

MUFG Spring Utility Day 2015

April 1, 2015

Safe Harbor



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All per share amounts in this presentation are reported on a diluted basis. The only common equity securities that are publicly traded are common shares of Eversource parent. The earnings per share (EPS) of each business do not represent a direct legal interest in the assets and liabilities allocated to such business, but rather represent a direct interest in Eversource's assets and liabilities as a whole. EPS by business is a non-GAAP (not determined using generally accepted accounting principles) measure that is calculated by dividing the net income or loss attributable to controlling interests of each business by the weighted average diluted Eversource parent common shares outstanding for the period. In addition, recurring EPS excluding certain charges related to the April 10, 2012 closing of the merger between NU and NSTAR are non-GAAP financial measures. Management uses these non-GAAP financial measures to evaluate earnings results and to provide details of earnings results by business and to more fully compare and explain Eversource's results without including the impact of the non-recurring merger and related settlement costs. Management believes that these non-GAAP financial measures are useful to investors to evaluate the actual and projected financial performance and contribution of Eversource's businesses. Non-GAAP financial measures should not be considered as alternatives to Eversource consolidated net income attributable to controlling interests or EPS determined in accordance with GAAP as indicators of Eversource's operating performance.

^{*} Northeast Utilities is doing business as Eversource



Welcome to...

EVERSURCE

One Company...One Team...One Name

 Delivering Reliable Energy and Superior Customer Service



Total Shareholder Return ...Our Report Card to Shareholders...



- Provided double-digit return for 6th consecutive year
- •2014 return more than double the S&P 500's return
- Outperformed both the EEI Index and S&P 500

	2014	5-Year	10-Year	
Eversource	30.5%	145.8%	297.7%	
EEI Index	28.9%	91.0%	156.0%	
S&P 500	13.7%	105.1%	109.4%	

Q4 and Full Year 2014 Results



EPS	Q4 2014	Q4 2013	Full Year 2014	Full Year 2013
Electric Distribution	\$0.35	\$0.25	\$1.45	\$1.35
Electric Transmission	\$0.28	\$0.23	\$0.93	\$0.91
Natural Gas Distribution	\$0.09	\$0.08	\$0.23	\$0.19
Parent & Other	\$0.00	\$0.01	\$0.04	\$0.08
Recurring EPS	\$0.72	\$0.57	\$2.65	\$2.53
Integration Costs	(\$0.03)	(\$0.01)	(\$0.07)	(\$0.04)
Reported EPS (GAAP)	\$0.69	\$0.56	\$2.58	\$2.49

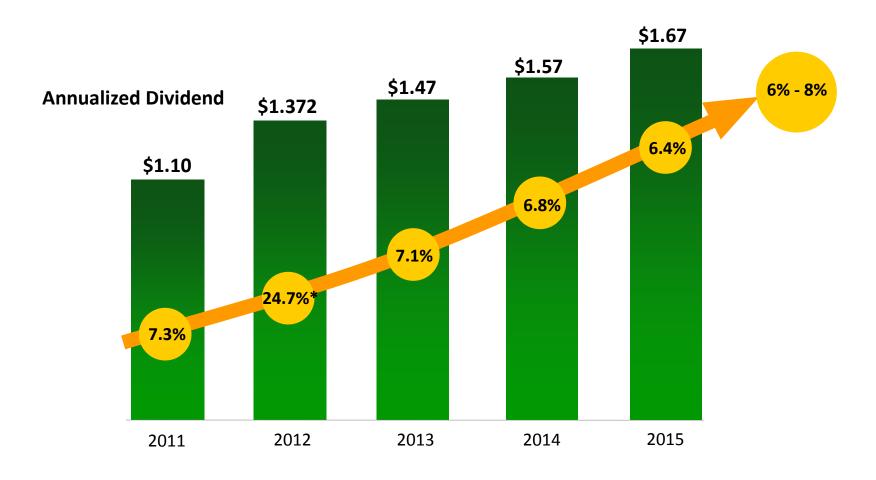
Delivered on Commitments...



Our Commitments:	Results Delivered:	
 Exceed industry EPS & Dividend growth 	Two-year average EPS and dividend growth of 7.9% and 6.6%, respectively	
2. Reduce spending – Target 3-4%/yr.	Two-year actual O&M reduction – 5.3%/yr.	✓
3. Maintain strong financial condition	"A-" credit rating is among the best in industry; S&P raised Outlook; Moody's raised rating	\
4. Deliver top-tier service quality and reliability	2014 best reliability year ever; achieved top- quartile service levels	\checkmark
Continue to grow and leverage our transmission & gas businesses	Transmission portfolio continues to grow; Gas expansion exceeds target	✓
6. Advancing energy policy in the region	"Access Northeast" project with Spectra Energy – the solution to address needed regional gas infrastructure	✓

An Integral Part of our Total Return is the Dividend....Which Continues To Grow





^{*} Reflects impact of the merger



EPS Range \$2.75- \$2.90

Key Drivers Compared to 2014



- CL&P rate case outcome; return on \$330M storm cost balance
- Transmission rate base growth
- Absence of 2014 FERC ROE charge
- 2+% increase in firm natural gas customers
- **O&M** reduction of 2% 3%



- Depreciation and property taxes
- Interest costs



Long-Term Earnings Growth





Key Drivers for Long Term Guidance:

Positive

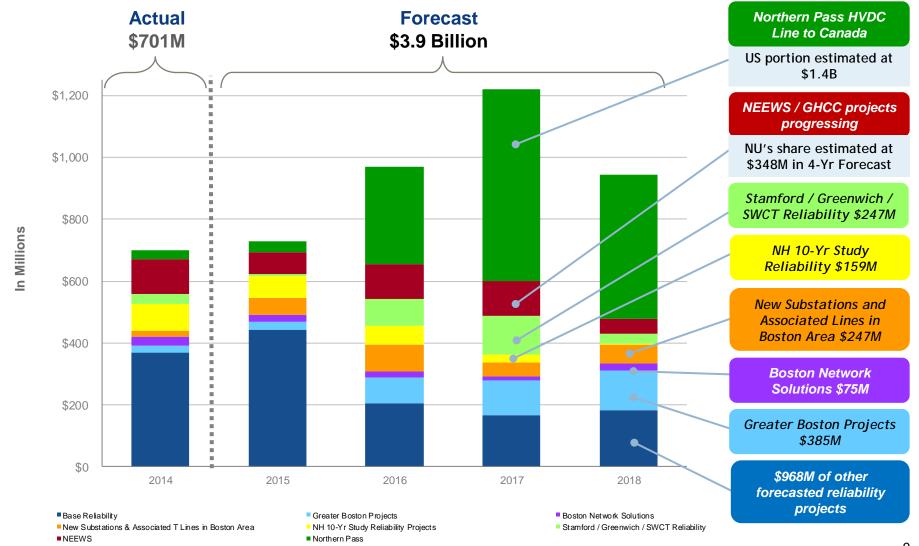
- FERC-regulated electric and gas transmission investment
- Average of 3 % O&M reductions through 2018
- Gas expansion and system upgrades annual sales growth 2% - 4%
- Distribution rate relief

Negative

- Depreciation & property taxes
- Interest costs

Electric Transmission Investing \$4.6 Billion From 2014-2018





EVERS URCE ENERGY

Progress on Major CT Reliability Projects

Interstate Reliability Project

- Joint project with National Grid
- Construction began in March 2014
- 78% complete as of December 31, 2014
- Project is on schedule to be complete by year-end 2015
- Project is on target to achieve its projected investment of \$218 million

Greater Hartford Central Connecticut Reliability Project (GHCC)

- The Solutions Report for GHCC was posted for comment by ISO-NE on January 23, 2015
- 5 sets of projects for Greater Hartford, Manchester, Southington, Middletown and NW CT
- Projected completion: 2018
- Total projected investment: \$350 million







Status of Major Transmission Projects

Project	Scope	Total Investment through 12/31/14	Remaining Amount	Work Ahead
NEEWS/GHCC Projects	~\$1.33 billion investment in CT, Western MA	~\$945 million	~\$385 million	Complete IRP in 2015 Complete GHCC in 2018
NPT	~\$1.4 billion investment in NH	~\$90 million	~\$1.3 billion	Complete siting in 2016 Complete project in 2018
Greater Boston Solutions	~\$490 million in MA & NH	~\$30 million	~\$460 million	Completion in 2019
NH 10-Year Reliability	~\$335 million in NH	~\$145 million	~\$190 million	Completion in 2018
Other Reliability Projects	~\$1.44 billion from 2014 to 2018	~\$440 million invested in 2014	~\$1 billion	Completion in 2018
Non-Traditional Projects	Multiple initiatives inside and outside New England	 Inside New England: Focus on NESCOE process Outside New England: Exploring alliances & specific projects 		

NPT - Overview



- 1,200 MW of clean energy
- \$1.4 billion HVDC line, terminal and AC facilities
- Participant-funded with opportunity for regional funding
- Uses HVDC technology at +/- 300-kV with AC/DC converters in Quebec and NH
- AC radial 345-kV line to connect to the New England bulk power grid
- New route identified June 27, 2013. Approximately 187 miles of new transmission including 8.7 miles of underground in 2 locations (147 miles HVDC, 40 miles AC)
- I.3.9 approval was granted by ISO-NE on 12/31/2013
- Expected to provide significant benefits to the region:
 - Energy and capacity value through reduced wholesale market prices – more than \$300 million per year for New England
 - Environmental value through carbon emissions reductions

 annual reduction of 3 5 million tons of CO₂
 - 3. Economic value through construction jobs and new tax base 1,200 jobs and \$1.1 billion over 40 years in property taxes
 - 4. Reduces growing dependence on natural gas generation



Northern Pass Timeline



Spring 2015

Dept. of Energy Issues Draft Environmental Impact Statement (EIS)

Mid- 2015

Northern Pass
Files Application
with New
Hampshire Site
Evaluation
Committee (SEC)

Summer 2015

NH SEC Accepts
Application
Within 60 days
of Filing -State Review
Process Begins

Mid-2016

Permits Received

Construction Begins

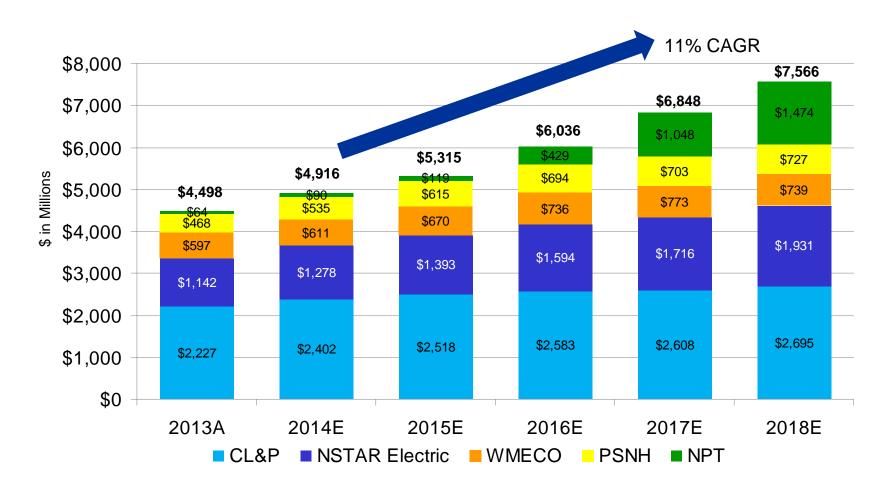
Second Half-2018

In-Service Date



Transmission Rate Base Growth Projections

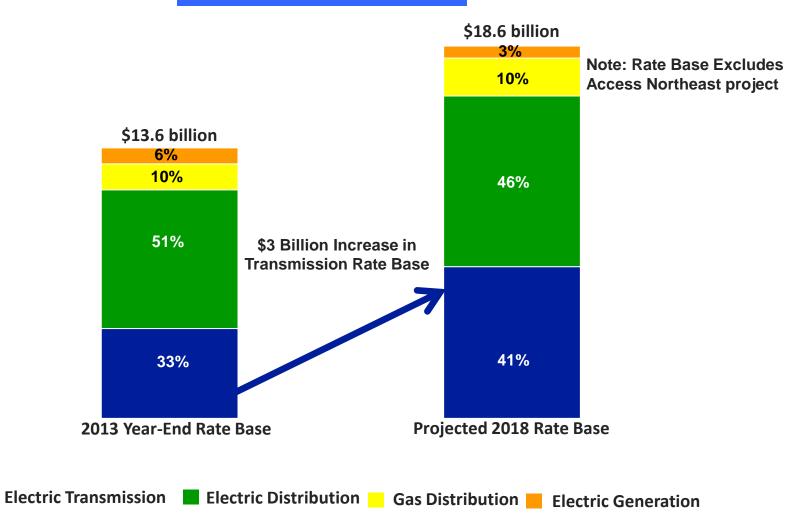
Electric transmission accounts for more than 50% of EPS growth through 2018





Rate Base Continues to Expand

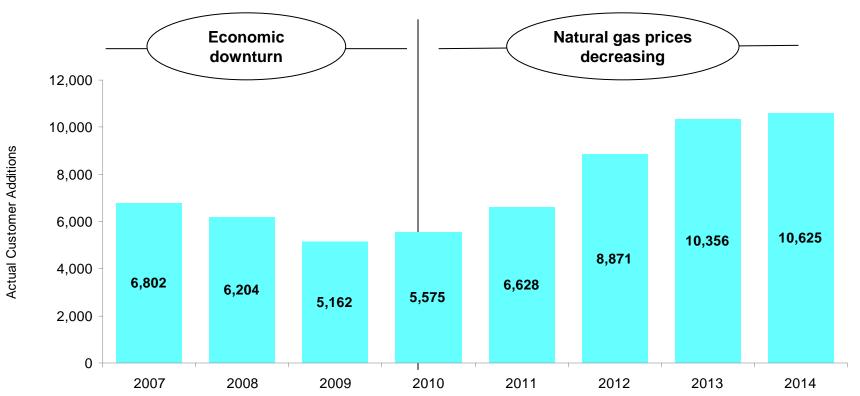
Rate Base By Business





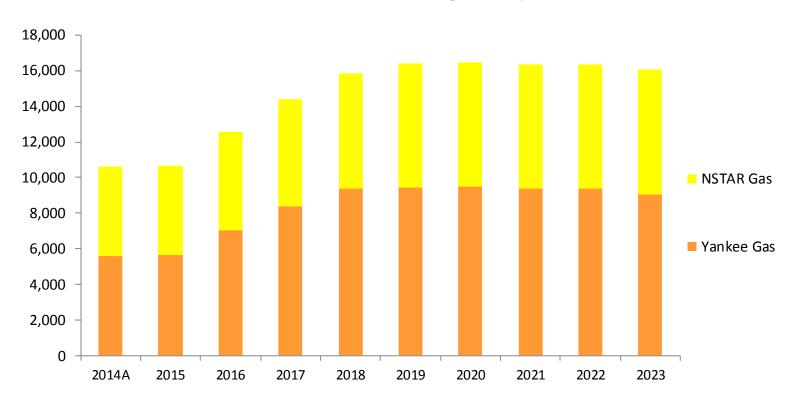
Eversource Natural Gas Business – NSTAR Gas and Yankee Gas 2007-2014 Annual Customer Additions

(Conversions and new construction)



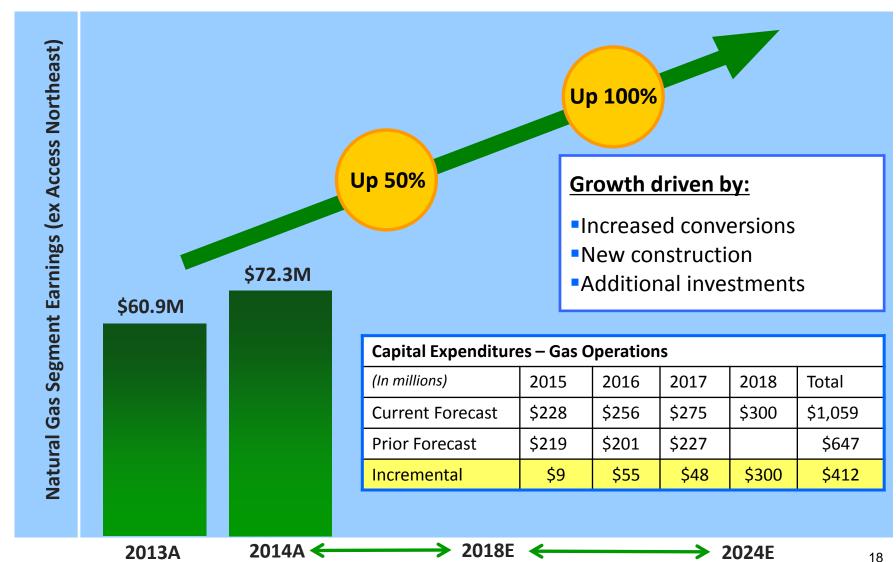


Potential Conversion Targets By Year



Natural Gas Segment Earnings Could Double in **Next Decade**





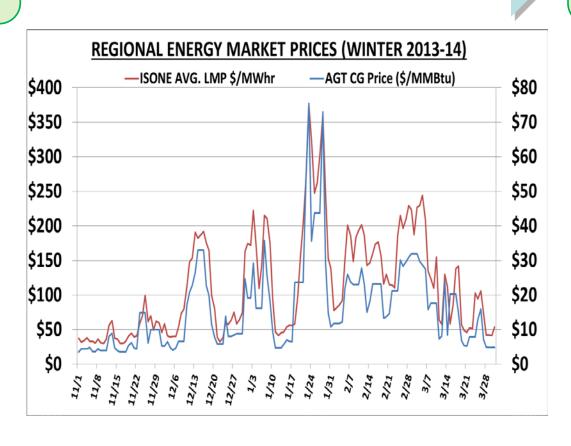
Last Winter's Prices & Volatility Have Significantly Raised New England Energy Rates



Avg. Increase Energy Rates Fall to Winter 2013-2014

Risk Premium in Customer Rates

Avg Increase Energy Rates Fall to Winter 2014-2015

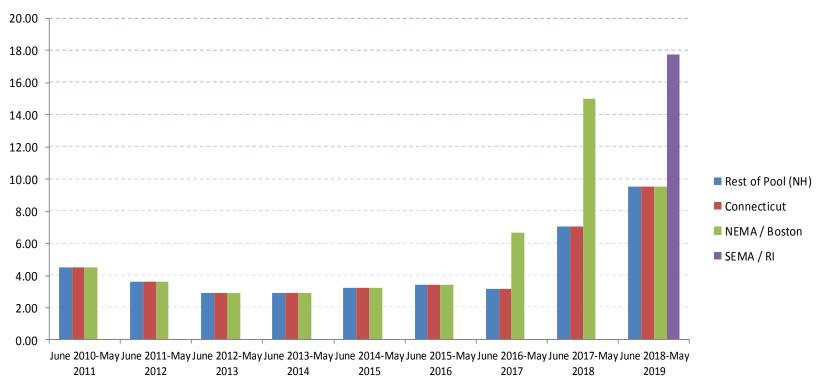


60%

Capacity Prices Rising Rapidly As Well



New England Customer Capacity Prices (\$/kW-mo)



Data based on New England ISO forward capacity auctions

Spring Marketing Campaign Under Way In MA, CT



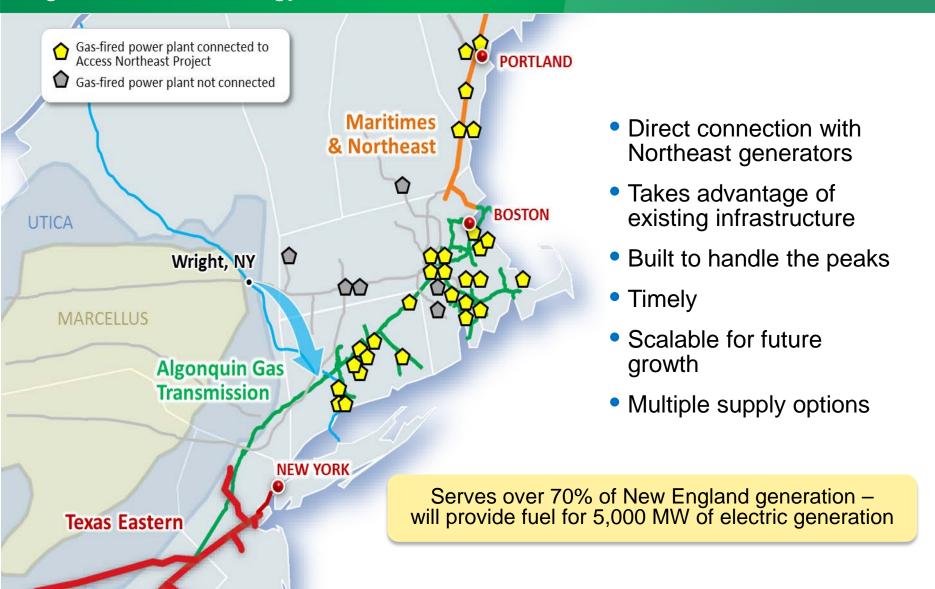
Letters sent to 31,000 potential new customers, 17,000 non-heating customers





Access Northeast is a Tailored Solution for the Region's Electric Energy Needs

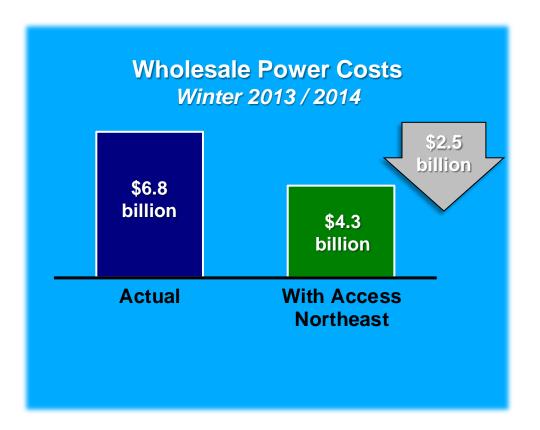




Access Northeast Projected to Lower the Region's Energy Costs by \$1 Billion Annually



- Secures fuel supply for 5,000 Mw of power generation
 - Meets fuel supply needs identified by ISO-NE & Massachusetts DOER
 - Greatly enhances reliability of power supply on extreme weather day
- Projected savings for electric customers, on average, \$1 billion annually during first ten years.
 Savings would be higher under severe cold weather conditions.
- Savings would have been an estimated \$2.5 billion during winter of 2013/14 had Access Northeast been in place



Source: ICF International

Access Northeast Timeline



Early 2015

Open Season

2015

FERC Prefiling

Commence State
Approval of
Customer
Contracts

2016

Initiate Federal and State Permitting

2017

Construction Begins November 2018

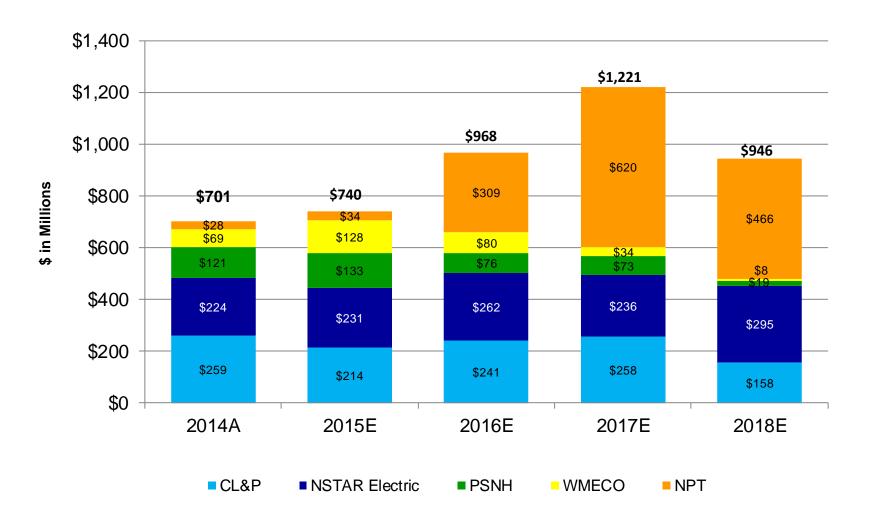
In-Service Date

Term Sheet to Divest New Hampshire Generation Signed March 11



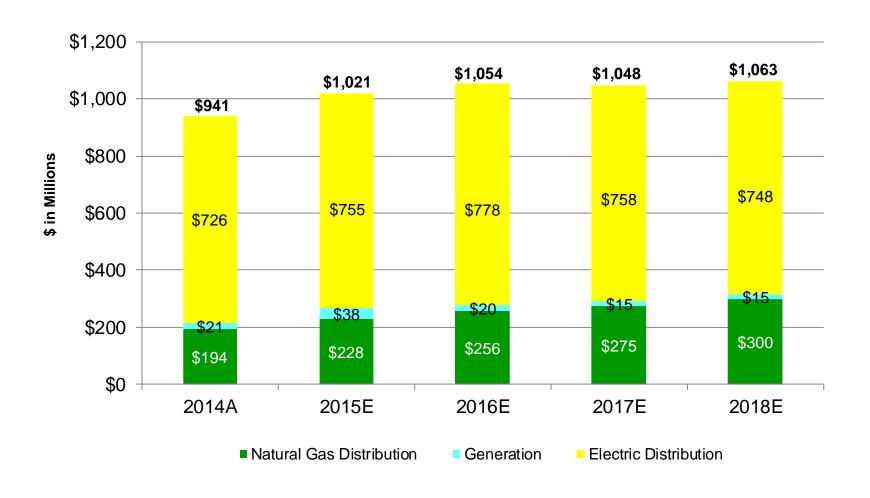
- Nearly 1,200 MW of coal, oil, hydro, biomass
- Parties include Eversource, NHPUC staff, two state senators, Governor's Energy Office, Consumer Advocate
- NHPUC must approve definitive divestiture settlement documents before sale process begins
- PSNH to receive full recovery of total stranded costs through sale proceeds, securitization up to 15 years, other recovery mechanisms
- Full recovery of scrubber costs beginning 01/01/16
- Sale expected to close by end of 2016 with securitization in early 2017
- PSNH to forego \$25 million of deferred equity return
- Shareholders to fund \$5 million clean energy initiative
- Distribution rate freeze continues until at least mid-2017
- Various conditions for plant sale
 - Honor collective bargaining agreements
 - All plants in service for at least 18 months after purchase
 - Tax stabilization payments to host towns for up to 3 years if sale price is below assessed value





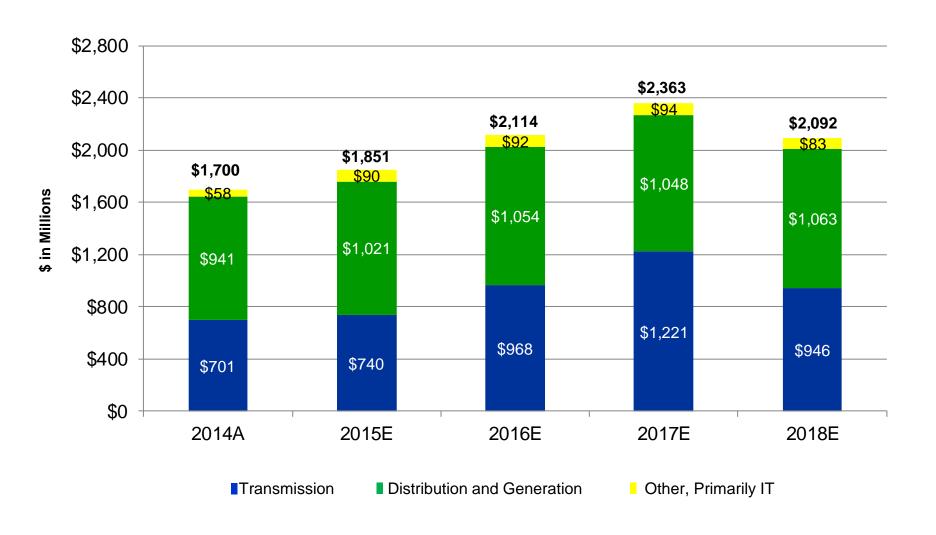


Projected Distribution/Generation Capital Expenditures





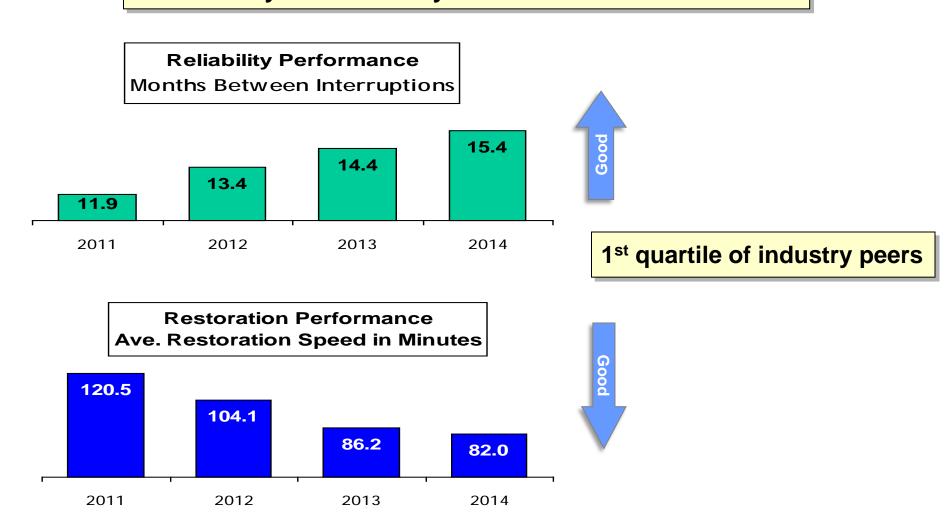
Total Projected Capital Expenditures



Operating Performance



Overall system reliability in 2014 was the "Best Ever"



Financing Activity ...Capital Markets Still Favorable



Strong credit ratings have served us well

DEBT Retired – 2014

Security	\$Millions	Date	Coupon
Yankee Gas	\$75	1/1/14	4.80%
NSTAR Electric Unsecured	\$300	4/15/14	4.875%
PSNH Secured	\$50	7/15/14	5.25%
CL&P Secured	\$150	9/15/14	4.80%
Weighted Average Cost			4.878%

2014 Credit Ratings Highlights

- S&P raised Outlook to Positive from Stable
- Moody's raised rating one level
- Among the best credit ratings in the industry

DEBT ISSUED - 2014 & To Date in 2015

Security	\$Millions	Date	Coupon
Yankee Gas Secured	\$100	1/2/14	4.82%
CL&P Secured	\$250	4/24/14	4.30%
NSTAR Electric	\$300	3/7/14	4.40%
PSNH Secured	\$75	7/15/14	3.144%
NU Parent	\$150	1/15/15	1.60%
NU Parent	\$300	1/15/15	3.15%
Weighted Average Cost			3.658%