

# **News Release**

# **Eversource Energy Reports Full Year 2015 Results**

**(HARTFORD, Conn. and BOSTON, Mass. – February 4, 2016)** Eversource Energy (NYSE: ES) today reported full-year 2015 earnings of \$878.5 million, or \$2.76 per share, compared with full-year 2014 earnings of \$819.5 million, or \$2.58 per share. Full-year results included after-tax integration costs of \$15.8 million in 2015 and \$22.1 million in 2014. Excluding those integration costs, Eversource Energy earned \$894.3 million, or \$2.81 per share<sup>1</sup>, in 2015 and \$841.6 million, or \$2.65 per share<sup>1</sup>, in 2014.

In the fourth quarter of 2015, Eversource Energy earned \$181.8 million, or \$0.57 per share, compared with earnings of \$221.6 million, or \$0.69 per share, in the fourth quarter of 2014. Excluding integration costs, Eversource Energy earned \$189.8 million, or \$0.60 per share<sup>1</sup>, in the fourth quarter of 2015, compared with earnings of \$230.3 million, or \$0.72 per share<sup>1</sup>, in the fourth quarter of 2014.

"2015 was a very successful year for Eversource Energy," according to Thomas J. May, the company's chairman, president and chief executive officer. "We invested the most dollars ever in New England's energy delivery systems, achieved our best ever level of electric service reliability, connected record numbers of new natural gas heating customers, posted very strong financial results, and made significant progress in addressing the region's energy infrastructure challenges."

## 2016 and Long-Term Earnings Guidance

Also today, Eversource Energy projected 2016 earnings per share (EPS) of between \$2.90 per share and \$3.05 per share and long-term EPS growth through 2019 of between 5 percent and 7 percent, using recurring 2015 earnings of \$2.81 per share as the base value. Eversource reduced its long-term EPS growth rate from the previous 6 percent to 8 percent primarily due to the impact of the extension of bonus income tax depreciation through 2019.

## Electric Distribution and Generation

Eversource Energy's electric distribution and generation segment earned \$507.9 million for the full year of 2015, excluding integration costs of \$0.6 million, compared with earnings of \$462.4 million for the full year of 2014. Full year results benefited from higher revenues and lower operation and maintenance costs, partially offset by higher depreciation and property tax expense. In the fourth quarter of 2015, the electric distribution and generation segment earned \$88.1 million, compared with earnings of \$113.3 million in the fourth quarter of 2014. Lower fourth quarter results were due primarily to a higher effective tax rate, higher depreciation and property tax expense, and the impact of much warmer than normal weather on unit sales.

## **Electric Transmission**

Eversource Energy's transmission segment earned \$304.5 million for the full year of 2015, compared with earnings of \$295.4 million for the full year of 2014. The transmission segment earned \$79.5 million in the fourth quarter of 2015, compared with earnings of \$88.6 million in the fourth quarter of 2014. Higher full-year earnings were due to an increased level of investment in Eversource Energy transmission facilities and a lower level of net charges related to reviews by the Federal Energy Regulatory Commission (FERC) of the authorized return on equity (ROE) for the owners of New England's electric transmission system. The fourth quarter of 2014 benefited from a reserve adjustment related to the FERC ROE review.

#### Natural Gas Distribution

Eversource Energy's natural gas distribution segment earned \$72.4 million for the full year of 2015, excluding integration costs of \$0.2 million, compared with earnings of \$72.3 million for the full year of 2014. Fourth quarter natural gas segment earnings were \$14.9 million in 2015, compared with \$28.1 million in 2014. Lower fourth quarter results were driven primarily by record warm temperatures in December 2015, which caused a 16.2 percent decline in fourth quarter natural gas sales, compared with the fourth quarter of 2014.

# Eversource Energy parent and other companies

Excluding integration costs, Eversource Energy parent and other companies earned \$9.5 million for the full year of 2015, compared with earnings of \$11.5 million for the full year of 2014. In the fourth quarter of 2015, excluding integration costs, Eversource parent and other companies earned \$7.3 million, compared with earnings of \$0.3 million in the fourth quarter of 2014.

The following table reconciles 2015 and 2014 fourth quarter and full year earnings per share:

		Fourth Quarter	Full Year
2014	Reported EPS	\$0.69	\$2.58
	Higher retail electric revenues in 2015	\$0.05	\$0.39
	Higher/(lower) transmission earnings in 2015	(\$0.03)	\$0.03
	Lower firm natural gas sales in 2015	(\$0.03)	(\$0.01)
	(Higher)/lower non-tracked O&M in 2015	(\$0.01)	\$0.08
	Higher property tax, depreciation, and amortization expense in 2015	(\$0.05)	(\$0.24)
	Other, primarily higher effective tax rate	(\$0.05)	(\$0.09)
	Lower integration costs in 2015 vs. 2014		\$0.02
2015	Reported EPS	\$0.57	\$2.76

Financial results for the fourth quarter and full-year 2015 and 2014 are noted below:

# Three months ended:

	December 31,	December 31,	Increase/	2015 EPS <sup>1</sup>
(in millions, except EPS)	2015	2014	(Decrease)	
Electric Distribution/Generation	\$88.1	\$113.3	(\$25.2)	\$0.28
Electric Transmission	\$79.5	\$88.6	(\$9.1)	\$0.25
Natural Gas Distribution	\$14.9	\$28.1	(\$13.2)	\$0.05
Eversource Parent and Other Companies	\$7.3	\$0.3	\$7.0	\$0.02
Earnings, ex. integration costs	\$189.8	\$230.3	(\$40.5)	\$0.60
Integration costs	(\$8.0)	(\$8.7)	\$0.7	(\$0.03)
Reported Earnings	\$181.8	\$221.6	(\$39.8)	\$0.57

# Full year ended:

	December 31,	December 31,	Increase/	2015 EPS <sup>1</sup>
(in millions, except EPS)	2015	2014	(Decrease)	
Electric Distribution/Generation	\$507.9	\$462.4	\$45.5	\$1.59
Electric Transmission	\$304.5	\$295.4	\$9.1	\$0.96
Natural Gas Distribution	\$72.4	\$72.3	\$0.1	\$0.23
Eversource Parent and Other Companies	\$9.5	\$11.5	(\$2.0)	\$0.03
Earnings, ex. integration costs	\$894.3	\$841.6	\$52.7	\$2.81
Integration costs	(\$15.8)	(\$22.1)	\$6.3	(\$0.05)
Reported Earnings	\$878.5	\$819.5	\$59.0	\$2.76

The fourth quarter earnings of Eversource Energy's electric utility subsidiaries are noted below in millions, net of preferred dividends:

	2015	2014
CL&P	\$69.8	\$85.8
NSTAR Electric	\$59.8	\$68.8
PSNH	\$22.0	\$29.0
WMECO	\$14.1	\$18.0

The full-year earnings of Eversource Energy's electric utility subsidiaries are noted below in millions, net of preferred dividends:

	2015	2014
CL&P	\$293.8	\$282.2
NSTAR Electric	\$342.6	\$301.1
PSNH	\$114.4	\$113.9
WMECO	\$56.5	\$57.8

#### Retail sales data:

	December 31, 2015	December 31, 2014	% Change Actual
<b>Electric Distribution</b>			
Gwh for three months ended	12,442	13,004	(4.3%)
Gwh for 12 months ended	54,616	54,442	0.3%
Natural Gas Distribution			
Firm volumes in mmcf for three			
months ended	23,352	27,855	(16.2%)
Firm volumes in mmcf for 12			
months ended	98,458	99,500	(1.0%)

Eversource Energy has approximately 317 million common shares outstanding. It operates New England's largest energy delivery system, serving approximately 3.6 million customers in Connecticut, Massachusetts and New Hampshire.

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Note: Eversource Energy will webcast a conference call with senior management on February 5, 2016, beginning at 9 a.m. Eastern Time. The webcast and accompanying slides can be accessed through Eversource's website at www.eversource.com.

<sup>1</sup> All per share amounts in this news release are reported on a diluted basis. The only common equity securities that are publicly traded are common shares of Eversource Energy. The earnings and EPS of each business do not represent a direct legal interest in the assets and liabilities allocated to such business, but rather represent a direct interest in Eversource Energy's assets and liabilities as a whole. EPS by business is a non-GAAP (not determined using generally accepted accounting principles) measure that is calculated by dividing the net income or loss attributable to controlling interests of each business by the weighted average diluted Eversource Energy parent common shares outstanding for the period. In addition, fourth quarter and year-end 2015 and 2014 earnings and EPS excluding certain integration costs are non-GAAP financial measures. Management uses these non-GAAP financial measures to evaluate earnings results and to provide details of earnings results by business and to more fully compare and explain our fourth quarter and full-year results without including the impact of the integration costs. Management believes that this measurement is useful to investors to evaluate the actual and projected financial performance and contribution of Eversource Energy's businesses. Non-GAAP financial measures should not be considered as alternatives to Eversource Energy consolidated net income attributable to controlling interests or EPS determined in accordance with GAAP as indicators of Eversource Energy's operating performance.

This news release includes statements concerning Eversource Energy's expectations, beliefs, plans, objectives, goals, strategies, assumptions of future events, future financial performance or growth and other statements that are not historical facts. These statements are "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. In some cases, readers can identify these forward-looking statements through the use of words or phrases such as "estimate," "expect," "anticipate," "intend," "plan," "project," "believe," "forecast," "should," "could," and other similar expressions. Forward-looking statements involve

risks and uncertainties that may cause actual results or outcomes to differ materially from those included in the forward-looking statements. Factors that may cause actual results to differ materially from those included in the forward-looking statements include, but are not limited to, cyber breaches, acts of war or terrorism, or grid disturbances; actions or inaction of local, state and federal regulatory, public policy, and taxing bodies; changes in business and economic conditions, including their impact on interest rates, bad debt expense and demand for Eversource Energy's products and services, which could include disruptive technology related to our current or future business model; fluctuations in weather patterns; changes in laws, regulations or regulatory policy; changes in levels or timing of capital expenditures; disruptions in the capital markets or other events that make Eversource Energy's access to necessary capital more difficult or costly; developments in legal or public policy doctrines; technological developments; changes in accounting standards and financial reporting regulations; actions of rating agencies; and other presently unknown or unforeseen factors. Other risk factors are detailed from time to time in the company's reports filed with the Securities and Exchange Commission (SEC) and are available on the SEC's website at www.sec.gov. Any forward-looking statement speaks only as of the date on which such statement is made, and Eversource Energy undertakes no obligation to update the information contained in any forward-looking statement to reflect developments or circumstances occurring after the statement is made or to reflect the occurrence of unanticipated events.

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# EVERSOURCE ENERGY AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF INCOME (Unaudited)

(Thousands of Dollars, Except Share Information)	For the Three Months 2015	For the Three Months Ended December 3 2015 2014			
Operating Revenues	\$ 1,691,231	\$	1,881,120		
Operating Expenses:					
Purchased Power, Fuel and Transmission	537,098		702,557		
Operations and Maintenance	351,983		358,574		
Depreciation	170,467		158,433		
Amortization of Regulatory Liabilities, Net	(20,248)		(21,122)		
Energy Efficiency Programs	115,141		112,898		
Taxes Other Than Income Taxes	151,354		139,519		
Total Operating Expenses	1,305,795		1,450,859		
Operating Income	385,436		430,261		
Interest Expense	92,785		89,898		
Other Income, Net	10,361		5,565		
Income Before Income Tax Expense	303,012		345,928		
Income Tax Expense	119,327		122,440		
Net Income	183,685		223,488		
Net Income Attributable to Noncontrolling Interests	1,880		1,879		
Net Income Attributable to Common Shareholders	\$ 181,805	\$	221,609		
Basic and Diluted Earnings Per Common Share	\$ 0.57	\$	0.69		
Weighted Average Common Shares Outstanding:					
Basic	317,459,769		316,721,275		
Diluted	318,543,188		318,109,809		

The data contained in this report is preliminary and is unaudited. This report is being submitted for the sole purpose of providing information to present shareholders about Eversource Energy and Subsidiaries and is not a representation, prospectus, or intended for use in connection with any purchase or sale of securities.

# EVERSOURCE ENERGY AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF INCOME (Unaudited)

	For the Years Ended December 31,			r 31,		
(Thousands of Dollars, Except Share Information)	 2015 2014		2014	2013		
Operating Revenues	\$ 7,954,827	\$	7,741,856	\$	7,301,204	
Operating Expenses:						
Purchased Power, Fuel and Transmission	3,086,905		3,021,550		2,482,954	
Operations and Maintenance	1,329,289		1,427,589		1,514,986	
Depreciation	665,856		614,657		610,777	
Amortization of Regulatory Assets, Net	22,339		10,704		206,322	
Amortization of Rate Reduction Bonds	-		-		42,581	
Energy Efficiency Programs	495,701		473,127		401,919	
Taxes Other Than Income Taxes	590,573		561,380		512,230	
Total Operating Expenses	 6,190,663		6,109,007		5,771,769	
Operating Income	1,764,164		1,632,849		1,529,435	
Interest Expense	372,420		362,106		338,699	
Other Income, Net	34,227		24,619		29,894	
Income Before Income Tax Expense	1,425,971		1,295,362		1,220,630	
Income Tax Expense	539,967		468,297		426,94	
Net Income	886,004		827,065		793,689	
Net Income Attributable to Noncontrolling Interests	7,519		7,519		7,682	
Net Income Attributable to Common Shareholders	\$ 878,485	\$	819,546	\$	786,007	
Basic Earnings Per Common Share	\$ 2.77	\$	2.59	\$	2.49	
Diluted Earnings Per Common Share	\$ 2.76	\$	2.58	\$	2.49	
Weighted Average Common Shares Outstanding:						
Basic	317,336,881		316,136,748		315,311,387	
Diluted	 318,432,687		317,417,414		316,211,160	

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