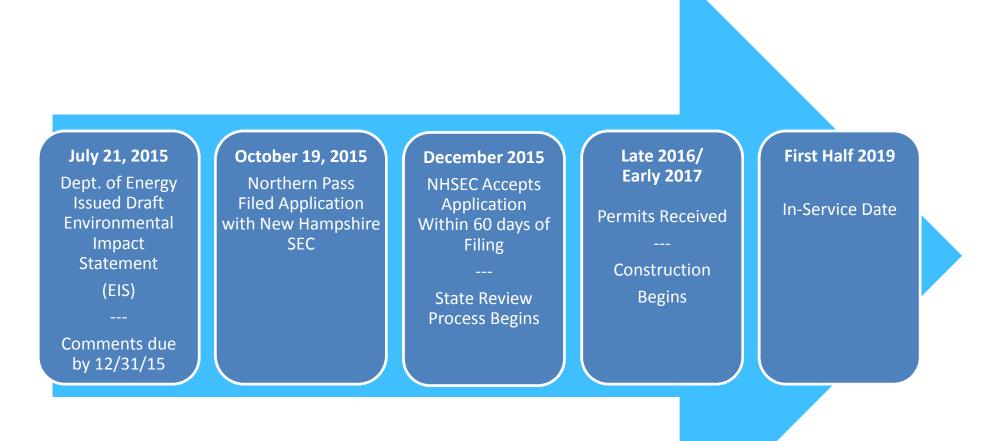
## Ambitious Clean Energy Goals Will Impact Regional Prices EVERS=URCE



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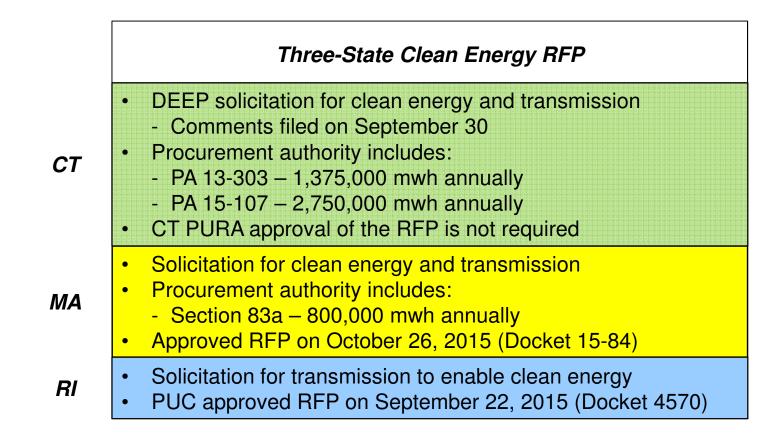
#### Northern Pass Timeline





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#### New England States Addressing Energy Issues



Access Northeast - Designed to Provide a Long-Term Solution

Maritimes & Northeast

PORTLAND

BOSTON

# access northeast

- Directly serves 60% of New England generation; growing to nearly 65% by 2019
- Will provide fuel for 5,000 MW of electric generation; or enough electricity to power over 5 million American homes

**Texas Eastern** 

Algonquin Gas Transmission

# NEW YORK

- AGT and M&N systems directly connect to 60% of ISO-NE's gas-fired generators
- New gas-fired generators totaling ~2750 MW attaching to AGT by 2019
- ⊖ Market area LNG peak shaving

#### Co-developed by Eversource Energy – 40%, Spectra Energy – 40%, National Grid – 20%

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- Innovative, cost effective & environmentally responsible approach that will provide nearly 1 Bcf /day of natural gas to power plants by:
  - Upgrading existing pipelines
  - Utilizing local natural gas storage
- Will increase access to plentiful natural gas supplies
  - Ensuring energy security
  - Lowering electric costs
  - Reducing carbon emissions
- Provides rapid response capability a first of its kind service to electric generators that will:
  - Meet peak winter day needs
  - Back stop intermittent solar and wind renewable power

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## 5 of 6 New England States Addressing Gas Capacity Issues

#### Electric Distribution Co. (EDC) Purchase of Natural Gas Pipeline Capacity

СТ	Public Act 15-107 enacted June 22, 2015. RFPs under development and allows for procurement of up to 375 mmcf/day of gas infrastructure. DEEP to seek stakeholder comments on RFP prior to issuing later this year.
MA	DPU opened investigation in April (15-37: Investigation into the means by which new natural gas delivery capacity may be added to the New England Market). Order of October 2 found DPU had authority to approve EDC gas supply contracts. ES and National Grid issued an RFP with bids due November 13.
NH	PUC opened docket in April (IR 15-124: "Investigation into Potential Approaches to Ameliorate Adverse Wholesale Electricity Market Conditions in New Hampshire"). Staff report released September 15 concluded PUC had authority to approve EDC gas supply contracts.
ME	Conducted RFP in 2014; consultant analysis of proposals issued in July. Central Maine Power recently recommended that PUC consider regional solutions, including in particular Access Northeast.
RI	2014 Energy Security Act allows RI EDCs to pursue contracts. National Grid issued an RFP with bids due November 13.
VT	TBD