

EEI 2015 Financial Conference

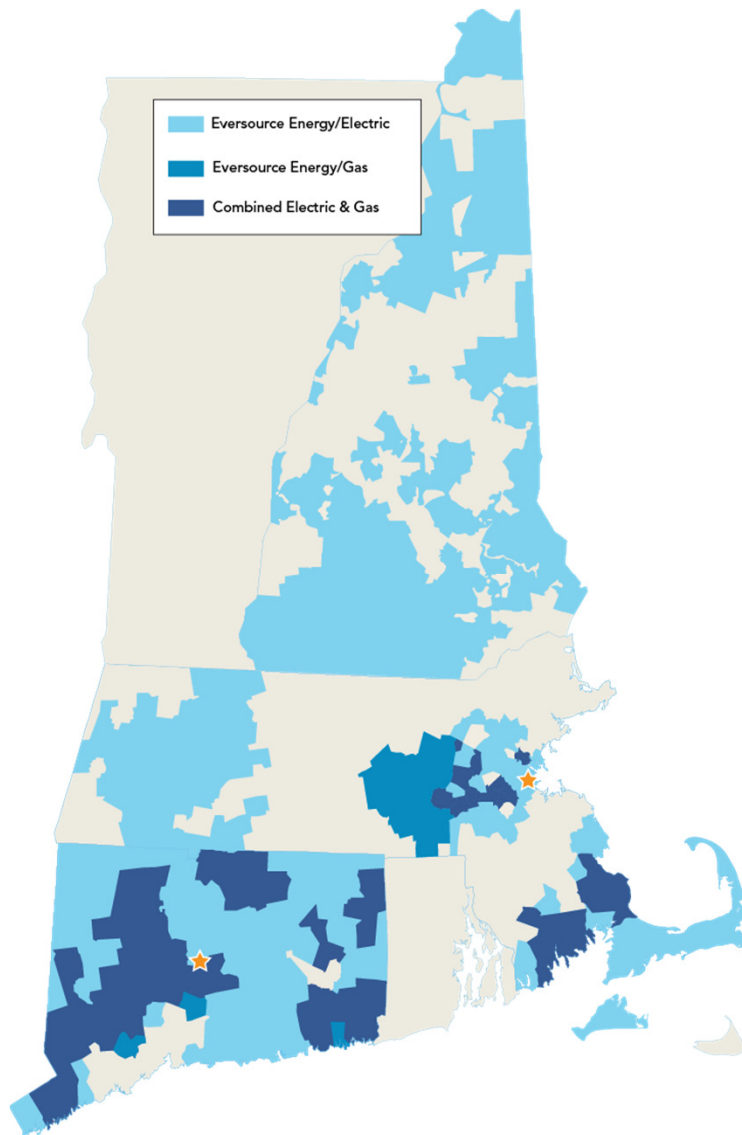
November 8 - 10, 2015

Safe Harbor

All per share amounts in this presentation are reported on a diluted basis. The only common equity securities that are publicly traded are common shares of Eversource Energy. The earnings and EPS of each business do not represent a direct legal interest in the assets and liabilities allocated to such business, but rather represent a direct interest in Eversource Energy's assets and liabilities as a whole. EPS by business is a non-GAAP (not determined using generally accepted accounting principles) measure that is calculated by dividing the net income or loss attributable to controlling interests of each business by the weighted average diluted Eversource Energy parent common shares outstanding for the period. In addition, third quarter and first nine months of 2015 and 2014 earnings and EPS excluding certain integration costs are non-GAAP financial measures. Management uses these non-GAAP financial measures to evaluate earnings results and to provide details of earnings results by business and to more fully compare and explain our third quarter and first nine months of 2015 and 2014 results without including the impact of the non-recurring integration costs. Management believes that this measurement is useful to investors to evaluate the actual and projected financial performance and contribution of Eversource Energy's businesses. Non-GAAP financial measures should not be considered as alternatives to Eversource Energy consolidated net income attributable to controlling interests or EPS determined in accordance with GAAP as indicators of Eversource Energy's operating performance.

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Eversource Has Extensive Scale and Scope



Eversource is New England's largest energy delivery company, safely and reliably delivering energy to more than 3.6 million electric and natural gas customers in Connecticut, Massachusetts and New Hampshire.

- *4,270 miles of electric transmission lines*
- *72,000 miles of electric distribution lines*
- *6,500 miles of natural gas distribution lines*
- *578 electric substations*

Connecticut: 1.2 million electric customers
220,000 natural gas customers

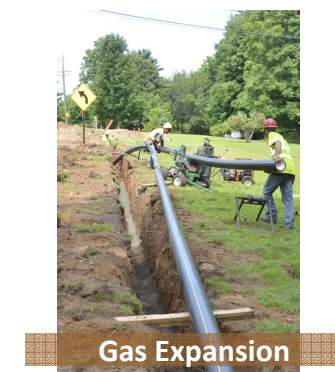
Massachusetts: 1.4 million electric customers
283,000 natural gas customers

New Hampshire: 510,000 electric customers

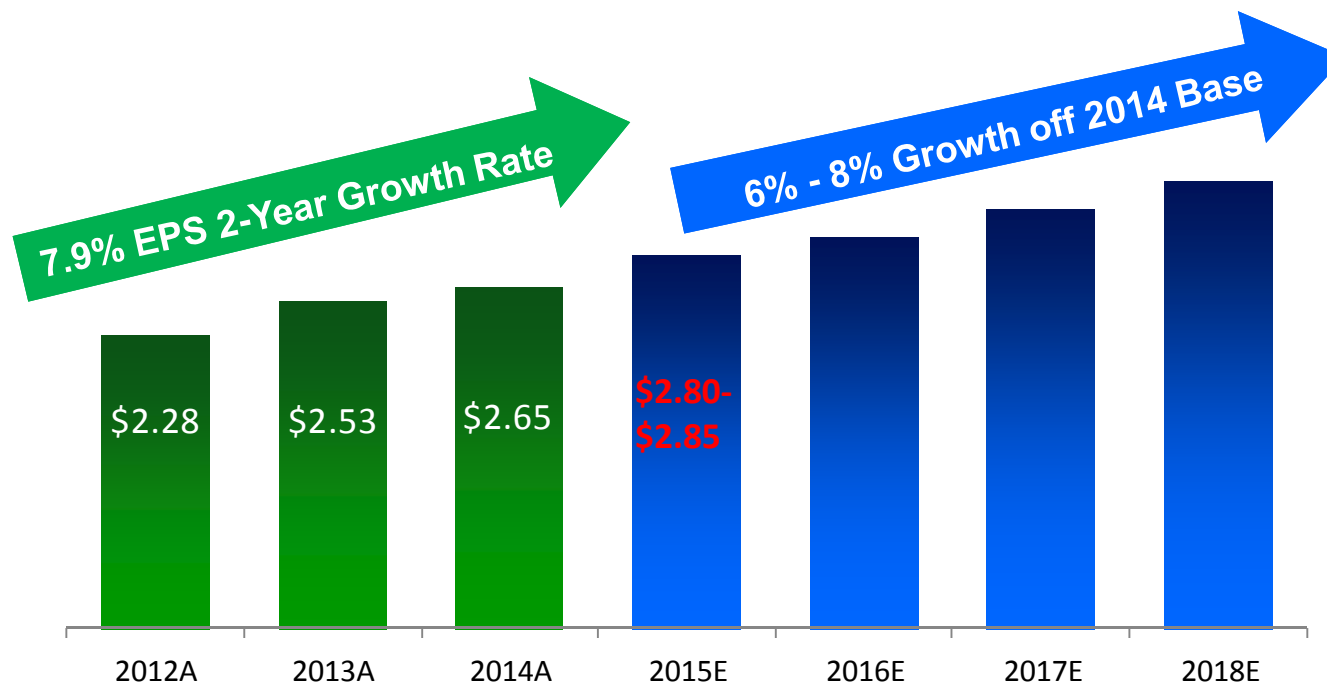
Headquarters: Boston, Hartford

A Unique Investment Opportunity

- Projected long-term EPS growth of 6%-8%
 - Electric and gas transmission growth platform
 - Ability to reduce O&M by average of 3% annually through 2018
 - Robust gas expansion plans
- 2015 EPS range of \$2.80 to \$2.85 consistent with growth rate
- Projected dividend growth in-line with earnings growth
- Very strong financial condition – only “A” credit rating in the industry
- Top-tier reliability
- A strong, experienced management team with a proven track record



Long-Term Earnings Growth



Key Drivers for Long Term Guidance:

Positive

- FERC-regulated electric and gas transmission investment
- Average of 3% O&M reductions through 2018
- Gas expansion and system upgrades - annual sales growth ~ 4%

Negative

- Depreciation & property taxes
- Interest costs

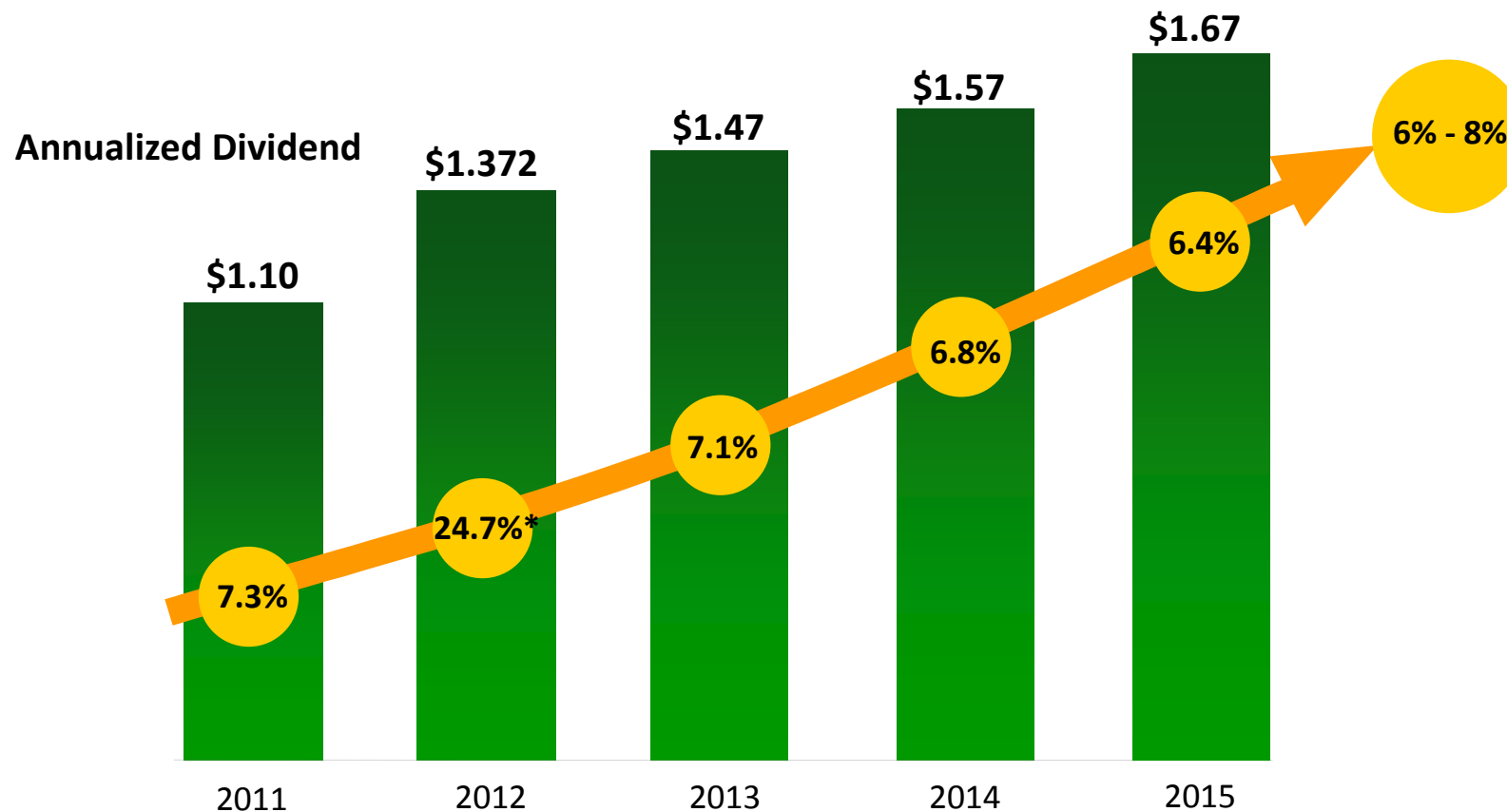
YTD Results Very Consistent with EPS Growth Rate



| | | |
|-------------|---|----------------------|
| 2014 | Results Through Q3 | |
| | GAAP EPS | \$1.89 |
| | Integration Costs | <u>\$0.04</u> |
| | EPS Excluding Integration Costs | <u>\$1.93</u> |
| 2015 | Changes | |
| | Higher Retail Electric Revenues | \$0.34 |
| | Lower Non-Tracked O&M | \$0.10 |
| | Higher Transmission Earnings | \$0.05 |
| | Higher Firm Natural Gas Sales | \$0.02 |
| | Higher Depreciation, Amortization, Property Taxes | (\$0.19) |
| | Other, Including Higher Parent Tax Expense | (\$0.04) |
| | EPS Excluding Integration Costs | <u>\$2.21</u> |
| | Integration Costs | <u>(\$0.02)</u> |
| | GAAP EPS Through Q3 | <u>\$2.19</u> |

An Integral Part of our Total Return is the Dividend,
Which Continues To Grow....

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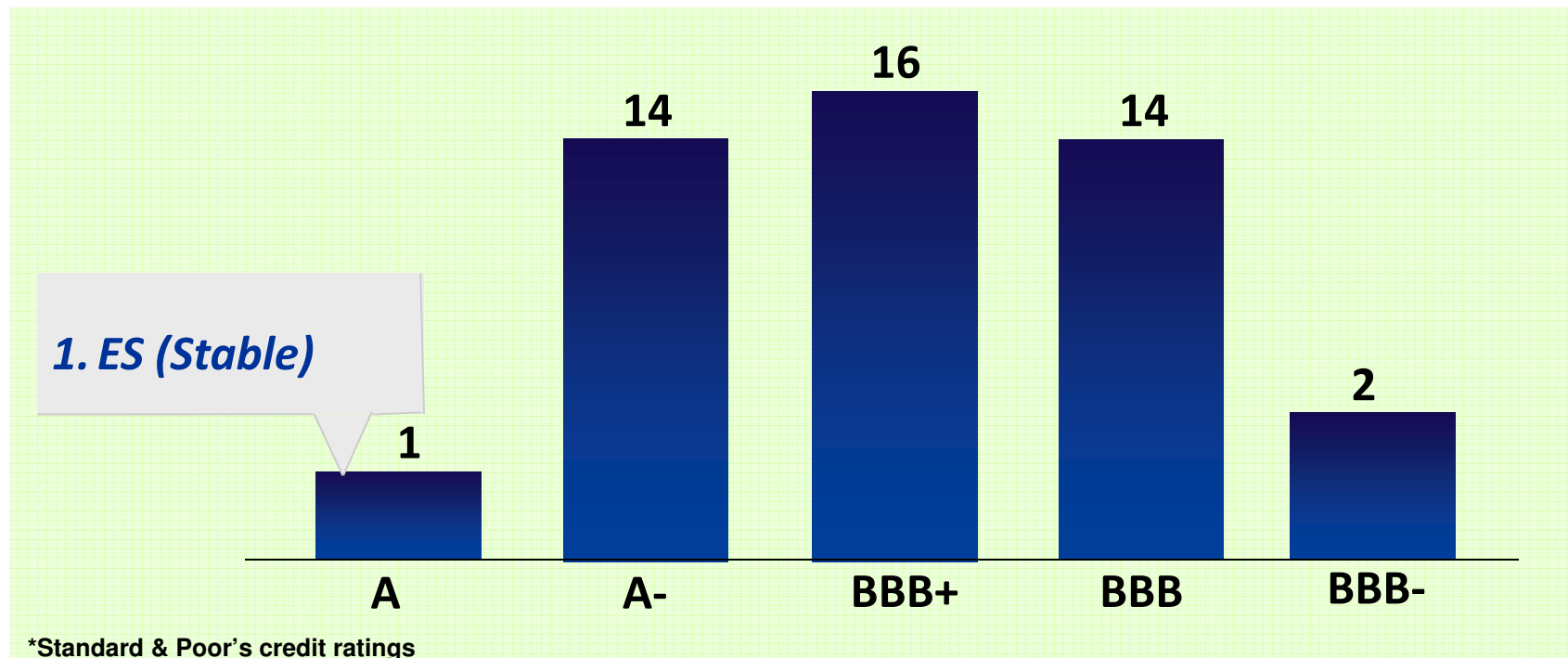


** Reflects impact of the Northeast Utilities - NSTAR merger*

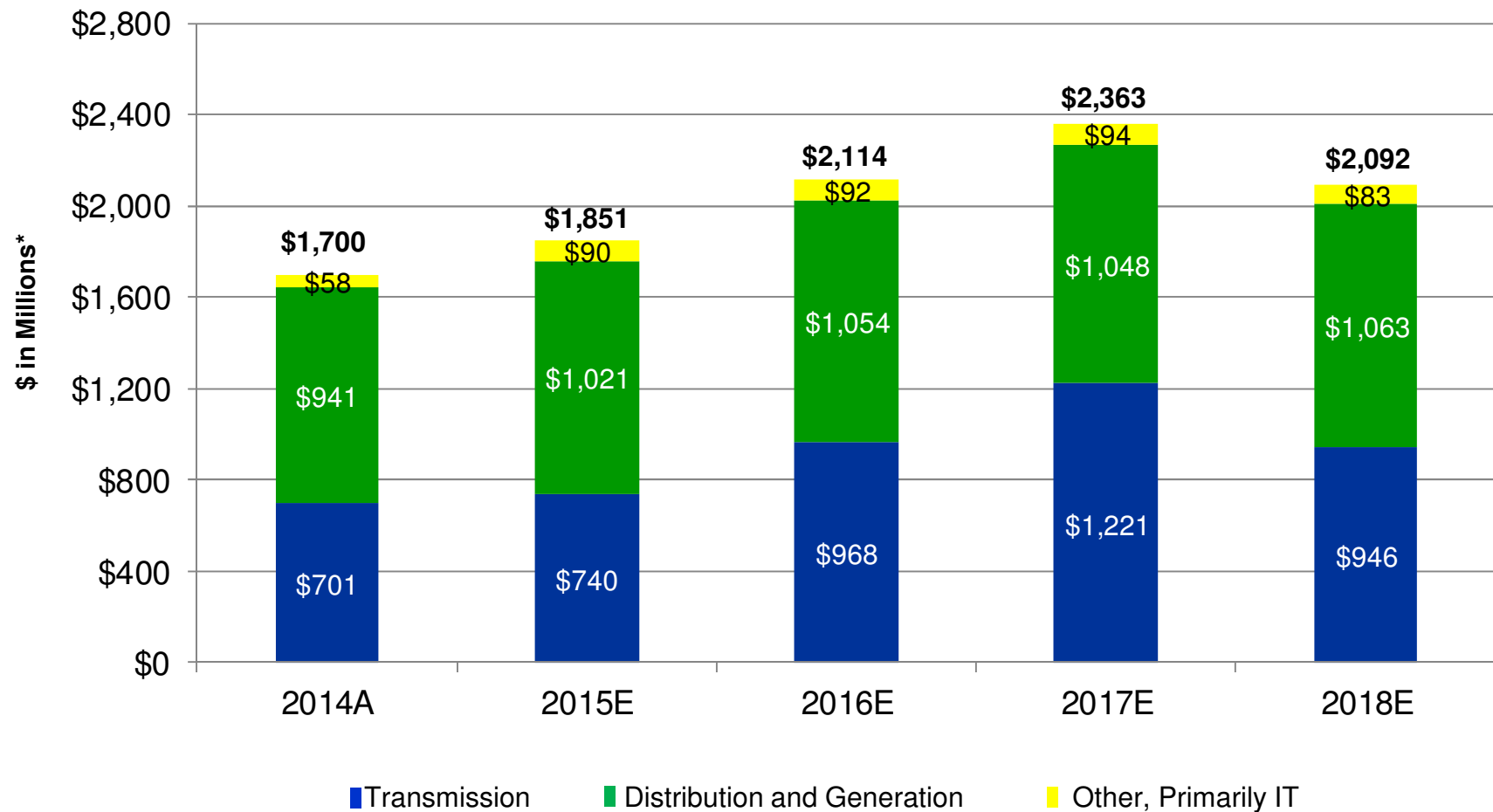
With Strong Financial Foundation

2015 Rating Agency Actions

- S&P raised ES, all subsidiary corporate credit ratings from “A-” to “A”
- Fitch revised CL&P, PSNH, WMECO outlooks from “Stable” to “Positive”
- Moody’s revised PSNH, WMECO outlooks from “Stable” to “Positive”



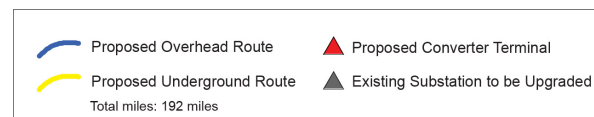
Let's Start with the Capital Plan



*Excludes Access Northeast

Transmission - NPT Update

- 1,090 MW of clean energy
- \$1.6 billion HVDC line, terminal and AC facilities
- Approximately 192 miles of new transmission using HVDC technology with AC/DC converters in Quebec and NH
- DOE draft EIS issued July 21, 2015
- Revised route announced August 18, 2015. Underground section increased from 8 miles to 60 miles
- Application filed with NHSEC on October 19, 2015
- Expected to provide significant benefits to the region:
 1. Energy and capacity value through reduced wholesale market prices – more than \$800 million per year for New England
 2. Environmental value through carbon emissions reductions – annual reduction of approximately 3 million tons of CO₂
 3. Economic value through construction jobs and new tax base – 2,400 jobs during construction and \$30 million in annual property tax payments
 4. Reduces growing dependence on natural gas generation



Northern Pass Timeline



Positive Commentary on New NPT Route

“The changes announced today by Eversource represent a major improvement to the project and a great opportunity for our state, and I am pleased to be able to support the Northern Pass project as now revised.”

***NH Senate President
Chuck Morse, 8/18/15***

“This route is an improvement over the previous proposal. By proposing to bury more than 60 miles of transmission lines, this new proposal would protect the historic and scenic views of the White Mountain National Forest and other important areas, which are part of our identity as a people and integral to our high quality of life and vibrant tourism industry.”

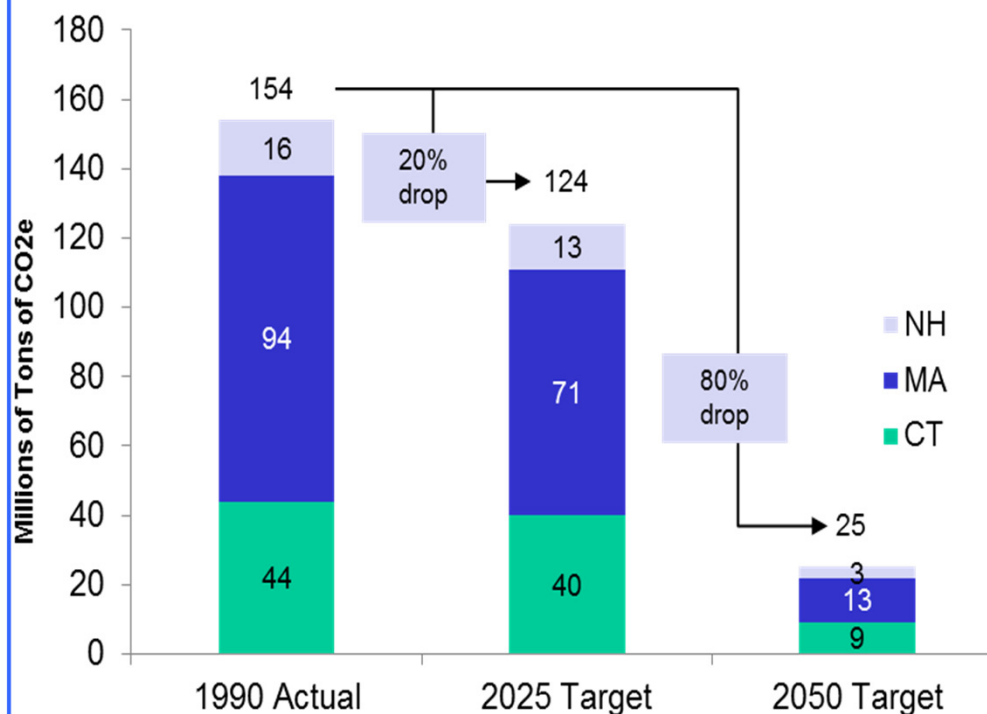
***NH Gov. Maggie Hassan
8/18/15***

“We hesitate to call it a win-win-win just yet, but the new Northern Pass electricity proposal unveiled last week by Eversource NH chief Bill Quinlan is pretty darned close to that. Only its most hardened opponents will remain unsatisfied. But they would be so unless there were no project, ever...Northern Pass and Eversource have made the compromise they needed to make.”

***Manchester, NH Union
Leader editorial 8/23/15***

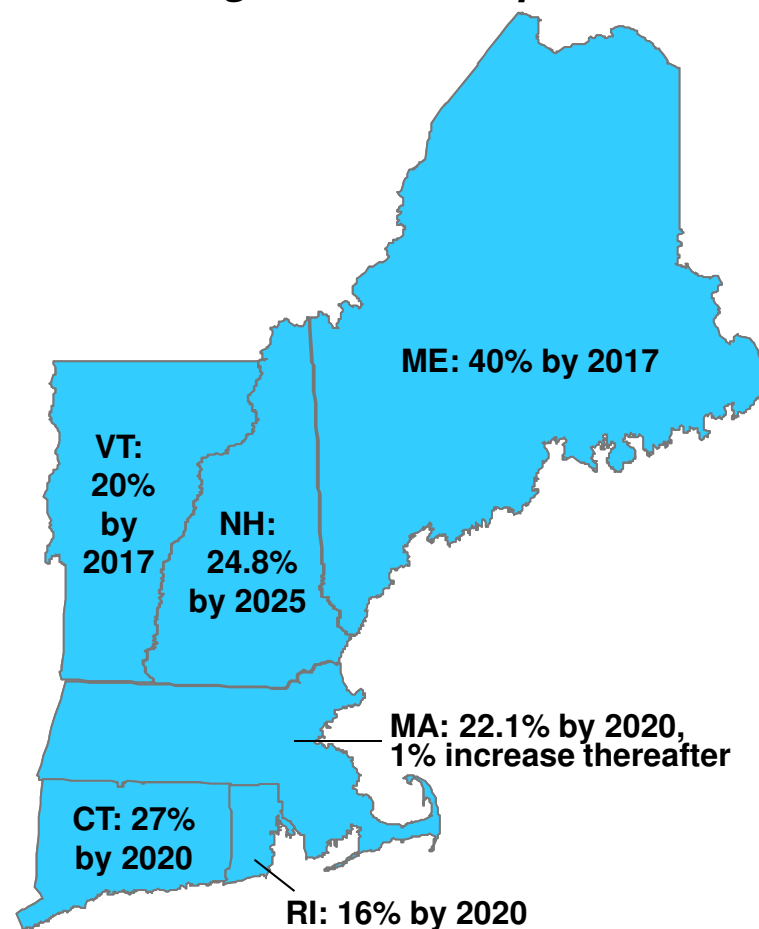
Ambitious Clean Energy Goals Support NPT Project

Carbon Emissions Reduction Targets



Source: Eversource Analysis

New England RPS Requirements



As Does Southern New England Clean Energy RFP

| <i>Three-State Clean Energy RFP</i> | |
|-------------------------------------|---|
| <i>CT</i> | <ul style="list-style-type: none">• DEEP solicitation for clean energy and transmission<ul style="list-style-type: none">- Comments filed on September 30• CT PURA approval of the RFP is not required |
| <i>MA</i> | <ul style="list-style-type: none">• Solicitation for clean energy and transmission• DPU approved RFP on October 26, 2015 (Docket 15-84) |
| <i>RI</i> | <ul style="list-style-type: none">• Solicitation for transmission to enable clean energy• PUC approved RFP on September 22, 2015 (Docket 4570) |

Progress on Major Massachusetts Transmission Reliability Projects

Pittsfield Greenfield Area Solution (PGA)

- 13 projects in western Massachusetts
- Three projects are complete
- Siting approval received in July 2015
- Projected completion: 2017
- Total projected investment: \$113 million

West Springfield GIS (WS GIS)

- Major substation rebuild project
- Site plan approved February 2015
- Civil construction commenced June 2015
- Projected completion: 2017
- Total projected investment: \$54 million

PGA

WS GIS

Greater Boston



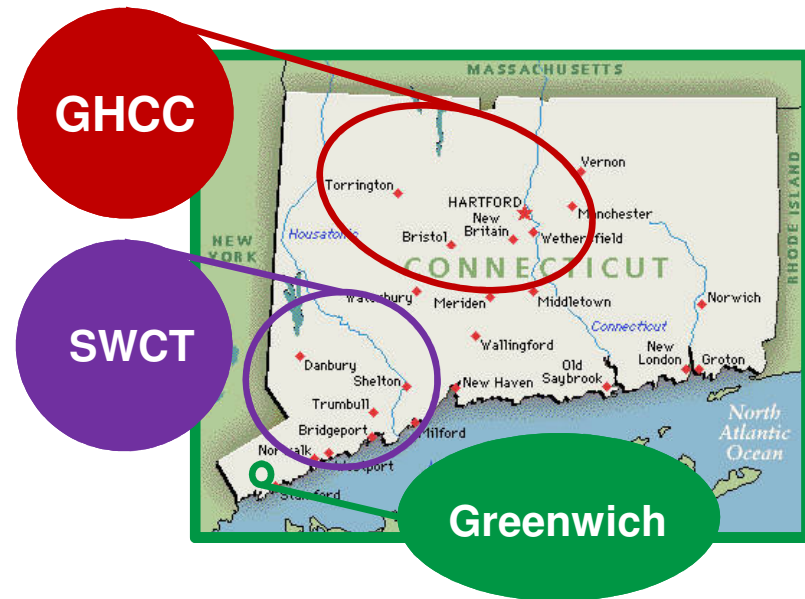
Greater Boston Reliability Solution

- 31 projects including seven new transmission lines, new substations and substation expansion projects
- Five siting applications filed to date
- ISO-NE I.3.9 expected 1 Q 2016
- Projected completion: 2018/2019
- Total projected investment: \$544 million

Progress on Major Connecticut Transmission Reliability Projects

Greater Hartford Central Connecticut (GHCC)

- 27 projects in five geographic subareas - Greater Hartford, Manchester, Southington, Middletown and Northwest Connecticut
- First three substation projects approved and under construction
- Projected completion: 2018
- Total projected investment: \$350 million



Southwest Connecticut Reliability Project (SWCT)

- 17 projects in four geographic subareas in southwest Connecticut
- First substation projects approved and under construction, major siting effort in 1Q of 2016
- Projected completion: 2018
- Total projected investment: \$150 million

Greenwich Substation Project

- New Gas Insulated Substation (GIS) and 2.3 mile underground 115-kV line
- Siting evidentiary hearings to complete in December
- Projected completion: 2018
- Total projected investment: \$120 million

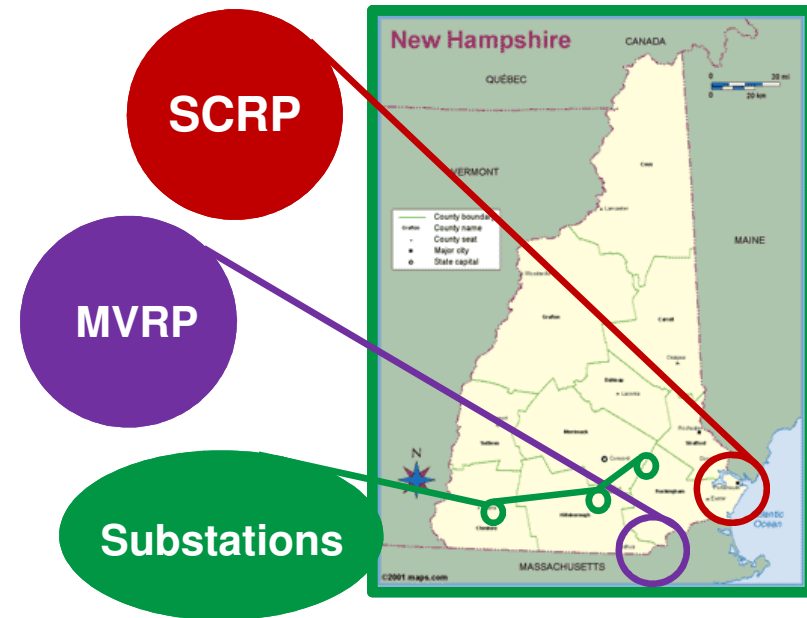
Progress on Major New Hampshire Transmission Reliability Projects

Seacoast Reliability Project (SCRP)

- New 12.6mi line that is built overhead, underground and undersea (Little Bay)
- Siting application expected to be filed with the NH Siting Evaluation Committee (SEC) November 2015
- Projected completion: 2018
- Total projected investment: \$75 million

Merrimack Reliability Project (MVRP)

- Related to Greater Boston Solutions
- Filed siting application with NH SEC July 21
- New 18 mi overhead 115-kV line in NH (10 mi Eversource and 8 National Grid)
- Projected completion: 2017
- Eversource section to cost approximately \$37 million

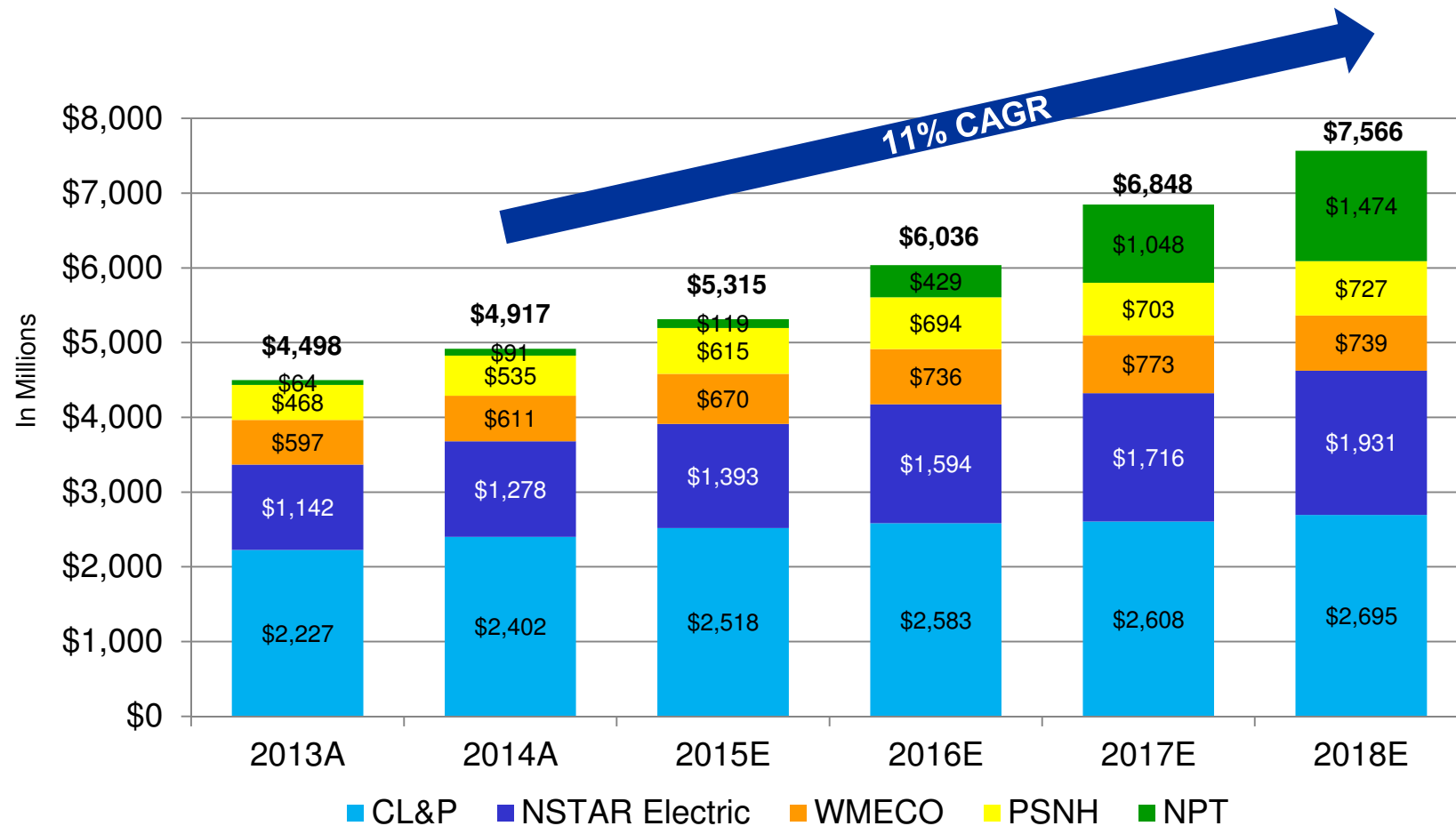


New Substation Projects

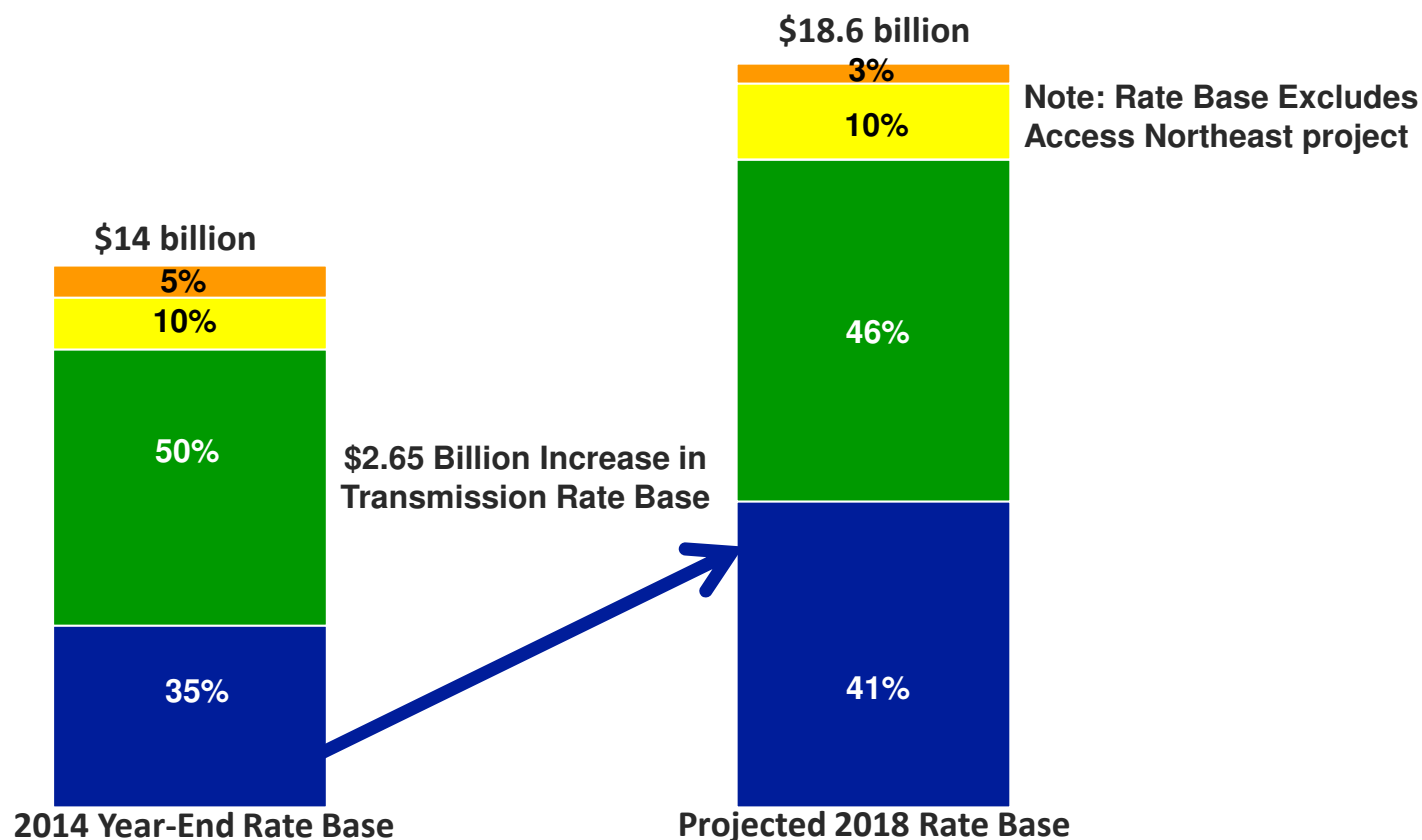
- Several new substations throughout NH
 - Peaslee Switching Station (Kingston, NH)
 - North Keene Substation (Keene, NH)
 - Rimmon Substation (Manchester, NH)
- Projected completion: December 2016
- Total projected investments: \$58 million

Current Transmission Rate Base Growth Projections

Electric transmission accounts for more than 50% of EPS growth through 2018



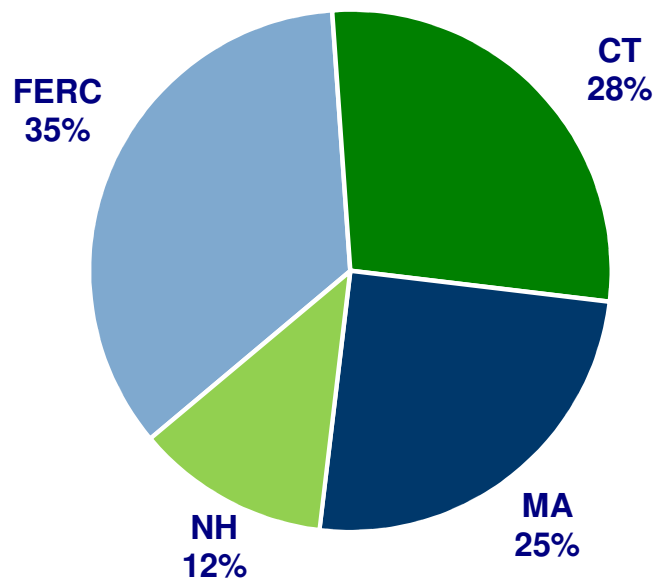
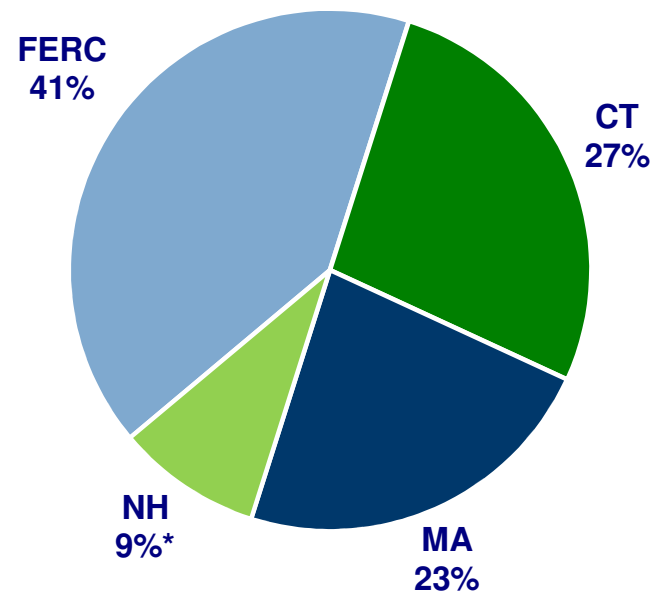
Rate Base by Business – Current and Future

*Transmission to Represent a Growing Share of Rate Base*

■ Electric Transmission ■ Electric Distribution ■ Gas Distribution ■ Electric Generation*

*Generation rate base would be close to zero if PSNH generation is divested

Composition of Rate Base by Jurisdiction - Current and Future

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ENERGY***Rate Base as of 12-31-14******Rate Base Projected to 12-31-18***

**NH percentage would be lower if PSNH generation is divested*

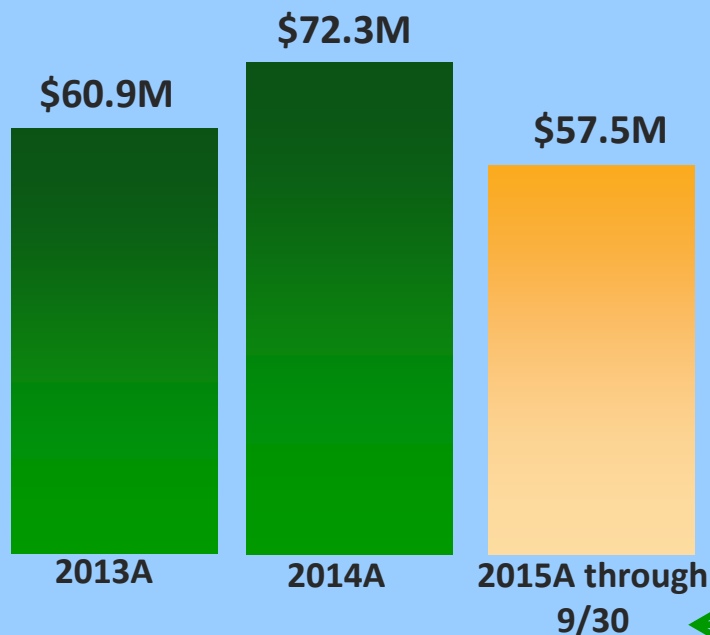
Turning to Natural Gas Distribution - Segment Earnings Could Double by 2023

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Natural Gas Segment Earnings (ex Access Northeast)

Growth driven by:

- Increased conversions
- New construction
- Additional investments



Capital Expenditures – Gas Operations

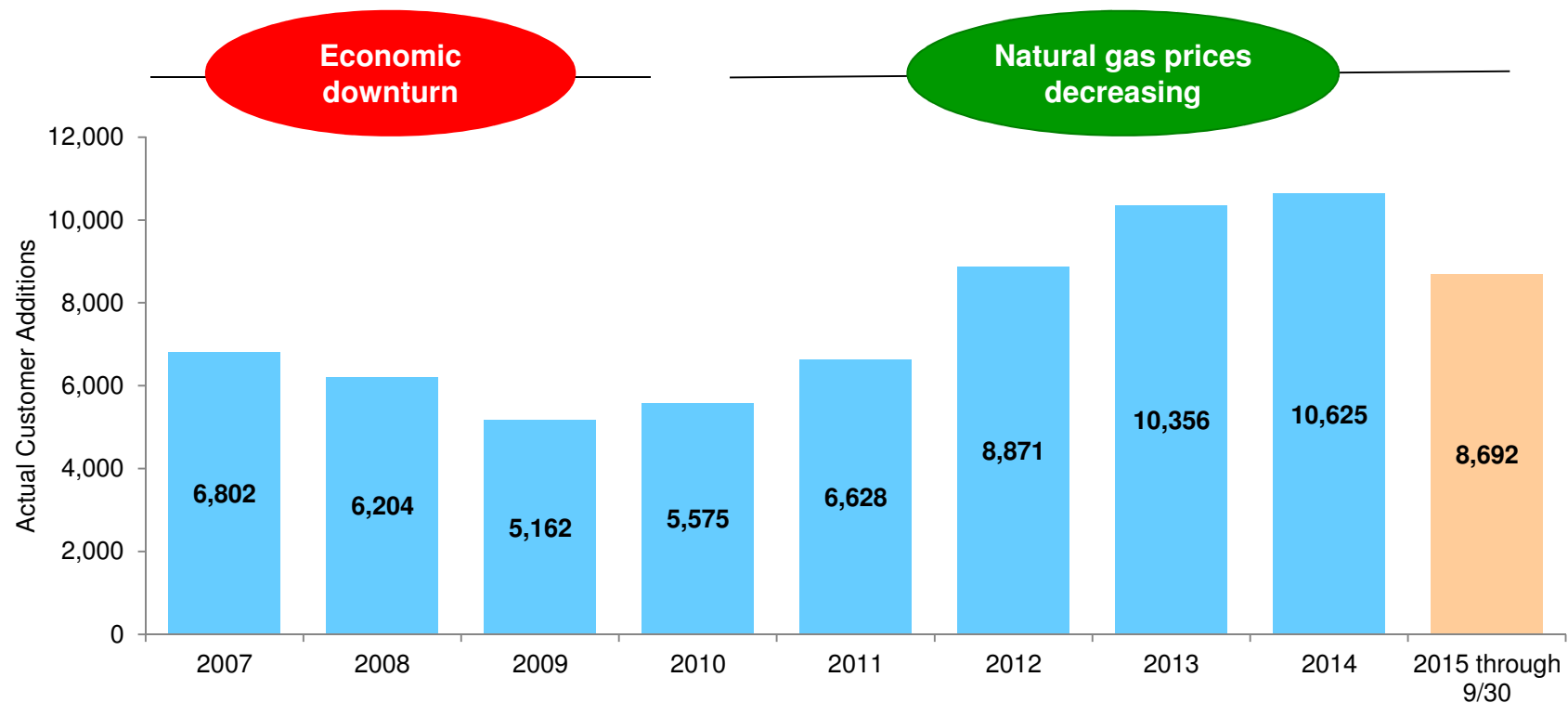
| (In Millions) | Current Forecast |
|---------------|------------------|
| 2015 | \$228 |
| 2016 | \$256 |
| 2017 | \$275 |
| 2018 | \$300 |
| Total | \$1,059 |

2018E ← → 2023E

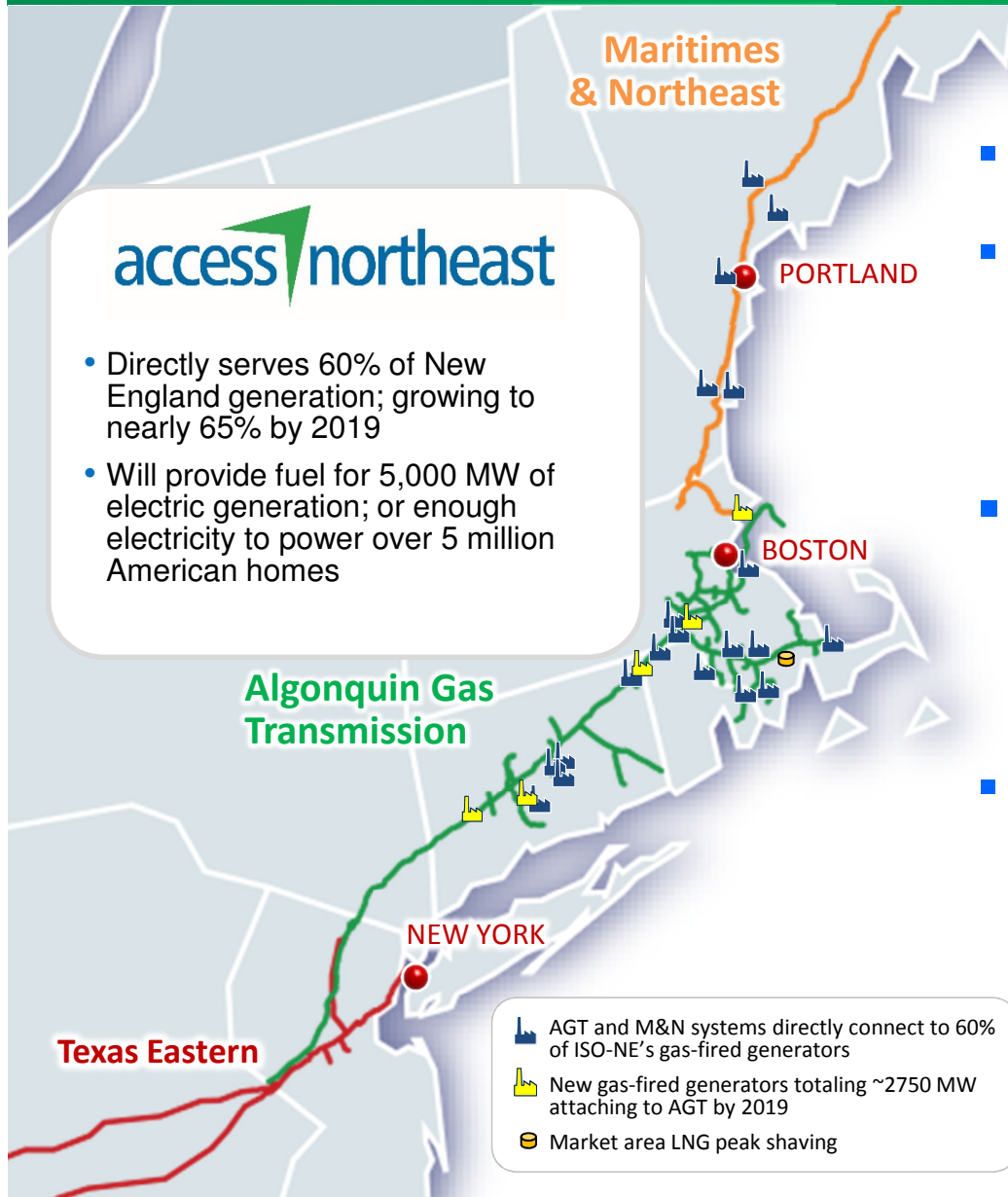
Customer Growth Has Picked Up for Eversource's Natural Gas Business

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Eversource Natural Gas Business – NSTAR Gas and Yankee Gas 2007-2015 Annual Customer Additions (Conversions and new construction)



Access Northeast - Designed to Provide a Long-Term Solution



- Co-developed by Eversource Energy – 40%, Spectra Energy – 40%, National Grid – 20%
- Innovative, cost effective & environmentally responsible approach that will provide nearly 1 Bcf /day of natural gas to power plants by:
 - Upgrading existing pipelines
 - Utilizing local natural gas storage
- Will increase access to plentiful natural gas supplies
 - Ensuring energy security
 - Lowering electric costs
 - Reducing carbon emissions
- Provides rapid response capability - a first of its kind service to electric generators that will:
 - Meet peak winter day needs
 - Back stop intermittent solar and wind renewable power

Artist Rendering of Acushnet LNG Facility



Note: This is a conceptual rendering for the proposed LNG facility in Acushnet, MA on existing Eversource property for illustrative and discussion purposes only. The actual design of the facility will be presented and thoroughly reviewed in applicable permitting and approval processes.

5 of 6 New England States Addressing Gas Capacity Issues

***Electric Distribution Co. (EDC) Purchase of
Natural Gas Pipeline Capacity*****CT**

Public Act 15-107 enacted June 22, 2015. RFPs under development and allows for procurement of up to 375 mmcf/day of gas infrastructure. DEEP to seek stakeholder comments on RFP prior to issuing later this year.

MA

DPU opened investigation in April (15-37: Investigation into the means by which new natural gas delivery capacity may be added to the New England Market). Order of October 2 found DPU had authority to approve EDC gas supply contracts. ES and National Grid issued an RFP with bids due November 13.

NH

PUC opened docket in April (IR 15-124: "Investigation into Potential Approaches to Ameliorate Adverse Wholesale Electricity Market Conditions in New Hampshire"). Staff report released September 15 concluded PUC had authority to approve EDC gas supply contracts.

ME

Conducted RFP in 2014; consultant analysis of proposals issued in July. Central Maine Power recently recommended that PUC consider regional solutions, including in particular Access Northeast.

RI

2014 Energy Security Act allows RI EDCs to pursue contracts. National Grid issued an RFP with bids due November 13.

VT

TBD

Initiatives to Support Growth Beyond 2018

| <i>Investment</i> | <i>Status</i> | <i>Amount</i> | <i>Time Period</i> |
|--|--|---------------------------|--------------------------------------|
| Northern Pass | In siting | \$1.6 billion | 2015-2019 |
| Greater Boston Reliability Solution | In siting | \$544 million | 2015-2019 |
| Access Northeast | FERC pre-filing started on November 3 | \$1.2 billion (ES share) | Initial pipeline 2018; LNG afterward |
| Initiatives to move additional clean power to market | In development | TBD | 2018 and beyond |
| MA grid modernization (A) | Filed - MDPU | \$430 million (2/3 capex) | 2017-2021 |
| Hopkinton LNG upgrade | Contract approved with NSTAR Gas by MDPU | \$200 million | 2016-2020 |
| NSTAR Gas pipe replacement | In progress | Up to \$62 million/yr | 20-25 years |
| CT Energy Strategy – gas expansion | In progress | Nearly \$600 million | Through 2023 |
| MA gas expansion | Expect to file early 2016 | TBD | Beginning 2017 |

(A) CT and NH are currently assessing

Regulatory Update - Massachusetts



MA Gas

- HOPCO LNG cost recovery (approved)
- Accelerated legacy pipe replacement (approved)
- NSTAR Gas proposed \$23 million base rate increase effective 1/1/16
 - Order issued 10/30/15
 - \$15.8 million increase
 - 9.8% ROE
 - 52.1% equity ratio
 - \$475 million rate base
 - Approved decoupling mechanism

MA Electric Grid Modernization

- Five-year plan
- \$430 million of incremental investment through 2021
- Increased grid integration and resilience
- Option for customer access to advanced meters and time-varying rates
- Recovery through tracker
- Decision expected in 2016

NHPUC Now Reviewing Formal Settlement Agreement to Divest PSNH Generation



- Nearly 1,200 MW of coal, oil, hydro, biomass
- Parties to settlement agreement include Eversource, NHPUC staff, two state senators, Governor's Energy Office, Consumer Advocate
- NHPUC must approve settlement agreement before sale process begins
- Legislation to permit securitization of stranded costs signed on 7/9/15
- Sale expected to close before final securitization in 2017
- PSNH to forego \$25 million of equity return not yet recognized on scrubber
- Eversource shareholders to fund \$5 million clean energy initiative
- PSNH to forego distribution rate case until at least mid-2017
- Various conditions for plant sale
 - Honor collective bargaining agreement
 - All plants in service for at least 18 months after purchase
 - Tax stabilization payments to host towns for up to 3 years
- Decision expected in first half 2016

Eversource Continues to Deliver on Its Commitments



Our Commitments:

Results Delivered:

1. Exceed industry EPS & Dividend growth

2012 - 2014 average EPS and dividend growth of 7.9% and 6.6%, respectively. 2015 EPS growth strong



2. Reduce spending – Target 3%

2012 - 2014 actual O&M reduction – 5.3%.



3. Maintain strong financial condition

“A Stable” credit rating is tops in the industry



4. Deliver top-tier service quality and reliability

2014 best reliability year ever; 2015 performance very strong



5. Continue to grow and leverage our transmission & gas businesses

Transmission portfolio continues to grow; NPT state application filed; gas expansion exceeds target



6. Advance energy policy in the region

“Access Northeast” project with Spectra Energy – the solution to address needed regional gas infrastructure



APPENDIX

Earnings Per Share By Business Units 2015 vs. 2014



| | Q3 2015 | Q3 2014 | First 9 Months 2015 | First 9 Months 2014 |
|--------------------------|-----------------|-----------------|---------------------|---------------------|
| Electric Distribution | \$0.53 | \$0.48 | \$1.32 | \$1.10 |
| Electric Transmission | \$0.24 | \$0.28 | \$0.70 | \$0.65 |
| Natural Gas Distribution | (\$0.01) | (\$0.03) | \$0.18 | \$0.14 |
| Parent & Other | (\$0.01) | \$0.02 | \$0.01 | \$0.04 |
| Recurring EPS | \$0.75 | \$0.75 | \$2.21 | \$1.93 |
| | Unchanged | | Up \$0.28 | |
| Integration Costs | <u>(\$0.01)</u> | <u>(\$0.01)</u> | <u>(\$0.02)</u> | <u>(\$0.04)</u> |
| Reported EPS (GAAP) | <u>\$0.74</u> | <u>\$0.74</u> | <u>\$2.19</u> | <u>\$1.89</u> |

Projected Distribution Capital Expenditures

